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Heart Patient Is Stable

2d Operation Conducted to Stem Bleeding

The Associated Press

LOUISVILLE, Kentucky — William J. Schroeder, the world's second recipient of a permanent artificial heart, was in critical but stable condition Monday after undergoing a second operation to stop bleeding after the implant.

"I'm happy to tell you the patient is doing very well this morning," said Dr. Allan M. Lansing, chairman of Humana Heart Institute International, where Mr. Schroeder's malfunctioning heart was replaced with a softly clicking air-driven device in a seven-hour operation Sunday.

"He is not bleeding," Dr. Lansing said. "He is warm, pink and dry, indicating excellent circulation. There appear to be no major complications."

Mr. Schroeder, 52, is sedated and will continue to be on a respirator to assist his breathing. He shows slight kidney and liver problems, but these are to be expected after open-heart surgery, Dr. Lansing said.

The principal danger during the next week is that Mr. Schroeder might develop an infection, Dr. Lansing said. Another potential complication is that he could develop a clot in the pulmonary artery from the heart to the lungs.

The Jarvik-7 heart, similar in the one that kept Dr. Barney B. Clark alive for 112 days in Salt Lake City two years ago, was functioning normally, as was its drive system, Dr. Lansing said.

Dr. Robert K. Jarvik, the artificial heart's inventor, said in a television interview Monday morning that Mr. Schroeder had "done very well over the night, considering the bleeding problem, which seems to have alleviated overnight."

Shortly after the operation, Mr.



Doctors William C. DeVries, left, and Ronald Barbie placing an artificial heart in William J. Schroeder's chest.

Schroeder had been wide awake, squeezed the hand of Dr. William C. DeVries, the surgeon in charge of implanting the heart, and even tried to get out of bed, Dr. Lansing said.

But Sunday evening, less than six hours after the heart implant was completed, the patient was rushed back to the operating room when doctors could not stop a flow of blood that was accumulating in his chest.

By the time the bleeding was stanchied, about 90 minutes later, Mr. Schroeder had lost 8,000 cubic centimeters of blood, or about half the blood in his body, Dr. Lansing said.

The blood was leaking from a hole where the artificial heart was stitched to the aorta, the principal artery that carries blood from the heart to the rest of the body.

Dr. Lansing said some internal

U.S. to Be 'Flexible' In N-Talks

McFarlane Says Shultz Will Aim At Compromise

By James F. Clarity

WASHINGTON — Robert C. McFarlane, President Ronald Reagan's national security adviser, said today that the United States is prepared to be "flexible and constructive" in arms control talks with the Soviet Union.

Mr. McFarlane said on Sunday that the United States would be seeking grounds for possible compromise with the Soviet Union in preliminary talks between Secretary of State George P. Shultz and Foreign Minister Andrei A. Gromyko, set for Geneva on Jan. 7 and 8.

While the tone of some of his remarks was positive, Mr. McFarlane cautioned that he expected no quick agreements on arms control. He was interviewed in Washington on the CBS News program, "Face the Nation."

Mr. McFarlane said that before the talks the United States would not unilaterally impose a moratorium either on the deployment of its nuclear missiles in Western Europe or on the testing of anti-satellite missiles in space.

On Thursday, the United States and the Soviet Union announced that the talks would consider "the whole range of questions" on nuclear arms and outer-space weapons. Involved are three areas of negotiation: medium-range missile talks, broken off by Moscow a year ago; strategic arms talks, last held in December 1983, with the Russians refusing to set a date for another session, and talks on anti-satellite and space weaponry, proposed by the Soviet Union in June.

"We are ready," Mr. McFarlane said. "The decision process to get (Continued on Page 2, Col. 1)



A Lebanese Army soldier on Monday searched a young man for weapons along a major thoroughfare in West Beirut as the government started a new plan to extend its control.

U.S., Citing Iraq's Changed Attitude, Resumes Ties Broken 17 Years Ago

United Press International

WASHINGTON — The United States, ending a 17-year break in relations prompted by the 1967 Arab-Israeli war, resumed full diplomatic ties Monday with Iraq and indicated that the move could help enhance the stability of the Middle East.

The announcement, expected for some time, was made by Larry Speakes, a White House spokesman, after a half-hour meeting between President Ronald Reagan and Foreign Minister Tariq Aziz of Iraq.

A senior administration official,

cautioning not to expect any sudden changes as a result, said the resumption of relations did not portend a closer military relationship between the two countries or align the United States with Iraq in its four-year war against Iran.

"This step today with Baghdad should not be read as a step against Iran," the official said. "This is a bilateral matter, a normal matter of resumption of relations."

The official said the United States would talk with Iran about better relations "when Iran ceases its support for international terrorism and when Iran is prepared to

Lebanon Extends Authority

Army Patrols Beirut, Suburbs In Security Bid

By Ihsan A. Hijazi

BEIRUT — The Lebanese Army took control of Beirut and its suburbs Monday in the first phase of a security plan designed to extend the authority of the government to the north and south of the country.

Soldiers patrolled the streets in armored personnel carriers. Additional troops reinforced army positions at five checkpoints on the Green Line that divides the city's Moslem and Christian sectors.

Guns of the private militias were not seen on the streets. This is the second time that the army has instituted a security plan in the Beirut area. Monday's measures were intended to complete the restoration of army control that was begun in July but which did not completely end factional fighting in the city.

This time, Syria has reportedly thrown its weight behind implementation of the security measures. A Christian radio station, Voice of Lebanon, said a Syrian-Lebanese military committee was supervising the implementation of the plan to extend government control.

Two senior officers represent Syria on the committee, the radio said.

Lebanese government sources refused to confirm or deny the report. If true, it would mean that Syria has resumed a direct role in controlling security in Beirut and other areas outside the territory where Syrian forces are stationed.

The Syrian Army and Palestinian guerrillas were driven out of the Lebanese capital, the Chuf mountains and the south during the 1982 Israeli invasion.

Israel told Lebanon on Monday that it would pull out of Sidon, southern Lebanon's largest city, in its next withdrawal of occupation forces from the region, United Press International reported.

"At the start of their fifth round of talks in Naqurah, delegations from the two nations discussed placing United Nations peacekeeping troops in the next area from which Israel withdraws."

[Lieutenant Colonel Yonah Gazit, a spokesman for the Israeli delegation, said regular Lebanese forces could serve in the area with UN forces.]

The three-phase security plan now getting under way was approved Saturday at meetings between Vice President Abdel Halim Khaddam of Syria, President Amin Gemayel of Lebanon, and the members of the Lebanese cabinet.

The talks were held at Mr. Gemayel's residence in the mountain resort of Bikfaya.

At the meeting, leaders of private militias promised to cooperate in making the deployment of government troops a success.

Walid Jumblatt, the minister of public works and tourism, commands the Druze militia; Nabih Berri, the minister in charge of South Lebanon affairs, heads the Shiite Moslem militia. Between them, they control the Moslem part of Beirut, and the coastal highway south to the town of Damour.

The Phalangist Party, which fields the main section of the Christian militia, is represented in the cabinet by Joseph al-Hashim, the health and communications minister.

Phalangist fighters control the sector north of Beirut to a point just south of Tripoli. In southern Lebanon, they are entrenched in the area between Damour and the Israeli line at the Awali River.

The reinforcement of army positions in the capital is intended to protect its rear before it deploys on

(Continued on Page 2, Col. 7)

U.S. Dissent in World Bank Reflects Anti-State Bias, Spending Concerns

By Clyde H. Farnsworth

New York Times Service

WASHINGTON — Representatives of 20 countries were sitting around the oval mahogany table in the 12th-floor boardroom of the World Bank's headquarters on Nov. 2. They were considering a staff proposal to lend \$130 million to Colombia's state-owned Ecopetrol oil enterprise for development of the Casabe field in central Colombia.

The loan was approved — but not unanimously.

James B. Burnham, the executive director representing the United States, biggest of the World Bank's 147 member nations, cast the only negative vote. He argued that the bank's scarce resources would be displacing private capital, which he said could easily be raised for the project as a result of recent oil discoveries in the area.

Around the same table last September, a \$150-million loan for agricultural development in the Philippines was discussed.

Again, Mr. Burnham voted no, and again the loan went through. This time the former Mellon Bank vice president maintained that the World Bank was not exacting specific-enough conditions for liberalizing controls in the Philippines' agricultural sector.

The U.S. dissent reflects a widening divide between Washington and some other capitals about the role of the World Bank, known formally as the International Bank

for Reconstruction and Development. The huge lending institution commits \$15 billion annually for such projects as dams, roads and hydroelectric power stations in developing countries.

Washington's tough policy on development assistance arises from budgetary and ideological considerations. The Reagan administration is looking for ways to hold down spending, and it dislikes helping state monopolies at the expense of private enterprise.

In four years under President Ronald Reagan, the United States has opposed nearly 50 loans that have come before the boards of the World Bank or smaller multilateral development agencies, such as the Inter-American Development Bank, which makes loans in Latin America. From no previous administration has there come such a flow of dissent.

Washington also has recorded a somewhat lower level of displeasure by abstaining on two dozen other loan proposals. Virtually all of those loans went through anyway because they were supported by the other member governments.

For many years, the United States has been by far the largest stockholder in the World Bank, with a 20-percent stake. In return, it gets about 20 percent of the say in running the agency.

Now, with an eye on spending cutbacks forced by federal budget deficits, one Reagan administration policy-maker said, "The United States will simply not be in a

position to boost multilateral assistance in coming years."

A Treasury Department study of multilateral financial institutions published in 1982 said that development policy "is maximized in a free-market environment where factors of production move freely in response to opportunities to maximize their marginal product."

All of this bolsters the U.S. officials' opposition to price controls, subsidies, state-managed monopolies and other "anti-market" practices widely used in the Third World, which they feel undermine the effectiveness of lending.

The principal reason for voting against the agricultural loan to the Philippines was that the government of President Ferdinand E. Marcos has what one Reagan administration official described as a "regulatory stranglehold" on the farm sector. Washington felt the World Bank's conditions to get the regulations toned down were not tough enough.

Mr. Burnham put it this way: "The bank's resources should be used only where they do not run the risk of displacing alternative sources of finance."

U.S. officials insist that their criteria for international loans are purely economic, not political.

"This policy is not directed at Colombia, the Philippines or any other country," one official said. "We look at the loan from an economic strategy point of view."

(Continued on Page 2, Col. 7)



Judge Taslim Olawale Elias of Nigeria reading the ruling of the World Court on Monday.

World Court Accepts Nicaragua Case

The Associated Press

THE HAGUE — The World Court ruled Monday that it has jurisdiction over Nicaragua's complaint that the United States was "waging armed attacks" aimed at toppling the Sandinist government.

The ruling by the 16-man court was on a U.S. motion to dismiss the complaint, which was filed April 9. The United States claimed that Nicaragua never recognized the authority of the World Court and thus the court had no authority in the case.

In a 15-1 vote asserting jurisdiction, the court said Nicaragua "had unconditionally declared that it recognized the jurisdiction of the

court by signing and ratifying the charter of the United Nations" under which the court is constituted.

[The State Department said it was "disappointed with the court's decision. . . . We continue to believe that the court is not the proper forum, either as a matter of law or for helping to achieve a peaceful resolution of the conflict in the region," United Press International reported from Washington.]

In the ruling, read by the court president, Taslim Olawale Elias of Nigeria, the court also rejected a Reagan administration declaration of April 6 that the United States would exempt itself from World Court jurisdiction in Central

American disputes for a period of two years.

That statement by the United States was intended to undercut Nicaragua's filing of its complaint three days later. The World Court ruled that the United States could not exempt itself in advance from court authority.

Despite its announcement, the United States assigned a legal team to the case and has participated in the proceedings thus far.

The court's assumption of jurisdiction in the case cleared the way for hearings on U.S.-supported military action against the leftist Sandinist government. Those hearings are expected to start next year.

At the start of their fifth round of talks in Naqurah, delegations from the two nations discussed placing United Nations peacekeeping troops in the next area from which Israel withdraws.

[Lieutenant Colonel Yonah Gazit, a spokesman for the Israeli delegation, said regular Lebanese forces could serve in the area with UN forces.]

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Soviet Resurrection of Stalin Is Raising Questions

Name Reappears Regularly as 40th Anniversary of Victory Over Nazis Nears

By Dusko Doder

Washington Post Service

MOSCOW — The Russians have had glimpses of him for some time, the profile of the dictator with the jet-black mustache appearing for a few seconds in documentaries about World War II.

But during the past few months, Stalin's image and name have been reappearing with a frequency and regularity to suggest more than the pendulum swing of time.

The resurrection of the once-reviled dictator raises questions to which there are no easy answers.

Some argue that possibly an effort is under way to provide a more objective picture of at least some aspects of Stalin's activities, to stop falsifications of history, of which Stalin was an acknowledged master. Others believe that the development is connected largely to the celebrations next year of the 40th anniversary of victory over Nazi Germany.

The current revival involves not only Stalin's record as a military leader and diplomat, but

also his economic leadership and his role in the 1917 Revolution.

In the past few months, millions of Soviet viewers have seen for the first time documentary films that had been gathering dust in the archives. Stalin was shown in a variety of settings: planning the defense of Moscow in the summer of 1941, in his white marshal's uniform posing for pictures with Roosevelt and Churchill at Tehran and Yalta, and at Potsdam with Truman and Attlee.

A few days ago, Stalin was shown on television speaking to the troops in Red Square Nov. 7, 1941. Hitler's armies were close to Moscow, near what is now the international airport. The soldiers were about to march to the battle.

Stalin's speech was remarkable, invoking the names not of Marx and Engels but of ancient saints and heroes of Russia.

But not all references to Stalin are linked to his military role in World War II.

One of the most authoritative Soviet publications, the monthly Journal Kommunist, in its November issue had some positive things to say about Stalin's economic policies during the war.

Stalin's name also is being rehabilitated in connection with the Bolshevik takeover in 1917.

A front-page editorial on the eve of the 67th anniversary of that event referred to Stalin and four other Old Bolsheviks as men whose "revolutionary passion and power" were directly linked to the "ideas and activities" of Lenin, the founder of the Soviet state.

Perhaps even more significant was the scene in a new feature film about the revolution based on the book, "Ten Days That Shook the World," by the radical American journalist, John Reed.

On the eve of the Bolshevik seizure of power in 1917, Lenin's Politburo was meeting to make the fateful decision. The historical record of this gathering indicates that Lenin made the decision to go ahead despite the opposition of all the others. But the movie shows Stalin, smoking his pipe and pacing around the table, as supporting the leader. "If we do not do it tomorrow, we never will," Stalin says.

It is not, as the Russians like to say, an accident that Stalin's crimes are being completely

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Churchill, Roosevelt and Stalin met at Yalta in February 1945.

LONDON

New Crises Emerge For Mitterrand in Polls, South Pacific

By Joseph Fitchett
International Herald Tribune

PARIS — President François Mitterrand has apparently suffered a sharp loss in popularity over his handling of foreign affairs, a problem caused in large measure by France's difficulties in Chad. The downward trend seems likely to continue with the turmoil in New Caledonia, a French possession in the Pacific.

According to a poll published Monday in the weekly magazine *Le Point*, 44 percent of French voters are dissatisfied with Mr. Mitterrand's handling of foreign affairs, while 28 percent are in favor.

That approval factor is down sharply from a month ago, when similar polls showed that more than half of respondents were satisfied with Mr. Mitterrand's handling of international affairs.

Foreign affairs has been the policy domain in which Mr. Mitterrand has continued to enjoy high ratings, even as his overall popularity has sagged in recent months along with the economy. *Le Point*'s poll was taken last week after Libya had failed to comply with an agreement to withdraw French and Libyan troops from Chad.

Since the poll, Mr. Mitterrand has come under scathing attack from opposition French politicians over a crisis in New Caledonia, where France has sent a special envoy for negotiations after separatists proclaimed a provisional government in the island.

The Socialists have been trying to ease New Caledonia to independence. After Mr. Mitterrand took office, some statements by French officials aroused expectations of quick political power among many Melanesians, the native islanders who comprise 43 percent of the population of 145,000 people.

European settlers, who make up about 40 percent of the population, enjoy a political majority because of support from Vietnamese and other groups who have settled there under French rule. They oppose independence if it subordinates them to the Melanesians.

To extricate France, the Socialist government organized elections last week for a constituent assembly to work out arrangements for self-government.

But the Melanesian separatist

movement, apparently anticipating that its supporters would be outnumbered at the polls, boycotted the elections. The boycott produced a conservative government that wants to remain a French territory.

Thus, instead of reconciling Europeans and Melanesians, the election precipitated a confrontation, and separatists have occupied government offices and mounted roadblocks in the countryside.

The French government is now seeking a compromise between Europeans and Melanesians to hold a referendum on independence, perhaps as early as next year. But France's Gaullists have started to campaign against any French move to circumvent the outcome of the recent election.

New Caledonia's newly elected president, Dick Ukeiwé, an island-born Gaullist, has accused the French Socialists of fomenting extremism by making rash promises and of planning to "sell out" the territory.

Five former French prime ministers, all Gaullists and including the current Gaullist leader, Jacques Chirac, have called on Mr. Mitterrand to restore law and order on the island, where the European population is strongly Gaullist.

■ **Mitterrand Arrives in Syria**
The Associated Press reported from Damascus that President Mitterrand had arrived there Monday for the first visit by a French head of state since Syria's independence from France in 1946.

Mr. Mitterrand and Syria's president, Hafez al-Assad, were expected to hold their first formal talks Monday night followed by a second session Tuesday evening.

Meanwhile, the French ambassador lodged a formal protest with the Syrian Foreign Ministry over the treatment of 127 French journalists who arrived Sunday night in Damascus to cover Mr. Mitterrand's visit.

They were subjected to thorough baggage and body searches upon their arrival, although such procedures normally are suspended for journalists accompanying the president. The French Embassy intervened to get the journalists into the country after a delay of more than five hours.



U.S. Rear Admiral Charles F. Horne 3d, right-center, was the chief U.S. delegate at Monday's meeting of the Korean Military Armistice Commission at Panmunjom. Major General Lee Tae Ho, seated directly opposite, was the senior delegate for North Korea.

Korea Defector Tells Story of Escape As Truce Panel Holds Bitter Meeting

By Clyde Haberman
New York Times Service

PANMUNJOM, Korea — A Soviet defector said Monday that he had acted of his "own free will" when he fled suddenly from North Korea into South Korean territory, touching off a gun battle here Friday in the heart of the demilitarized zone.

Vasily Yakovlevich Matuzok, 22, said he had decided to defect two years ago and chose to act Friday while touring Panmunjom because it was his "very first opportunity to go to the West."

Mr. Matuzok has been kept in seclusion at a U.S. military hospital in Seoul. But U.S. officers in Panmunjom showed a videotape of an interview they had held with him to counter North Korean allegations that he had been taken by force.

The Russian described how he had sprinted to the South Korean sector of this truce village while North Korean soldiers chased him, firing pistols and machine guns.

"I think there was no way just to think that I was doing something other than defecting," he said in accented, but clear, English. "I think that they know just from the very beginning that I was defecting."

In an ensuing exchange of gunfire deep in the South Korean sphere of Panmunjom, three North Korean soldiers and one South Ko-

rean were killed. Six others soldiers were reported to have been wounded, including an American.

It was the greatest loss of life to occur in what is called the Joint Security Area, centered in Panmunjom, where the armistice ending the Korean War was signed in 1953.

Senior officers from the United Nations Command and North Korea sat across from each other Monday at a session of the Military Armistice Commission, convened whenever there are protests about truce violations.

This was the 426th meeting since 1953, and like so many of the others, it was dominated by angry accusations and demands for apologies from both sides.

Rear Admiral Charles F. Horne 3d of the U.S. Navy accused North Korean guards of "undisciplined and lawless behavior" for firing automatic rifles in violation of armistice rules and for chasing Mr. Matuzok more than 130 meters (150 yards) into South Korean territory.

They got as far as a sunken garden and pool, whose concrete edges were still stained Monday with patches of dried blood.

Admiral Horne produced photographs and tape recordings to back up his assertions that the North Koreans had violated the armistice.

In one audiotape, made through a microphone that had been left on, bursts of automatic weapons fire could be heard distinctly soon after voices shouted in Korean, "They, hands up!" and "Catch him!"

In response, North Korean officers produced bullets that they said had been fired from American-made automatic weapons.

U.S. officials acknowledged later that their soldiers had brought in machine guns and M-16 rifles, but said they had belonged to a force posted outside the security area and had acted only after the North Korean firing started.

"You are the criminals for the latest incident, and should bear responsibility for it," said the chief North Korean delegate, Army Major General Lee Tae Ho.

General Lee repeated earlier North Korean claims that Mr. Matuzok, a trainee with the Soviet Embassy in Pyongyang, was not a defector and should be returned to the North.

The young man, he said, had "inadvertently" stepped over a boundary line and was immediately grabbed by UN Command soldiers who fired at the North Koreans.

"Inadvertent, my eye," Admiral Horne replied, and then produced the videotape.

Glemp Visits Vatican to Discuss Death Of Clergyman

The Associated Press

ROME — Cardinal Jozef Glemp, Poland's Roman Catholic primate, arrived in Rome Monday for his first meeting with Pope John Paul II since the murder last month of Jerzy Popieluszko, the pro-Solidarity priest.

Three Polish secret police officers have been charged with the priest's abduction and murder.

Cardinal Glemp said Sunday that the crime "shook the conscience of all honest people." In a letter read at Catholic Masses in Poland, he said church authorities still awaited "a final and full explanation of Father Popieluszko's murder."

On arrival in Rome, however, Cardinal Glemp declined to discuss the case. "Today, I am a deaf-mute," he said.

■ **Poles Attend Memorial**
Earlier, Bradley Graham of The Washington Post reported from Warsaw.

More than 20,000 people gathered Sunday outside the white stone church where Father Popieluszko is buried.

Before an audience sprinkled with Solidarity banners and clogging the sidewalks and streets around St. Stanislaw Kostka church, a Warsaw pastor, Jan Sikorski, said that Father Popieluszko's monthly "masses for the homeland" would continue.

Father Popieluszko won national prominence by delivering strongly nationalistic, pro-Solidarity sermons on the last Sunday of every month. His superior, the Reverend Teofil Bogucki, preached from the church's outdoor balcony.

"No one knows what good will come of this," Father Bogucki said. "His cult is growing, and vain are the attempts to defame this or create obstacles to it. This is not the way to win the Poles. Nothing can stop the nation marching toward its state of freedom, solidarity and independence."

Continuation of the masses poses a dilemma for the Warsaw government. To let such blatant efforts to Communist authority proceed risks the displeasure of powerful party members and of the Soviet Union. On the other hand, to try to force an end to the services could rupture relations with Roman Catholic leaders who have been instrumental in maintaining peace in the country.

The service came at the end of a weekend during which both sides in the Polish struggle reaffirmed opposing programs.

Leaders of the official trade unions, which replaced the Solidarity movement after it was crushed and then dissolved under martial law in 1982, gathered in the mining town of Bytom in southern Poland to appoint a central representative council.

Meanwhile, underground leaders of Solidarity urged Poles in a communiqué reaching Western correspondents in Warsaw to continue to boycott the government-sanctioned unions, except those that publicly declare recognition of the principle of trade union pluralism.

■ **For the Record**

Anatoli Karpov, the world chess champion, took a time out Monday in the title contest against Gary Kasparov, also of the Soviet Union, postponing the 28th game until Wednesday. Tass reported from Moscow.

Mr. Karpov leads, 5-0, in the contest. (AP)

Approximately 180 Jews from three cities in the Soviet Union have sent a telegram to the Supreme Soviet, the parliament, asking for permission to emigrate. One of the signatories said Monday that the telegram also asked authorities "to stop repressions exercised against Jews wanting to leave the Soviet Union." (AP)

Ion Flores, Romania's minister for wood processing and building materials, has been replaced by his deputy, the first government change since the 13th Communist Party Congress last week. Mr. Flores was one of about 100 party officials dropped as a full member of the Communist Party's central committee. (Reuters)

■ **U.S. Loan Votes Criticized**
(Continued from Page 1)

Sometimes we burn a friend, sometimes not."

While taking a harder look at economic considerations, the United States has given a lower level of importance to the human rights considerations that marked lending policies during the administration of President Jimmy Carter.

Despite the state of emergency in Chile, which one U.S. official said had led to a "deterioration" of human rights conditions there, the United States did not oppose a \$35.7-million loan for roads in Chile that came before the board of the Inter-American Development Bank on Wednesday. The loan was approved unanimously.

But Washington's tough economic position has drawn fire from other governments and development analysts who say it restricts the flow of money to the Third World at a time of maximum need.

■ **Authority Extended in Beirut**
(Continued from Page 1)

In Christian East Beirut, militiamen were wearing civilian clothes and sat outside their offices without firearms, according to witnesses. Phalangist leaders had already announced they would cooperate in any plans that President Gemayel may endorse.

Prime Minister Rashid Karami has criticized Prime Minister Shmoo Peres of Israel for remarks Mr. Peres made last week on the troop withdrawal talks. Mr. Peres said the fragmentation of the Lebanese government was to blame for the fact that the Naqoura talks had not produced positive results.

On Sunday, Mr. Karami accused the Israelis of trying to cast doubt on the ability of the Lebanese Army to undertake security duties in the south after the Israeli army withdraws.

Our army, which is backed by nationalists and the Lebanese people at large, will soon prove to Israel and the world that it is capable of fulfilling its mission," Mr. Karami said.

U.S. Ready to Be 'Flexible' in Arms Talks

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us into serious talks with the Russians is about 85 percent complete. Consequently, there's no dearth of interest in identifying where compromise might result in an agreement that serves our interest militarily and makes matters more stable.

"The Soviets will find if they will deal in good faith with us, we will be both flexible and constructive and I think there's great promise

for progress if they come into the talks that way."

At the same time, Mr. McFarlane had some harsh words for past Soviet conduct.

"It strikes me," he said, "that what is significant is not so much that there are talks, but that the United States is entering them with a sense of realism that is born of the losses this country suffered from talking in the late 1970s."

"We learned a lot in those days. We learned that Soviets violate treaties. We learned that they bargain very hard; that compromise is really an alien concept to them."

"Talking, per se, is not necessarily good," Mr. McFarlane said, "and yet we believe now that because we are in a position to bargain in good faith from strength, that we can make some headway. But we have no illusions that this will happen overnight. It will take time. We'll be ready. The president is committed to getting results by the time he leaves office."

On the possibility of a moratorium, Mr. McFarlane responded to reports that the administration, to

give impetus to the new talks, might slow the deployment of Pershing-2 missiles in Western Europe. Their deployment a year ago provoked the Soviet Union to abandon nuclear arms talks with the United States. He said that despite the missiles deployed in member countries of the North Atlantic Treaty Organization, the Soviet Union still held a 10-to-1 advantage in such weaponry in Europe.

"Therefore, he said of a moratorium, 'I don't see that in the cards.'"

On the testing of anti-ballistic missiles in space, Mr. McFarlane recalled the policy set by Mr. Reagan in a speech to the United Nations General Assembly on Sept. 25. At that time the president said that the United States was willing to consider a space-testing moratorium once talks with the Soviet Union were under way.

■ **Chernenko's View**
President Konstantin U. Chernenko wants "new thinking" from both sides to normalize U.S.-Soviet relations and achieve arms control, Neil Kinnoek, leader of the British Labor Party, said Monday. The Associated Press reported from Moscow.

Speaking after he met Mr. Chernenko, Mr. Kinnoek said he had "moderate confidence" that U.S.-Soviet relations would improve after the Shultz-Gromyko meeting.

Mr. Chernenko "was emphatic in his view that new thinking is required" by both the Soviet Union and the United States, Mr. Kinnoek said.

■ **Deployment Delay Sought**
The party of Prime Minister Wilfrid Martens called Monday for a delay in the deployment of U.S. cruise missiles in Belgium, planned for March. Reuters reported from Brussels.

"We must give the new negotiations a chance," said a statement from the Flemish-language Socialist Christian Party, referring to the U.S.-Soviet arms talks.



Neil Kinnoek, leader of Britain's Labor Party, right, met Monday with President Konstantin U. Chernenko at the Kremlin. An unidentified Soviet official was between them.

Stalin Is Making a Slow Comeback in Russia

(Continued from Page 1)

One vehicle was a new book about Roosevelt, written by Alexander Chakovsky, a prominent public figure and editor in chief of *Literaturnaya Gazeta*, the largest weekly newspaper.

The book, "An Unfinished Portrait," purports to be a biography of Roosevelt. But larger portions of it are devoted to Stalin's dealings with Roosevelt and their meetings.

Mr. Chakovsky's Stalin is a tactful and considerate man, a great diplomat and a wise military leader.

Another vehicle is a new 90-minute documentary film about Marshal Georgi Zhukov, Stalin's deputy during the war. It contains long excerpts from a filmed interview with Zhukov made before his death in 1974 and never shown before.

In the movie, Zhukov only hints at Stalin's coarseness on June 22, 1941, when Hitler attacked the Soviet Union. It was Zhukov who informed Stalin about the attack. But Zhukov continues to describe Stalin as a great commander in chief who successfully guided the Red Army to victory. "And I think so today," Zhukov added.

To weigh the impact of all this, it must be recalled that the adulation of Stalin, which once had mammoth proportions, stopped in April 1953, about a month after his death.

Except for an occasional mention during the next few years, the word "Stalin" became a pejorative term. Khrushchev denounced Stalin's crimes in 1956, at a closed session of the Communist Party's 20th Congress. Later, Khrushchev's speech was read to all party members in closed sessions. Stalin's name was swiftly removed from bookshelves, and film footage of him was relegated to the archives.

Khrushchev again denounced Stalin in 1961 at the 22d party congress. Shortly thereafter, Stalin's body was removed from the Lenin Mausoleum in Red Square and placed in a simple grave near a plain flat slab.

Ever since Khrushchev's ouster in 1964, Stalin's image has haunted

Russia. When Khrushchev's successors took a small but visible step to rehabilitate the dictator by placing a bust at his tomb in 1970, there were fears and whispers in the intellectual community that Stalin's spirit might be waiting to shroud the whole country once again.

But except in his native Georgia, where his cult had persisted as a rallying point for local nationalism, the memory of Stalin largely has disappeared from the consciousness of the new generations.

When the Soviet press recently published details about an interview with Svetlana Alliluyeva, Stalin's daughter, who returned to the Soviet Union after 17 years in the West, younger people did not know what to make of it.

Miss Alliluyeva uses her mother's name, and nowhere in the story was it mentioned that she was Stalin's daughter.

"Who was this Alliluyeva?" a young taxi driver asked his passenger.

Told that Miss Alliluyeva was Stalin's daughter, the man said, "I did not know Stalin's real name was Alliluyev." The dictator's real name was Dzhugashvili.

■ **Belgium Air Base Damaged in Blasts**
Reuters

BRUSSELS — An extreme leftist group in Belgium, the Fighting Communist Cells, said Monday it had blown up two communications masts outside the Bierst air force base near Liege.

The group claimed responsibility in a telephone call to a radio station and in a letter to the newspaper *La Meuse*. Police confirmed that the masts, which were used for air control communications, had been destroyed by explosives.

The Fighting Communist Cells emerged in October when it said it carried out five bombings of offices of Belgium's governing center-right parties and of multinational companies linked to NATO.

WORLD BRIEFS

UN Says El Salvador Killings Decline

UNITED NATIONS, New York (UPI) — Human rights violations in El Salvador, including the killing of civilians by Salvadoran government forces, declined considerably this year because of greater control by rightist death squads, a UN report said Monday.

The report, by José Antonio Pastor Ridruejo, a Spaniard who is a special representative of the UN Commission on Human Rights, said that crimes "attributable to the state apparatus and armed paramilitary organizations presumably tolerated by or connected with that apparatus" apparently had "considerably declined compared to recent years, undoubtedly as a result of the adoption of a new government policy."

There was "greater prevention and control of the activities of the death squads and specific state organs," the report said.

"Opposition guerrilla forces have committed grave violations of such basic human rights as the right to life and liberty through murders and abductions although, according to most sources, they are fewer in number than the violations" by the right, the report said.

PLO Session Expels 3 Foes of Arafat

AMMAN, Jordan (Reuters) — The Palestine National Council has decided to expel three foes of Yasser Arafat, leader of the Palestine Liberation Organization. But it left the door open for conciliation with other Palestinian factions boycotting the council's meeting here.

The council, the PLO's policy-making body, voted, 149 to 2, on Sunday to expel Ahmed Jibril, leader of the Libyan-backed Popular Front for the Liberation of Palestine-General Command, and two of his senior aides.

Mr. Jibril's supporters played a major role in a mutiny by pro-Syrian groups against Mr. Arafat in Lebanon last year. It and other pro-Syrian factions refused to attend the Amman meeting.

The new executive committee of the PLO is expected to be elected on Wednesday at the end of the council session, and three seats have been left vacant for representatives of the Democratic Alliance, a group of moderate opponents of Mr. Arafat who are also boycotting.

■ **Somalian Hijackers Set 5th Deadline**
ADDIS ABABA, Ethiopia (UPI) — The Somali hijackers who commandeered an airliner to Ethiopia set a fifth deadline Monday, threatening to blow up the Boeing-707 Tuesday morning with 108 people aboard unless their demands are met.

The hijackers, armed with submachine guns and grenades, demanded that the Somali government call off the execution of seven youths convicted in a series of bomb attacks and release them and 14 jailed politicians. The three Somali Army officers who hijacked the Somali Airlines plane Saturday reportedly were joined by two passengers who were given weapons.

The renewed threat came amid signs that Somalia was willing to negotiate the hijackers' demands. Western diplomats said Somalia has promised to review the seven death sentences but has refused to budge on the demands that all 21 prisoners be released.

■ **Thais, Vietnamese Clash at Border**
BANGKOK (AP) — A Thai soldier was killed Monday and four others were wounded when fighting between Cambodian guerrilla forces and Vietnamese troops occupying Cambodia spilled into Thai territory, a Thai Army spokesman said.

"Vietnamese troops, in hot pursuit of resistance troops, intruded into Thai territory near Non Mark Moon village, where they clashed with Thai troops, killing one soldier and wounding four others," Colonel Ansonom Krasnaserni of the army secretariat said at a news conference. The clash lasted several minutes, he said.

Sergeant Pajir Padsakatsatoo, 28, was killed in the fighting with about 80 Vietnamese early Monday. Military sources in the field said Non Mark Moon, about six-tenths of a mile (one kilometer) inside Thailand, was the site of a large-scale Vietnamese incursion in June 1980.

■ **Spain Vetoes U.S. Extradition Request**
MADRID (UPI) — A Madrid court has rejected a U.S. request to extradite Vito Badalamenti, 27, son of Gaetano Badalamenti, 61, a reputed Sicilian Mafia chieftain charged with running a \$1.6-billion heroin ring called "the pizza connection."

The elder Badalamenti and his cousin, Pietro Alfano, 49, were extradited to the United States earlier this month. They allegedly used U.S. pizza parlors as a cover for distributing heroin.

A Madrid court said that U.S. officials failed to prove that the younger Badalamenti was an accomplice. He instead will be tried in Spain on charges of carrying false identity papers, officials said.

■ **For the Record**
Anatoli Karpov, the world chess champion, took a time out Monday in the title contest against Gary Kasparov, also of the Soviet Union, postponing the 28th game until Wednesday. Tass reported from Moscow.

Mr. Karpov leads, 5-0, in the contest. (AP)

Approximately 180 Jews from three cities in the Soviet Union have sent a telegram to the Supreme Soviet, the parliament, asking for permission to emigrate. One of the signatories said Monday that the telegram also asked authorities "to stop repressions exercised against Jews wanting to leave the Soviet Union." (AP)

Ion Flores, Romania's minister for wood processing and building materials, has been replaced by his deputy, the first government change since the 13th Communist Party Congress last week. Mr. Flores was one of about 100 party officials dropped as a full member of the Communist Party's central committee. (Reuters)

■ **U.S. Loan Votes Criticized**
(Continued from Page 1)

Sometimes we burn a friend, sometimes not."

While taking a harder look at economic considerations, the United States has given a lower level of importance to the human rights considerations that marked lending policies during the administration of President Jimmy Carter.

Despite the state of emergency in Chile, which one U.S. official said had led to a "deterioration" of human rights conditions there, the United States did not oppose a \$35.7-million loan for roads in Chile that came before the board of the Inter-American Development Bank on Wednesday. The loan was approved unanimously.

But Washington's tough economic position has drawn fire from other governments and development analysts who say it restricts the flow of money to the Third World at a time of maximum need.

■ **Authority Extended in Beirut**
(Continued from Page 1)

In Christian East Beirut, militiamen were wearing civilian clothes and sat outside their offices without firearms, according to witnesses. Phalangist leaders had already announced they would cooperate in any plans that President Gemayel may endorse.

Prime Minister Rashid Karami has criticized Prime Minister Shmoo Peres of Israel for remarks Mr. Peres made last week on the troop withdrawal talks. Mr. Peres said the fragmentation of the Lebanese government was to blame for the fact that the Naqoura talks had not produced positive results.

On Sunday, Mr. Karami accused the Israelis of trying to cast doubt on the ability of the Lebanese Army to undertake security duties in the south after the Israeli army withdraws.

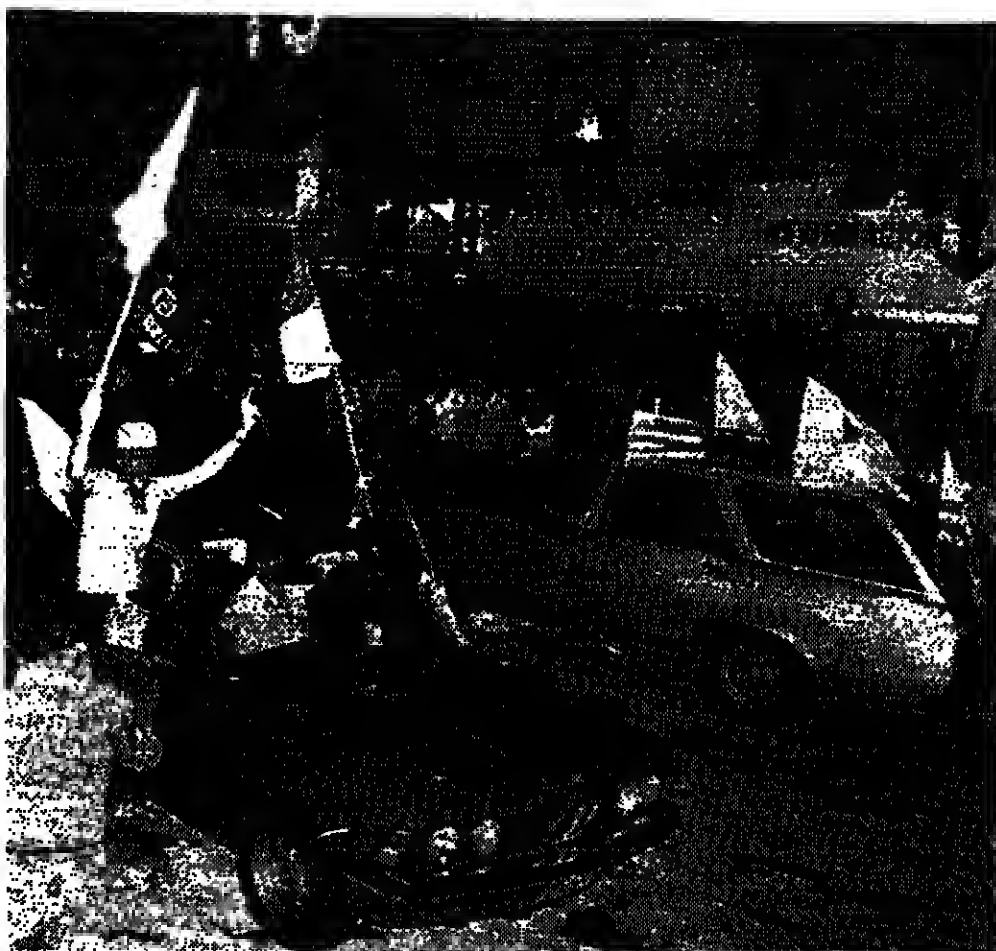
Our army, which is backed by nationalists and the Lebanese people at large, will soon prove to Israel and the world that it is capable of fulfilling its mission," Mr. Karami said.

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Colorado Party supporters celebrated Sunday after the polls closed in Montevideo.

Uruguay Elects Moderate as President, Ending 11 Years of Military Rule

Compiled by Our Staff From Dispatches

MONTVIDEO — Julio M. Sanguinetti, the most moderate of three main candidates, was confirmed Monday as president-elect of Uruguay in voting that put an end to more than 11 years of military rule.

If the government of General Gregorio Alvarez surrenders power March 1 as planned, Uruguay will become the eighth nation in Latin America to switch from military to civilian rule since 1980.

With 95 percent of the ballots counted, Mr. Sanguinetti, the candidate of the center-right Colorado Party, had 711,902 votes, or 38.5 percent. The center-left National Party, also known as the Blancos, had won 607,672 votes, or 32.8 percent.

The Frente Amplio, or Broad Front, leftist coalition, had 378,562, or 20.5 percent. Minor parties shared the rest of the vote.

"The figures permit us to affirm that the Colorado Party is victorious," Mr. Sanguinetti said Monday morning.

"The party that guided Uruguay's fortunes for most of its history is ready now, after 11 years of military dictatorship, to begin this stage of national reconstruction," Mr. Sanguinetti said.

His chief rival, Alberto Saenz de Zamaran of the National Party, conceded defeat and congratulated the winner of Sunday's election.

"Receive our congratulations and let us work together for the good of our country, which has suffered so much," Mr. Zamaran said.

The principal blemish on the election was that the outgoing government had vetoed the first-choice presidential candidates of two parties: Wilson Ferreira Aldunate of the National Party, who was imprisoned when he returned from exile in June, and Liber Seregni of the Broad Front.

In an agreement signed this month, the three parties pledged to work together after the election to consolidate democracy and rebuild the economy.

Their principal disagreements lie in their approach to the past. The Blancos refused to join the two other parties in a pact to respect some military privileges.

The Blancos and Broad Front also called for an unrestricted amnesty, while the Colorados say leftists imprisoned before the 1973 coup should be excluded.

Voters also selected a 30-seat Senate, a 99-member Chamber of Representatives and hundreds of local officials. Cross-party voting was not allowed, so the makeup of the two chambers will be in line with the percentage of presidential votes for each party.

The trend toward democracy throughout the region appears to have encouraged Uruguay's armed forces to return to the barracks. Since 1980, elected presidents have taken over in Ecuador, Peru, Honduras, Bolivia, Argentina, El Salvador and Panama. (UPI, NYT, AP)

Sanguinetti's Background
Mr. Sanguinetti, 48, brings more than 20 years of political experience to his new position. United Press International reported.

Elected to the General Assembly, or parliament, at age 25, Mr. Sanguinetti, a lawyer, served two terms and was elected to the post of labor and industry minister under President Jorge Pacheco Areco.

When all political activity was banned after the coup, Mr. Sanguinetti limited himself to practicing law and serving as president of the National Fine Arts Council and as president of a United Nations commission to promote books in Latin America.

When the military regime held a national referendum in 1980 to seek approval of a new constitution that would have given the armed forces a permanent voice in any future civilian government, Mr. Sanguinetti campaigned strongly against it.

Sixty-three percent of the voters rejected the military's proposal, forcing the government to schedule Sunday's elections.

Mr. Sanguinetti emerged in 1981 as his party's leader when he won internal leadership elections in which some powerful Colorado Party figures were barred by the military from participating.

He inherited a country suffering its worst economic situation since World War II. He must also restructure the armed forces, which mushroomed from 35,000 to 68,000 during military rule.

Mr. Sanguinetti favors improved relations with the United States and says he will seek conversation rather than confrontation with the International Monetary Fund to reschedule its past-due foreign debt of \$5.5 billion.

Report Cites 'Erosion' of U.S. University Curricula

By Edward B. Fiske

New York Times Service

NEW YORK — Colleges and universities in the United States are failing to give students "an adequate education in the culture and civilization of which they are members," a panel convened by the National Endowment for the Humanities has asserted.

College faculties have caved in to vocational and other pressures from students and abdicated their authority over what students should study and learn, according to the panel's report, which was released Sunday.

"Most of our college graduates remain shortchanged in the humanities — history, literature, philosophy and the ideas and practices of the past that have shaped the society they enter," said the report, written by William J. Bennett, the endowment's chairman.

The 31-member panel said that the humanities in general and the study of Western civilization in particular "have lost their central place in the undergraduate curriculum." As evidence, it cited declining enrollment in the humanities in both high schools and colleges as well as decreased numbers of students choosing humanities majors.

The document, "To Reclaim a Legacy: A Report on the Humanities in Higher Education," laments what it terms the "steady erosion" in structured curriculums with specific course requirements.

"A student can obtain a bachelor's degree from 75 percent of all American colleges and universities without having studied European history, from 72 percent without having studied American literature or history and from 86 percent without having studied the civilizations of classical Greece and Rome," the report said.

"Fewer than half of all colleges and universities now require foreign language study for the bachelor's degree, down from nearly 90 percent in 1966," the report said.

The result, the educators said, is a pervasive philosophy of "intellectual relativism" in which students are deprived of any sense of "a common culture rooted in civilization's lasting vision, its highest shared ideals and aspirations, and its heritage."

The panel called for a series of reforms, including an overhaul of college curriculums based on "a clear vision of what constitutes an educated person."

While stopping short of recommending specific courses or texts, the report suggested that students graduating from college should have encountered a "core of common studies" embracing these elements:

- A chronological understanding of the development of Western civilization.
- A "careful reading" of several masterworks of English, American and European literature.
- An understanding of the most significant ideas and debates in the history of philosophy.
- Demonstrable proficiency in a foreign language, either modern or classical.
- Familiarity with at least one non-Western culture or civilization as well as knowledge of the history of science and technology.

The report urged colleges to reward faculty members for teaching as well as for research and to place the humanities at the center of instruction, even for those going into professional fields.

"The humanities are not an educational luxury, and they are not just for majors," the document said. "They are a body of knowledge and a means of inquiry that convey serious truths, defensible judgments, and significant ideas. Properly taught, the humanities bring together the perennial questions of human life with the greatest works of history, literature, philosophy and art."

The document is the second major report to be released this fall on the quality of undergraduate education in the country's 3,000 colleges and universities. Last month Education Secretary Terrell H. Bell made public a study sponsored by the National Institute of Education, the department's research arm, citing "warning signals" about the quality of higher education.

The document made public Sunday reflects eight months of work by the endowment staff aided by

2506 billion in 1984, were "caused deliberately by the president's program."

The deficit's causes, he said, were the "excessive" 1981 income tax cut, which he said is adding \$135 billion to this year's budget shortfall; the "enormous" expansion in Pentagon budgets, which he said have risen in the last four years from \$146 billion to \$300 billion, and interest charges on the national debt, which he estimated at \$120 billion for this year.

Mr. Wright said that if his recommendations were not "acceptable to the president," then Mr. Reagan should propose "commensurate savings."

The president, Mr. Wright said, has "a sort of blind spot" in fiscal matters, which makes him think of spending solely in terms of the domestic budget.

"What the president has failed to take into account is that a dollar spent on a bomb adds as much to the deficit as a dollar spent on a mile of road," he said.

The Democratic leader indicated he would consider a tax increase so long as Mr. Reagan, who has pledged never to seek one, sends such legislation to Capitol Hill.

WASHINGTON — Representative Jim Wright of Texas, leader of the Democratic majority in the House, says that federal budget deficits could be cut in half by eliminating tax reductions and extending the schedule for the arms buildup planned by President Ronald Reagan.

"We could put a freeze on any new tax cuts," Mr. Wright said during a television interview Sunday. "We could extend the military growth rate planned for the next four years into a five-year period, achieving all the weapons systems and all the levels of strength that we otherwise would plan."

Mr. Wright said the Democrats, who will have 71 more seats than the Republicans when the House reconvenes on Jan. 3, "will support the president when we can." But he made it clear that he expects his party to oppose any administration moves to balance the budget at the expense of middle- and lower-income families.

The Texas congressman charged that the expanding budget deficits, now projected to grow from \$174 billion in the current fiscal year to

the arrangement would require approval by the Israeli cabinet and by a parliamentary committee.

Milton S. Gould, Mr. Sharon's lawyer, said in New York that he welcomed the step. Thomas D. Barr, Time's lawyer in the trial, could not be reached for comment.

Mr. Sharon's suit contends that a Time article last year libeled him by suggesting that he encouraged Phalangist militiamen to massacre hundreds of Palestinian refugees at two camps near Beirut, Lebanon, in September 1982. Time based its report, in part, on a secret appendix to a report by the Israeli commission that investigated the killings.

The Time article said the unpublished section of the report, known as Appendix B, stated that Mr. Sharon, who was Israel's defense minister at the time, discussed with the family of an assassinated Phalangist leader, Bashir Gemayel, "the need for the Phalangists to take revenge for the assassination."

Mr. Sharon has acknowledged having paid a condolence call on the Gemayel family a few days before the massacre. But he has contended that the question of revenge never arose.

Moreover, he has said that Appendix B, which he saw as an Israeli cabinet minister, did not even allude to such a discussion.

London Plans Anti-Racist Math
LONDON — Education authorities in London are planning new school mathematics lessons as part of a campaign against racism.

Instead of solving old-fashioned problems like how long it takes three workmen to dig a hole of a certain size, children may be asked to calculate the profits that Western multinational corporations make in Third World countries.

The experts, employed by the leftist-controlled Inner London Education Authority, say that the lessons would not only reinforce anti-racism efforts already being made in other subjects, but would help children understand current affairs.

The decree could also affect foreign journalists who report on anti-government protests. Under the state of siege, the local press is prohibited from reporting political news not received from official sources.

It was unclear how the decree would be applied, but some officials of the Roman Catholic Church have expressed concern that the government would begin to expel some of the more than 600 foreign priests who work among Chile's poor. Many of the priests have been strong critics of General Pinochet.

On Nov. 20, Chile's navy commander, Admiral José Toribio Merino, said that "changes must be made" in the treaty before the military junta would accept it, because "the treaty is not favorable to Chile."

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teachers, scholars, administrators and others. The study group held hearings, examined graduation requirements at 15 representative institutions and solicited research.

"Conventional wisdom attributes the steep drop in the number of students who major in the humanities to their concern for finding good-paying jobs after college," Mr. Bennett wrote. "Although there is some truth in this, we believe there is another, equally important reason — namely, that we in the academy have failed to bring the humanities to life and to insist on their value."

Mr. Bennett attributed the "steady erosion" of the "coherence of the curriculum" to "a collective loss of nerve and faith on the part of both faculty and academic administrators" in the late 1960s and early 1970s.

"When students demanded a greater role in setting their own educational agendas, we eagerly responded by abandoning course requirements of any kind and with them the intellectual authority to say to students what the outcome of a college education ought to be," he wrote.

"With intellectual authority relinquished, we found that we did not need to worry about what was worth knowing, worth defending, worth believing," Mr. Bennett wrote.

The document made public Sunday reflects eight months of work by the endowment staff aided by

translations

French, German, Spanish, Italian, Dutch, Danish, Norwegian, Swedish, Finnish, Polish, Czech, Slovak, Hungarian, Czech, Polish, Russian, Ukrainian, Bulgarian, Romanian, Serbian, Croatian, Slovenian, Macedonian, Albanian, Greek, Turkish, Persian, Vietnamese, Lao, Cambodian, Thai, Indonesian, Korean, Japanese, Chinese, etc.

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Argentines Approve Beagle Treaty

The Associated Press

BUENOS AIRES — In an unexpectedly strong show of support for the government, Argentine voters approved by a wide margin a Vatican-mediated treaty with Chile over the strategic Beagle Channel.

In the balloting on Sunday — Argentina's first nationwide referendum — the vote was 77 percent in favor of the pact, 21 percent against and 2 percent blank or voided ballots. About 73.2 percent of the eligible voters went to the polls, far more than had been expected.

The treaty won approval in all sections of the country, including Tierra del Fuego, near the disputed area, where opposition was considered strongest. The voters there approved the pact by a margin of 59 to 40 percent.

President Raúl Alfonsín, who led a campaign on behalf of the treaty, said that with it, Argentina and Chile were "going to bury a 100-year-old conflict in order to work together in brotherhood and achieve the increased development of our economies."

In late 1978, the two countries came near war over the channel and three islands there. The dispute also involved an estimated 48,000 square miles (124,000 square kilometers) of the Atlantic, teeming with fish and possibly rich in oil deposits.

The treaty deals with the ownership of the three tiny islands, Picton, Lennox and Nueva, at the eastern entrance of the channel. It also assures Argentine maritime sovereignty in the South Atlantic and limits Chile's sovereignty to the South Pacific.

Argentina's foreign minister, Dante Caputo, has announced plans to sign the treaty in Rome on Nov. 29. The pact was negotiated under Vatican supervision over a five-year period.

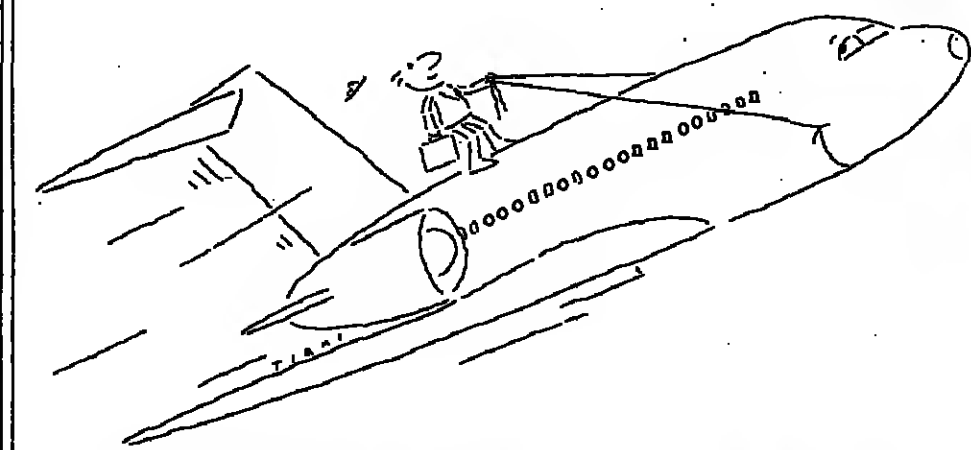
The treaty then will be submitted to the Argentine Congress for ratification. Chile's four-man military junta also must approve the agreement.

On Nov. 20, Chile's navy commander, Admiral José Toribio Merino, said that "changes must be made" in the treaty before the military junta would accept it, because "the treaty is not favorable to Chile."

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The daughters, when they near the age of 11 or 12, smile invitingly at grown men and trade their innocence for a few dollars.

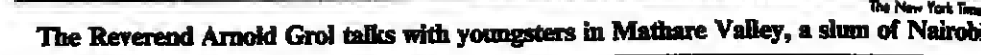
The society's aim is to make living more than a matter of existing and to develop dignity along with communities.

"We ask the people, 'What do you

At night, Father Grod walks in the shadows of the Mathare Valley to talk to the people in a search of ideas to better serve them. His way is guided by the dim bulb of a flashlight held by one of several society staff members accompanying him.

"A job is a job and to pray is to pray," they told him, their made-up faces softened by girlish smiles. "If you do prostitution you have to do it in a serious way. So now we will go and have some sweet marijuana."

Father Groi smiled at they left. "My principle is that we are all sinners and that it is only that one is better in hiding it than the other," he said.



■ **Hostage Seizure Ends**
The military said 17 armed men led by a suspended policeman surrendered Monday with 63 hostages after a 21-hour siege in central Zamboanga marked by a gun battle that left four people dead and 11 wounded. The Associated Press re-

Mr. Antulay headed the state government in Maharashtra before being dismissed in 1982 for alleged involvement in a bribery and kickback scandal. He said only those who stood by Indira Gandhi between 1977 and 1980, when she was out of power, had a right to represent the party.

The allegations involve the appointment of General Raffaele Giudice as the head of the customs police in 1974, when Mr. Andreotti was defense minister. Mr. Andreotti's opponents accused him of accepting bribes to appoint the general, who was convicted eight years later of corruption and dereliction.

900 More Miners
The Associated Press
LONDON — Strikers piled up losses, having lost

Officials of the National Coal Board blamed intimidation by pickets but acknowledged the drop also reflected the expiration of a

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18.30	TH
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Marcos Has First Meeting With Aides Since Illness

By Steve Lohr
New York Times Service

MANILA — President Ferdinand E. Marcos met Monday with cabinet ministers and members of the National Assembly for the first time since he went into isolation for health reasons on Nov. 14.

The president met first for about 40 minutes with more than two dozen officials in his study, and later talked with a few cabinet ministers individually, according to Gregorio S. Candiano, the information minister. At the larger session, which was televised nationally, Mr. Marcos signed the \$2.9-billion budget bill for 1985.

Government officials who met Monday with the president said that he seemed fine but that his voice was weaker than usual. None of his remarks were broadcast.

The meetings are the strongest indication to date that Mr. Marcos is well enough to remain in control of the government and is performing his normal duties, as the presidential press office has maintained for two weeks.

Almost immediately after Mr. Marcos went into seclusion, suddenly disappearing from the government-controlled television newscasts, rumors about his condition began circulating.

Last week, senior government officials said privately that the president had undergone hospitalization, received undisclosed treatment and seemed to be improving.

In the past few days, the government stopped issuing vague denials that the president was ill. Instead, one of his physicians, Dr. Eduardo M. Jamora, has issued medical bulletins saying that he has been suffering from the "early signs of the flu" but that his condition is stable.

Hostage Seizure Ends

The military said 17 armed men led by a suspended policeman surrendered Monday with 63 hostages after a 21-hour siege in central Zamboanga marked by a gun battle that left four people dead and 18 wounded, The Associated Press reported.

Military investigators said the armed men, who included five policemen and three soldiers, were among the suspects in the Nov. 1 assassination of Cesar Cimaco, the mayor of Zamboanga and a leader of the opposition to Mr. Marcos.

Most of their hostages were women and children, relatives of Rizal Alih, the suspended policeman and leader of the armed band.

In Manila, Lieutenant General Fidel V. Ramos, the acting armed forces chief of staff, ordered "maximum efforts" to free two foreigners he described as Americans who were kidnapped by Moslem men in the south.

Gandhi Facing Party Insurrection Over Dismissals

Reuters

NEW DELHI — Prime Minister Rajiv Gandhi's Congress Party has chosen most of its candidates for India's national elections next month, but it faces a revolt over a decision to deny nominations to more than 80 members.

The party announced Saturday nominations for 430 seats, but 66 key seats were left vacant for Mr. Gandhi to decide. Nominations close Tuesday.

Mr. Gandhi recently announced that about 83 of the party's current roster of 348 in the lower house of Parliament would not be nominated to run for re-election.

The move, seen by political analysts as an attempt to improve the party with new blood, has touched off a rebellion among supporters in politically sensitive Maharashtra state in the west and Andhra Pradesh and Karnataka states in the south.

The decision, which also affected several followers of Mr. Gandhi's deceased brother, Sanjay, who was considered Indira Gandhi's political heir-apparent before his death in June 1980, also provoked angry protests from members of the Congress Party's youth wing.

The Press Trust of India reported that several members of the Youth Congress, which Sanjay Gandhi built into a powerful wing during an internal state of emergency called by his mother from 1975 to 1977, demonstrated for four hours Sunday in front of the party's offices.

In the most significant mutiny so far, the party's former secretary-general, A.R. Antulay, who was also denied nomination, told his supporters Sunday to defy Mr. Gandhi and file nominations against party candidates.

Mr. Antulay headed the state government in Maharashtra before being dismissed in 1982 for alleged involvement in a bribery and kick-back scandal. He said only those who stood by Indira Gandhi between 1977 and 1980, when she was out of power, had a right to represent the party.

The Press Trust also reported Monday that a member of Parliament for Andhra Pradesh state and two former party ministers in the adjoining state of Karnataka also announced their intent to file their candidacy in defiance of Mr. Gandhi's edict.

In a related development, Mr. Gandhi was dealt a personal armory setback Monday when Y.B. Chavan, a longtime leader of the Congress Party, died in New Delhi. Mr. Chavan, 71, a staunch supporter of Indira Gandhi and minister for 15 years, died of kidney ailment.

He had been nominated Sunday to run for the Satara constituency in Maharashtra state.

Craxi Vows to Lead Anti-Mafia Fight 'to the End'

Italian Leader Seeks to Link Coalition With Judicial Crackdown on Corruption

By E.J. Dionne Jr.
New York Times Service

PALERMO, Sicily — Prime Minister Bettino Craxi, bolstered by the victory of his five-party coalition government in a crucial parliamentary vote, has vowed to lead the fight against organized crime "to the end."

Speaking in Palermo, the city known as the capital of the Sicilian Mafia, Mr. Craxi promised on Sunday that "no obstacle will be placed before the magistrates" in their fight against crime leaders. He said Italians should be allowed to "re-gain the indispensable faith in the state."

The prime minister's comments came two days after Foreign Minister Giulio Andreotti survived a series of parliamentary votes on motions charging that he abused his office in an oil tax scandal a decade ago. Had Mr. Andreotti lost the votes, Mr. Craxi's 15-month-old coalition would have been in danger of collapse.

When he defended himself before the Senate and Chamber of Deputies, Mr. Andreotti took the unusual step of attacking the Italian magistracy, accusing judges in the oil tax scandal of distorting the facts and using circumstantial evidence against him.

Mr. Andreotti said the magistrates were "substituting themselves" for the political authorities, adding, in a reference to judges' robes, that they were "making the toga an instrument of politicized struggle."

His remarks underscored the growing power of the magistrates and their increasingly important political role. The Sicilian magistrates investigating the Mafia, for example, recently have ordered the arrests of important political and financial figures previously deemed almost untouchable.

Mr. Craxi sought in his Palermo speech to bring credit to his government, which includes Mr. Andreotti, for the heightened activity against the Mafia.

"Those who believed that the state would pull back have made the wrong calculation," he said. "Those who counted on fear, complicity and cowardice, were wrong."

"The healthy Italy is making its voice heard," Mr. Craxi said. "She wants justice and serenity, and our commitment is to respond with concrete acts. The police forces and the magistrates engaged in this fight have the full support of the government."

Mr. Craxi's speech was seen as an attempt to use an issue that all political parties have invoked in recent months to mobilize support: the growing impotence of many Italians with political corruption and organized crime.

The move against Mr. Andreotti, a Christian Democrat, was part of this maneuvering. Although both the far-right Italian Social Movement and the Communist Party brought motions against the foreign minister, it was the Communist motion that was seen as the most important.

Politicians and commentators saw the Communist effort as an attempt to embarrass the Christian Democrats, who have dominated Italian life here since World War II, and to hasten the collapse of the coalition assembled by Mr. Craxi, a Socialist who has been at odds with the Communists.

The Communist motion, which was defeated Friday by a vote of 484-421 in a joint session of the Senate and the Chamber of Deputies, sought to continue a parliamentary commission's inquiry into Mr. Andreotti's alleged role in the oil tax scandal.

The allegations involve the appointment of General Raffaele Giordano as the head of the customs police in 1974, when Mr. Andreotti was defense minister. Mr. Andreotti's opponents accused him of accepting bribes to appoint the general, who was convicted eight years later of corruption and dereliction of duty in a tax evasion scheme by oil companies.

Mr. Andreotti, 65, is one of the most durable figures in Italian public life. He has served as prime minister five times and has survived 26 previous parliamentary inquiries, all of which exonerated him on various charges of corruption and misuse of office. He angrily denounced the "baselessness" of the charges and said he never had "any reason to exert pressure for the choice of General Giordano, whom I did not know."

The motion's defeat was seen as a blow to the Communists, with whom Mr. Andreotti had enjoyed generally cordial relations. It also appeared to reflect the belief of the governing parties — the Christian Democrats, the Socialists, the Republicans and the Liberals — that there was no plausible alternative to the coalition. Before the secret vote, there was speculation that enough of Mr. Andreotti's opponents in the coalition might abandon him to force his defeat and that of the government.

Mr. Andreotti's attack on the magistrates gave an already complicated political situation yet another twist. Although some civil liberties advocates have said the judiciary holds excessively broad powers, many Italians have come to see the judges as the best hope for cleaning up political life.

Mr. Craxi, one of Mr. Andreotti's major allies in Friday's voting, clearly sought to identify himself with the forces of change in his speech Sunday.

"The Italy that is changing, the one that is backing up our efforts, deserves to regain indispensable faith in the state, in its laws, in the activities of its institutions," he declared.

900 More Miners Return to U.K. Pits

The Associated Press

LONDON — Strikers picked up special Christmas bonus offer in most areas.

Michael Eaton, the chief British spokesman, predicted the number of miners abandoning the strike would near 1,000 as other shifts clocked in Monday.

In south Wales, three officers were injured at the Merthyr Tydfil colliery when pickets showed them into the path of taxis taking strikebreakers to work.

In northern England, South Yorkshire police said pickets set fire to a barricade they built outside Hatfield colliery, erected another barricade outside Astern colliery and sporadically hurled stones at police in both places.

Le Monde Is Closed by Strike

Agence France-Press

PARIS — The *Le Monde* failed to appear Monday because of a sudden strike by noneditorial auxiliary employees. The evening paper, facing a severe financial crisis, was struck following announcement of a plan to cut the salaries of journalists and noneditorial staff by 14 percent.

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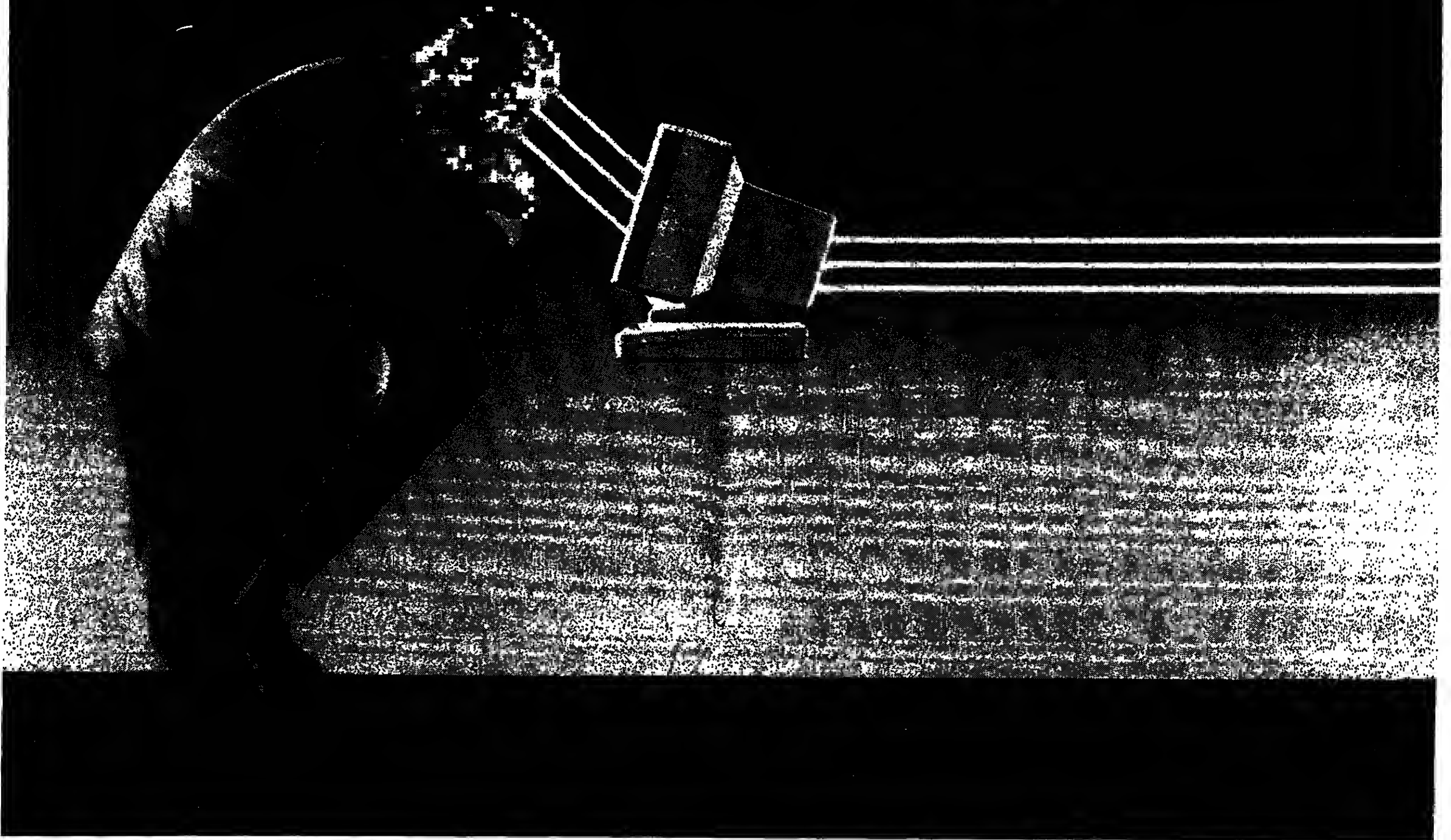
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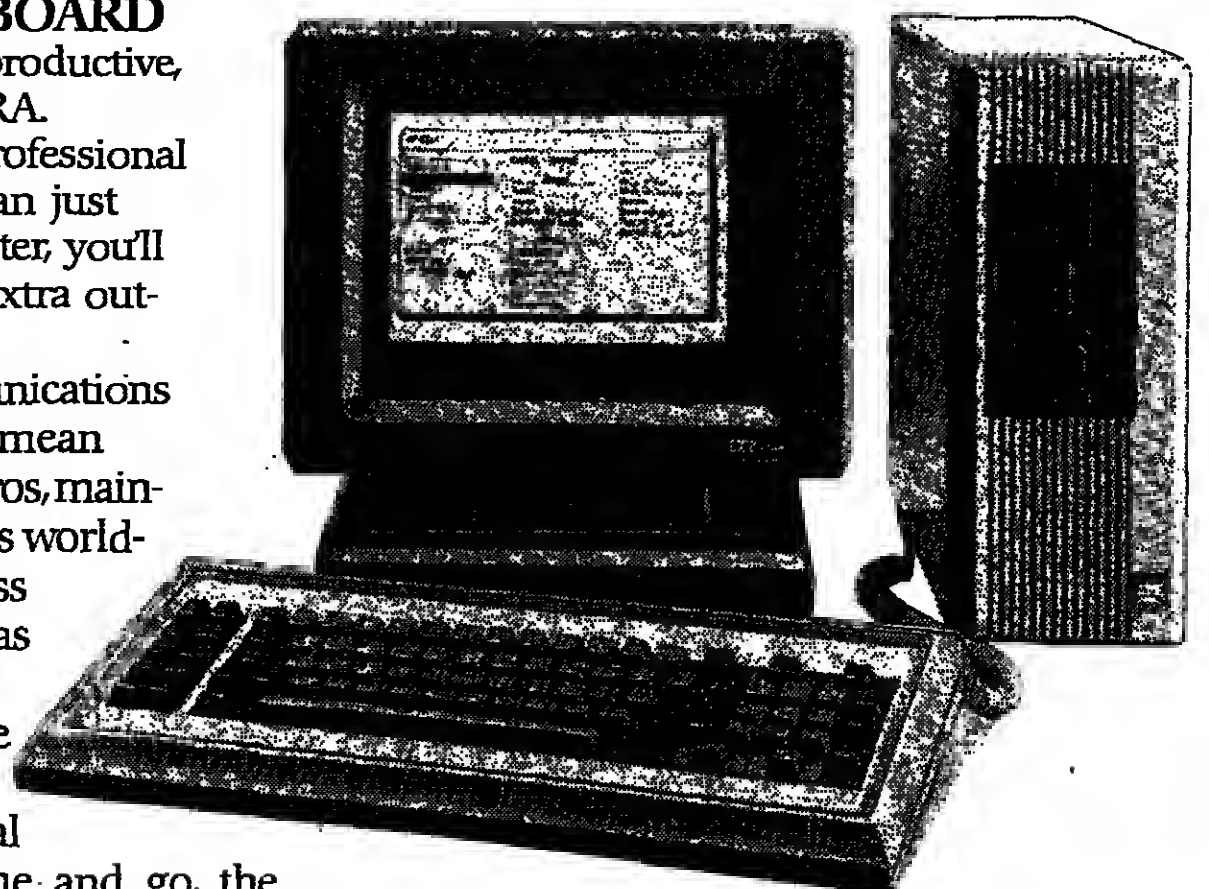
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INTERNATIONAL Herald Tribune

Published With The New York Times and The Washington Post

Where to Start in Ulster

In diplomatic reports, "full and frank" talks are those that fail to reach agreement. Prime Minister Margaret Thatcher of Britain went even further in describing her meeting earlier this month with her Irish counterpart, Garret FitzGerald. "That is out" is how she dealt with the government's three ideas for ending the agency in Northern Ireland.

Mrs. Thatcher may be in no mood for concessions to Irish nationalism so soon after the war was nearly killed by a bomb planted by members of its violent fringe. But if Britain persists in rejecting every peaceful change, the hit squads of the Irish Republican Army will be the beneficiaries. This is doubly true if Britain also fails to address the legitimate grievances about criminal justice in Northern Ireland.

Britain bears a heavy responsibility for its Irish troubles. It partitioned the island in 1922, giving independence to the south while making the north a sectarian stockade under the British flag. It tied its hands by granting Northern Ireland's one million Protestants a veto over changes in sovereignty. That veto has been misused to block concessions to the north's half-million Roman Catholics. In despair, a minority of this minority turned to violence.

Mr. FitzGerald voiced the hopes of the nonviolent majorities, north and south. His Irish Forum report broke new ground by proposing north-south union or confederation and acknowledging Protestant claims to British identity. It offered a third-choice compromise of "joint authority" — letting both British and Irish flags fly in Northern Ireland.

If Mrs. Thatcher sweeps that aside, she reinforces the inflexibility of her most high-handed citizens. No one doubts her courage in opposing the demonic fanaticism of the IRA. But she has yet to show the same resolve in dealing with Northern Ireland's Protestants, who refuse to share power or even symbols with an oppressed minority.

That opposition is shamefully evident in the criminal justice system. Ninety-five percent of Northern Ireland's police are Protestant, and a single judge can convict without jury. Nowhere else in Britain do the police aim plastic bullets against demonstrators. Eliminating these anomalies requires no change in flags. Doing at least that would dispel the futility that results from Mrs. Thatcher's annual meetings with Ireland's leader.

—THE NEW YORK TIMES

A Reprieve for UNESCO?

The matter of leaving UNESCO is current again because a year ago the Reagan administration said it would pull out at the end of 1984 if the organization's management and financial situation at the UN Educational, Scientific and Cultural Organization were not bettered. So have they been? It is not an open and shut question. In the view of some of the closest observers, things are better but not conclusively better. The argument has shifted to whether things can still improve and, specifically, whether they can improve so long as UNESCO remains under Amadou Mahtar M'Bow, the man from Senegal whose leadership style is at the heart of the dispute.

Official American relations with the agency got even worse recently. The State Department official most identified with pulling the United States out, Gregory Newell, called the UNESCO secretariat of being "disdainful" of American sensibilities on key free-press issues, and charged Mr. M'Bow with a "breach of the promises" he had made to Washington on that score. Other administration appointees at the same time have been trying to maintain the access and presence required to push for the agency's reform. President Reagan is being

advised that he cannot be seen to have lightly made a warning of withdrawal, but also to keep plugging for reform. He is also being counseled to keep in step with America's allies, so that the United States will not get out alone.

The latest event in the UNESCO imbroglio is an announcement by Britain that it will join the United States in pulling out unless the agency makes further management and budgetary reforms. But a year's notice is required, so British withdrawal would not take place until the end of 1985. This development has led to a new proposal by Representative James Scheuer, the New York Democrat whose advocacy of UNESCO reform — and of Mr. M'Bow's continuation in his job — has been dogged. Mr. Scheuer would have the United States consider delaying its withdrawal by a year in order to fall in with Britain and the other European countries that may follow it.

The group of them contribute more than half of UNESCO's budget. Together they could have a major impact, especially if they worked with Third World moderates who wish to preserve the organization in a form useful to them. It is worth thinking about.

—THE WASHINGTON POST

Iran and the Red Cross

The International Committee of the Red Cross has broken its customary quiet with a sharp assault on Iran's treatment of its 50,000 Iranian prisoners of war. Contending that Iran has been violating the Geneva Convention, the Swiss-based organization says the Tehran regime has put at risk the "physical and mental survival" of thousands of Iranian prisoners taken in the Gulf War. It appeals to all states that signed the convention, and which thereby accepted an interest and obligation to ensure its integrity, to press Iran to respect it.

The Red Cross has an unparalleled tradition of sobriety and discretion. It gains access to prisoners only on a pledge to confine its reports to the governments holding them. It leaves to others the function of aiding the victims of war by drawing publicity to their plight. In publicizing Iran's policy, the Red Cross knows it is threatening its access to a large group of exposed prisoners whose principal hope of avoiding the full brunt of Iranian arbitrariness has lain in the Red Cross visits. One can only presume that the organization took this rare step because it saw no other way to fulfill its responsibilities to these prisoners.

Iraq and Iran, under their present regimes, are among the last places where one would want to be taken prisoner. The Iranian government is fully entitled to be concerned for the fate of its men — and considering the age of some Iranian soldiers, its children — in Iraq

hands. The present dispute, however, concerns Iraqi prisoners. Iran has seen them as a pool from which to draw recruits for a Shia "liberation movement" to turn back upon Iraq — something that is impermissible under the Geneva convention. This was the evident context in which a disturbance of some sort took place in an Iranian prison camp last month while Red Cross delegates happened to be on the scene. Under their eyes, a number of prisoners were shot down. This disturbance exacerbated the already tense relations between the revolutionary Khomeini regime and the Red Cross, and led to the present impasse.

The regime's secrecy and the Red Cross's discretion make it difficult to know exactly what went on in that prison of war camp at Qandari last month, and since. That puts outsiders in the position of making a tentative judgment on the basis of the reputation and credibility of the two parties. In this contest, the Red Cross has all the advantages. Ayatollah Ruhollah Khomeini insists on making his own rules, for prisoners as for almost everything else. The Red Cross has an unmatched record of administering fairly the international rules on matters of the most acute moral and humanitarian consequences. We will know that the latest threat to Iraqi prisoners has been lifted when Iran permits the Red Cross to resume, quietly, its vital work.

—THE WASHINGTON POST

Other Opinion

Obstacle to UNESCO Reform

With Britain's announcement that it will leave UNESCO unless fundamental reforms take place, the controversy over that organization loses any appearance of being a "super-power" machinery. It has been made even clearer where the main obstacle to reform is to be found — in the person of UNESCO's autocratic director, Amadou Mahtar M'Bow.

New Zürcher Zeitung (Zurich).

The Source of Arab Action

The motive force in Arab politics is not good relations with the United States, nor even bad relations with Israel. The source of action, the principle around which leaders take their stance, is inter-Arab rivalry of a deep and abiding nature. This necessarily limits the role the United States can effectively play in the Middle East.

—Syndicated columnist Joseph Kraft.

A Window of Opportunity in the Mideast

By Hamdi Saleh

CAIRO — For the first time in more than a decade the American administration encounters a combination of favorable conditions that opens a real opportunity for a successful and effective policy in the Middle East.

Until the landslide victory of Ronald Reagan, the American presidency had begun to look like a one-term job. That, to observers in the Middle East, made highly doubtful the chances of any sustained American diplomacy in the region. That was one of the major reasons behind King Hussein's reluctance to follow the American lead under President Reagan's 1982 peace initiative.

But now, liberated from electoral pressures, the Reagan administration can count on a wide consensus behind its foreign policy. Most of the regional actors are now looking to the United States to renew the peace efforts. The recent Egyptian-Jordanian rapprochement reflected a new realism in Jordan that time is running out and that Arab funding is an obstacle to peace that should be eliminated. A coalition is emerging among Egypt, Iraq, Jordan and the main faction of the Palestine Liberation Organization. The latest Libyan fiasco has isolated further the regime of Colonel Moammar Qadhafi. And Iraq announced Monday the renewal of its diplomatic relations with the United States.

But the most important developments have been those in Israel. Following its recent election, Israel is in dire need of both U.S. diplomatic and economic assistance to resolve the Lebanese problem and to shore up Israel's economy. Following a weekend meeting in Amman, Jordan, the faction of the Palestine Liberation Organization that is clinging to the peace process, led by Yasser Arafat, has some breathing time to prove that peace efforts will not be wasted.

All this comes at a time when the Russians are taking a precautionary wait-and-see attitude toward the new Reagan administration. Europeans, as well, are looking up to the new American

dilemma for Egyptian policy but also adds to the strains in Egyptian-Israeli relations.

Nobody wants the relationship to slide back down to a state of tension. Egyptian leaders would like to give the new Israeli government a chance to reformulate its policy. But Egypt cannot ignore the continuing Israeli occupation of southern Lebanon, the perpetuation of the Israeli occupation of the West Bank and Gaza and the lack of progress on the issue of Taba, an Egyptian territory that Israel is still claiming.

Thus, in Mr. Mubarak's view, any peace process in the Middle East must be taken as a whole. What the Reagan administration must do is to work for a gradual transformation and expansion of the Camp David accords. That would necessitate a new formula for widening the Arab-Israeli peace. It is not enough for the administration to reiterate its commitment to the September 1982 initiative. It should pursue an effective diplomatic strategy, either by pushing the idea of an international conference on the Middle East or by appointing a high-level presidential envoy to the region. Equally necessary is a more forceful diplomacy to settle the Lebanese issue, and a line of communication with those Palestinians who are still clinging to the peace process. That could be done either through a direct dialogue or through Egyptian and Jordanian channels.

True, the Middle East is unpredictable. Radical elements are mixed with moderates. But a passive policy will only undermine the moderates and strengthen the radicals. Muslim fundamentalists, radical Palestinians and frustrated Lebanese would dominate the scene, and the door would be opened for a Soviet return to the area. The Reagan administration needs to make America stand tall, but on the right grounds.

The writer, assistant director of the Egyptian Institute for Diplomatic Studies in Cairo, contributed this comment to the Los Angeles Times.

The U.S. should seek a gradual transformation and expansion of the Camp David accords.

region will slow to a halt or even be reversed. Neglect of the Palestinian issue under these circumstances would not only strengthen the hand of the radical groups but also would undermine whatever political base Mr. Arafat and King Hussein had established for the search for peace. The spread of terrorism would follow.

In the absence of an effective peace effort, Egypt also would be vulnerable to increasing tensions in the area. After 30 years of having to divert its resources for the demands of war, the country is heavily burdened with economic pressures. Egyptian youths face the prospect of having to search for jobs outside Egypt. President Hosni Mubarak cannot neglect the need for economic development.

Egypt is determined to regain its role in the Arab and Islamic world. It has to recognize that with its peace agreement with Israel, the absence of a viable peace mechanism not only creates a

A Democratic Identity: The Party of Access?

By Tom Wicker

NEW YORK — Like many another concerned Democrat, Lieutenant Governor Michael Danahy of South Carolina has offered his party a prescription. Speaking recently in Greenville County, he suggested: "We must correct our deficiencies without forgetting our purpose or selling our soul."

Some other Democrats would rather say that the party must "change its message." Either way, one of the Democrats' principal concerns is racial. Their party has been steadily losing support among white voters and, in the South and some cities, is in danger of becoming mostly a black, hence a minority party.

But neither Mr. Danahy nor most other Democrats can or will say just how the party should correct its deficiency or change its message.

Bert Lance, the Georgia chairman, has said repeatedly that the Democrats must stop going "in the opposite direction" from the voters. But which voters does he mean? The blacks, who gave Walter Mondale overwhelming support? No, Mr. Lance obviously means white voters, who cast a solid majority of their votes for Ronald Reagan, and for every other Republican presidential candidate back to Richard Nixon.

How can the Democratic Party maintain the general support of blacks, both a political and an ethical necessity, while appealing strongly enough to whites to win them back from conservative Republicanism?

Both parties already claim to promote economic growth. Democratic social programs aid more whites than blacks. And those who glibly protest that "they should have given Jesse Jackson everything he wanted" ignore the fact that Mr. Jackson did not come away from the San Francisco convention with the massive jobs program he demanded in the platform, or a major place in the Mondale campaign, or anything much except a speech in prime time.

White voters certainly were influenced by their perception that the Democrats were "pandering" to black voters. They were also hearing the appeals of Mr. Reagan and right-wing Republicans to their latent racial animosities. What was Mr. Reagan up to in Georgia when he proclaimed that "the South will rise again"? In their hearts, Southerners know, and whose administration tried to grant tax exemption to segregated schools and to abandon affirmative action, while only reluctantly supporting renewal of the Voting Rights Act?

This poses a deeper dilemma for the Democrats than merely changing their message, which implies new slogans rather than new policies. New slogans will not deceive many of those whites who think they see the real thing in Mr. Reagan and the Republicans, and who believe, however subconsciously, that they are causing a sort of symbolic South to rise again, everywhere.

But new policies, actually moving the Democratic Party away from its modern tradition of including and encouraging minorities, would risk — in Mr. Danahy's words — "forgetting its purpose and selling its soul."

It may be that in their openness to minorities and to all sorts of ethnic, economic, social and cultural interests the Democrats have become — and will remain for the foreseeable future — a party of access, in which the voiceless find a voice. At the same time, within their narrower range of interests and appeal, the Republicans usually will be able to maintain enough coherence and unity to make them a party of government.

That would not be a mean role for the Democrats, and it might be a historical necessity for the country — a political party in which a variety of

interests can make themselves felt, and whose legitimate pressures ultimately can be transmitted outward to the other party, and to government.

A party of access could continue to win state, local and congressional offices, but would have great difficulty in reconciling that same variety of interests into the sort of unified national force needed to win the presidency, or to govern after winning it.

Such a party probably could gain the White House only after a Republican disaster — as in 1976, following Watergate. Even then it might well lack the cohesion to govern decisively — as indeed was the case in the Carter administration — and be able to hold power for only one term. Thus if a second Reagan term should be a disaster of recession and world tension, the Democrats might win by default in 1988, only to lose in 1992 after failing on their own.

The New York Times.

Hard Lessons in the Chadian Deserts

By Dominique Moïsi

PARIS — It is too early to say whether the present French debate over Chad will become a major domestic embarrassment for President François Mitterrand or will remain a mere spot of unpleasantness in the Socialist presidency. Colonel Moammar Qadhafi holds the key. He can maintain or withdraw his troops.

Whatever the outcome, the affair has illustrated contradictions in French diplomacy and tarnished a presidential image that was previously untouched on foreign policy issues.

Ironically, the liveliest foreign policy debate in France in the last five years have been provoked not by military interventions, which were always supported with near-total consensus, but by controversial summit meetings. Both Valéry Giscard d'Estaing, when he went to see Leonid Brezhnev in Warsaw in May 1980, and Mr. Mitterrand, in his Nov. 15 encounter with Colonel Qadhafi in Crete, gave the impression of meeting the wrong person at the wrong time.

The attempt in Warsaw to preserve détente — six months after the military seized power in Poland — and the effort to prevent military confrontation in Chad suffered from the same conceptual weakness.

The negotiating process can be illusory, even dangerous. It creates the false impression that ideological divisions or conflicting interests can be surmounted. More important, it constitutes an implicit recognition of the

legitimacy of the negotiating partner, and therefore of that partner's past and present behavior.

Whether in Warsaw, Crete, or elsewhere, the medium is the message; what is said is less important than the fact of the meeting itself.

Mr. Mitterrand's meeting with Colonel Qadhafi is particularly vulnerable to criticism in that French authorities could not have been unaware — despite their protestations — that the colonel was not respecting the agreement signed with France and had not withdrawn all his troops.

In Chad, the stated French goal was to preserve the regime of Hissène Habré and thereby preserve the credibility of France's guarantee over francophone Africa, its last big sphere of influence. The policy was supposed to have been pursued at a minimal military risk. But the pursuit of stature presupposes a willingness to take sizable risks.

Thus, a French air offensive against Libyan military columns in August 1983 might, in the end, have proved less costly than the decision to commit French troops.

To fully reassure those Africans who still see in France the ultimate guarantor of their internal and external security, France needed a more assertive policy vis-à-vis Colonel Qadhafi. But economic and geostrategic

considerations — which may have been skewed by an exaggerated French perception of Libya's weight in the region — as well as concern for the domestic political cost of military casualties, led to self-restraint.

The affair has pointed out the contradiction between French and U.S. objectives in the region. French refusal to follow the American line and wage an anti-Qadhafi crusade led the Americans to embarrass the French by leaking information about the continued Libyan presence in Chad. This may foreshadow future French-American tensions.

The United States is moving beyond English-speaking Africa toward a comprehensive policy for Africa. The French do not look kindly on this. They see a prospect of American competition with the traditional French presence in francophone Africa, especially at a time when France, for lack of means, could be forced to take a lower profile. Even if the present state of French-American relations does not allow Africa to become a major source of discord, the seeds of suspicion have been planted.

As for Chad, even if Colonel Qadhafi does withdraw his troops, the Libyans will be back — and probably sooner rather than later.

The writer, associate director of the Institut Français des Relations Internationales, contributed this comment to the International Herald Tribune.

LETTERS TO THE EDITOR

Saving Fae, and Animals

Regarding the report "Animal Lovers Pull Hoax in U.K." (Nov. 30):

Animal rights fanatics such as the Animal Liberation Front are truly a humorous group. For them to describe their most recent candy bar terrorist act [in which they claimed and then later denied they had injected rat poison into Mars candy bars in order to hurt the company's business] as a "hoax" is analogous to having a fun afternoon by shouting "fire" in a crowded children's circus tent.

JAMES A. MCINNIS, Trogen, Switzerland.

The New York Times editorial, "Baby Fae's Life and Death" (Nov. 27), is remarkable for its startling failure to even question man's right to murder animals for the alleged — but, as Dr. Leonard Bailey's expert has shown, highly questionable — benefit of human beings. It is hardly surprising that a growing number of persons are coming to

view with contempt a medical fraternity that pays such scant regard to ethical considerations and treats living creatures simply as inanimate laboratory tools.

DENNIS B. STUART, Frankfurt.

The Bishops and the Poor

Regarding "Bishops Urge Major Changes in U.S. to Help Nation's Poor" (Nov. 13) by Kenneth A. Briggs:

If the American bishops find it a disgrace that millions of Americans live below the poverty level, and are truly appalled at the sight of poverty elsewhere on this globe, why did they hold back their pastoral letter until after the American election, and instead make public attacks on the Democratic Party's vice-presidential candidate over abortion? Anyone who has studied the problem of poverty knows population growth is a major contributor to poverty.

JUDITH BEIER, Nairobi.

Regarding the column "Capitalism: The Pastoral Reservations" (Nov. 21):

David S. Broder calls conservative criticism of the bishops' letter "unmanly" but then implies that conservatives, in furthering growth, act out of "greed" and "acquisitiveness." A manly appraisal?

The Reagan administration chose to bring work for millions — not social relief measures.

PIETER VAN LOON, Paris.

Cut the Water Projects

In spite of the overwhelming victory of Ronald Reagan, the same old argument continues: guns vs. butter. There is an alternative: cut the immense program of spending on water projects and public works. This amounts to between \$60 billion and \$90 billion, including the items hidden in other parts of the budget, and amounts to almost half the deficit.

H.G. HOLCOMBE JR., Minusio, Switzerland.

Rethinking Security In Sweden

By John Ausland

OSLO — What Piotr Gushin, captain of a Soviet submarine, hoped would be a routine patrol in October 1981, ended abruptly when his craft ran aground near Sweden's Karlskrona naval base. Unwittingly, Mr. Gushin had precipitated Sweden's first defense debate in years.

That this debate has continued, and sparked fundamental changes, became clear during a recent visit to Stockholm. Whereas in the 1970s Swedes were preoccupied with events elsewhere, now they are devoting at least part of their energies to worrying about their own strategic situation. Interviews with Prime Minister Olof Palme, Defense Minister Anders Thunberg and a number of senior military and defense analysts left no doubt that most Swedes are more than a little concerned about what the Russians are up to.

Although no consideration is being given to abandoning the policy of nonalignment, many Swedes are giving more serious thought to the problems of remaining neutral in the event of a European conflict.

Swedes were angered by the cavalier attitude displayed by the Russians over the operation by Admiral Sergei Gorshkov's submarines in Swedish waters, and over an alleged airspace violation in August.

Also worrying to Swedes is this passage in a book published recently by the Soviet Scientific Council on Peace and Disarmament: "The strategic location of Swedish territory is such that the U.S.S.R. cannot be indifferent to the prospects of Sweden's airspace, territorial waters and land being used for aggressive purposes."

The book, "Non-Nuclear Status in Northern Europe," cites a long bill of particulars on how Swedish policy allegedly deviates from nonalignment in its intelligence and arms cooperation with the North Atlantic Treaty Organization and its membership in Western organizations. Written by one L. Voronkov, the book has been published in five languages.

When I asked Prime Minister Palme about the book, he dismissed it with a wave of the hand, saying that Soviet diplomats had assured him it was an aberration.

There is little doubt that the situation in Northern Europe is developing in a way that could make it difficult for Sweden to remain neutral in any NATO-Warsaw Pact conflict.

But the Palme government does not seem to share this view.

Pierre Schori, the No. 2 man in the Swedish Foreign Office, outlined Sweden's strategic situation. He began with the Soviet nuclear buildup on the Kola Peninsula, which he noted is not primarily directed at the Nordic area. He acknowledged increased Pentagon attention to Norway (about which the Palme government clearly has limited enthusiasm). Yet he concluded that the strategic situation in Northern Europe remains fundamentally unchanged.

When I noted that he had not referred to the Soviet modernization of its conventional forces on the Kola Peninsula or its buildup in the Baltic area, Mr. Schori seemed disinclined to show much concern.

A higher level of concern was evident at the Defense Ministry, but even there it was well-modulated. This is understandable. If the Palme government were to say that Sweden's situation had become a great deal more dangerous, it would have to make significant increases in its military budget. It has no desire to do this, nor do the opposition parties.

For the most part, the military must make do with the budgets laid out in the defense plan for 1982-1987, which was drawn up before the submarine incidents. The navy is spending more money on anti-submarine warfare, but most of this comes from other parts of its own budget.

NATO officials are concerned about Sweden's ability to defend its airspace against Warsaw Pact aircraft headed toward Norway. This is a sensitive subject with Swedish officials. If they were to suggest that they could not prevent Soviet overflights, they would be raising questions about their ability to protect Sweden from air attack.

Sweden has a good air force but inadequate radar. Until it gets airborne radar some time in the 1990s, it will have negligible possibilities of preventing NATO violation of its airspace and questionable ability to prevent Warsaw Pact overflights.

The security debate is complicated by the fact that an election is scheduled for next September. Unlike the Norwegian parties, which also face an election next year, the Swedish parties have not managed to reach an agreement to shelve the security debate. Mr. Palme and the leader of the Moderate Party, Ulf Adelsohn, are already sharpening their knives.

Their speeches provide good theater. They do not, however, come to grips with essential security problems, including the fact that Swedish military forces have been allowed to run down from their peak state of readiness in the 1950s.

The prospect now is for continued shadowboxing on security policy. Mr. Palme indicated that his strategy is to emphasize legality, human rights and disarmament. He will continue to champion the proposal of the commission he led for a nuclear-free corridor in Central Europe, even though this is not on the U.S.-Soviet agenda. There will be as much activity concerning a Nordic nuclear-free zone as the divergent interests of Nordic governments permit.

Swedes are worried about the Russians — but not enough to raise their defense spending by much. The focus in the coming year will be on elections. Meanwhile, Soviet guards and admirals will continue to work on and exercise plans for an attack on Sweden, if and when Soviet interests should require it.

International Herald Tribune.

FROM OUR NOV. 27 PAGES, 75 AND 50 YEARS AGO

1909: Germany Studies Wing Design
BERLIN — Whether the monoplane or the biplane is the type of flying machine which promises most for future practicability continues to be the unsolved question in German military circles, and the General Staff does not intend to come to a decision in the matter until conclusive proofs have been registered. It is less than a year since an aeroplane was first seen in Germany, the first public flights being those made by M. Ziepel with a Voisin apparatus near Berlin. The military authorities thus far have not allowed themselves to be misled too much by the theory of aeroplane work, but they have been wide awake to every practical point that has been brought to their notice.

1934: U.S. Antarctic Holdings Grow
NEW YORK — The United States's possessions in the Antarctic, claimed after exploration, were raised to approximately 200,000 square miles [on Nov. 26] by the receipt of a dispatch from Admiral Richard E. Byrd at Little America reporting that Marie Byrd Land is now shown to be nearly double the previously known area. Admiral Byrd also reported that a trans-Arctic passage, believed to have been discovered during a previous flight, does not exist and that the sea level depression which was believed to have been the long-sought trans-continental strait is part of Marie Byrd Land. The latest discoveries are the result of extensive airplane flights.

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NYSE Most Actives									
Vol.	High	Low	Last	Chg.	Vol.	High	Low	Last	Chg.
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2

Dow Jones Averages									
Open	High	Low	Last	Chg.	Open	High	Low	Last	Chg.
Indus	1281.25	1281.25	1281.25	-7.85	Indus	1281.25	1281.25	1281.25	-7.85
Transp	1218.75	1218.75	1218.75	-1.00	Transp	1218.75	1218.75	1218.75	-1.00
Comp	484.00	484.00	484.00	-2.00	Comp	484.00	484.00	484.00	-2.00

NYSE Index									
High	Low	Open	Close	Chg.	High	Low	Open	Close	Chg.
Composite	117.00	117.00	117.00	-0.05	Composite	117.00	117.00	117.00	-0.05
Industrials	117.00	117.00	117.00	-0.05	Industrials	117.00	117.00	117.00	-0.05
Utilities	117.00	117.00	117.00	-0.05	Utilities	117.00	117.00	117.00	-0.05
Finance	117.00	117.00	117.00	-0.05	Finance	117.00	117.00	117.00	-0.05

Monday's NYSE Closing									
Vol.	High	Low	Last	Chg.	Vol.	High	Low	Last	Chg.
Vol. of 3 P.M.	442,000				Vol. of 3 P.M.	442,000			
Prev. 3 P.M. vol.	417,000				Prev. 3 P.M. vol.	417,000			
Prev. consolidated close	117.00				Prev. consolidated close	117.00			

AMEX Most Actives									
Vol.	High	Low	Last	Chg.	Vol.	High	Low	Last	Chg.
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2

NASDAQ Index									
High	Low	Open	Close	Chg.	High	Low	Open	Close	Chg.
Composite	117.00	117.00	117.00	-0.05	Composite	117.00	117.00	117.00	-0.05
Industrials	117.00	117.00	117.00	-0.05	Industrials	117.00	117.00	117.00	-0.05
Utilities	117.00	117.00	117.00	-0.05	Utilities	117.00	117.00	117.00	-0.05
Finance	117.00	117.00	117.00	-0.05	Finance	117.00	117.00	117.00	-0.05

AMEX Stock Index									
High	Low	Open	Close	Chg.	High	Low	Open	Close	Chg.
Composite	117.00	117.00	117.00	-0.05	Composite	117.00	117.00	117.00	-0.05
Industrials	117.00	117.00	117.00	-0.05	Industrials	117.00	117.00	117.00	-0.05
Utilities	117.00	117.00	117.00	-0.05	Utilities	117.00	117.00	117.00	-0.05
Finance	117.00	117.00	117.00	-0.05	Finance	117.00	117.00	117.00	-0.05

NYSE Most Actives									
Vol.	High	Low	Last	Chg.	Vol.	High	Low	Last	Chg.
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2

NYSE Trading Is Moderate

NEW YORK — Prices on the New York Stock Exchange retreated late Monday with investors taking a cautious stance in light of the tax reform proposals about to be announced in Washington.

The Dow Jones industrial average, which gained 18.78 Friday, was down 8.62 at 1,211.68 an hour before the close.

Declines led advances 898-to-625 among the 1,979 issues traded. Volume totaled 64.2 million shares, up from 61.9 million in the equivalent period Friday.

Analysts said although several banks followed up last week's cut in the discount rate.

Although prices in tables on these pages are from the 4 P.M. close in New York, for time reasons this article is based on the market at 3 P.M.

with reductions in the prime interest rate, investors apparently were waiting to get a look at the tax proposals due Tuesday.

Charles Comer of Oppenheimer & Co. said some investors may have decided, "Why jump in today when you can hold off for a day?" to see exactly what the personal and corporate tax proposals are.

Mr. Comer also noted that professionals who

were away from the market Friday due to the Thanksgiving holiday on Thursday are probably taking some profits after the big gain.

Marvin Katz of Sanford C. Bernstein Co. said weakness in oil issues reflected a downturn in prices on the spot markets Friday.

"OPEC is banking on a cold December to bail them out," he said, adding that remarks of Saudi Arabia's oil minister that demand for oil could overtake supply by the end of the year did not convince many on Wall Street.

Just as the stock market opened, New York's Citicorp and several other banks announced a cut in the prime interest rate to 11 1/2 percent from 11 3/4 percent.

Friday's rally in the stock market was triggered by the cut in the discount rate announced late Wednesday by the Federal Reserve. The Fed reduced the rate to 8 1/2 percent from 9 percent, noting the slowing economy.

Henry Kaufman, the Salomon Brothers economist, said the Fed appeared to be using the discount rate as a "more dynamic instrument for monetary easing." He said there could be another cut in the discount rate early next year.

The federal funds rate—the interest on loans of reserves between banks—was 9 percent in the early going Monday, up a bit from Friday. U.S. Trust Co. lowered its broker loan rate to 10 percent from 10 1/4 percent.

NYSE Most Actives									
Vol.	High	Low	Last	Chg.	Vol.	High	Low	Last	Chg.
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2

NYSE Most Actives									
Vol.	High	Low	Last	Chg.	Vol.	High	Low	Last	Chg.
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2

NYSE Most Actives									
Vol.	High	Low	Last	Chg.	Vol.	High	Low	Last	Chg.
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2
IBM	167 1/2	167 1/2	167 1/2	+1 1/2	IBM	167 1/2	167 1/2	167 1/2	+1 1/2

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EUROMARKETS

A SPECIAL FINANCIAL REPORT—PART II

TUESDAY, NOVEMBER 27, 1984

Part I Appeared
In Yesterday's Editions

Page 9

Euroyen Changes: Waiting for Fallout In Global Markets

By Richard C. Hanson

TOKYO — Dec. 1, 1984, may go down in international financial history as the beginning of a new era as far as Japan's involvement in Euroyen markets is concerned — a proper birthday of sorts for Euroyen.

There are still, however, doubts in the minds of Japan's monetary authorities over just where this new era will lead and how unruly a child Euroyen will prove to be. At the same time, there already are grumblings from the Americans and other advocates of liberalization over how committed the Japanese government is to carrying through on liberalization steps promised after a long — and highly political — round of negotiations that began a year ago.

A U.S.-Japan ad hoc group on yen-dollar and other financial-market issues produced a report in May this year that amounts to a blueprint for change in Japanese financial markets and the ways in which yen is used overseas.

Under pressure from a persistent band of free-market advocates at the U.S. Treasury, led by Undersecretary Beryl Sprinkel, Japan's Ministry of Finance has agreed to lift — at least partly — the barriers that heretofore have prevented the yen from assuming a key role in free-floating international capital markets.

In addition, between now and April 1985, a number of additional steps will be taken to deregulate Japan's domestic financial markets. These include the creation of a brand new yen-denominated market in bankers' acceptances, a popular form of trade financing, and the expansion of Japan's domestic market in yen certificates of deposit.

More importantly, the authorities have lifted foreign-exchange restrictions on short-term capital flows into Japan. These steps have helped set the stage for a longer-term freeing up of what has for most of the postwar era been a rigid domestic interest-rate structure.

The most immediate and visible developments, however, are taking place in the Euroyen markets. The government, with some fanfare, announced this spring that Japanese companies would be free to issue Euroyen bonds. Although interest was high, that market was doomed from the start by the tax authorities within the Ministry of Finance to exempt resident issuers of such bonds from the withholding tax on interest payments to overseas investors. As a result there have been no Japanese Euroyen issues.

Starting Dec. 1, non-Japanese private corporations, and a broad range of previously unqualified governmental borrowers, will be able to float yen-denominated bonds outside of the Tokyo-based — and rather closely monitored — Samurai bond market. (Equally important will be the ability of non-Japanese banks, as well as Japanese bank branches overseas, to issue Euroyen certificates of deposit as a means of funding.)

The market reception for non-

Japanese Euroyen bonds is expected to be enthusiastic, partly because it is new and partly because it already is attracting a number of highly rated corporate borrowers, including such names as Dow Chemical, Allied Corp., TRW and Sears, Roebuck. In total, some 170 companies, mainly American, are qualified to issue Euroyen bonds.

The Ministry of Finance has given the market a considerable degree of freedom. Chief among the advantages is the ability of non-Japanese underwriters to lead-manage yen bonds, a concession that was highly unpopular among Japanese banks and brokers. Some European authorities restrict Euroyen market issues to banks directly under their thumb. The ministry has also agreed to a list of freedoms — which are the core in Euroyen market transactions — including no guidance or restrictions on interest rates and no restrictions on where the bonds can be sold, outside Japan.

The authorities have insisted, however, on isolating the direct influence of Euroyen issues from domestic issues by forbidding resale of the bonds in Japan for 180 days after they are issued. Critics, including the U.S. Treasury, also think that the ministry has reserved some key levers through which it will at least maintain the appearance of control. That is in contrast to some ministry officials' worrying openly that they will not have enough of a window to monitor market activities, especially since non-Japanese companies have been allowed to play a key role.

The most visible lever is that all Euroyen bonds will have to be approved by the Finance Ministry prior to their issue. The ministry's vice minister for international affairs, Tomonobu Oba, insists that Japan's foreign-exchange laws require such procedures and says that the approval process will be speedy.

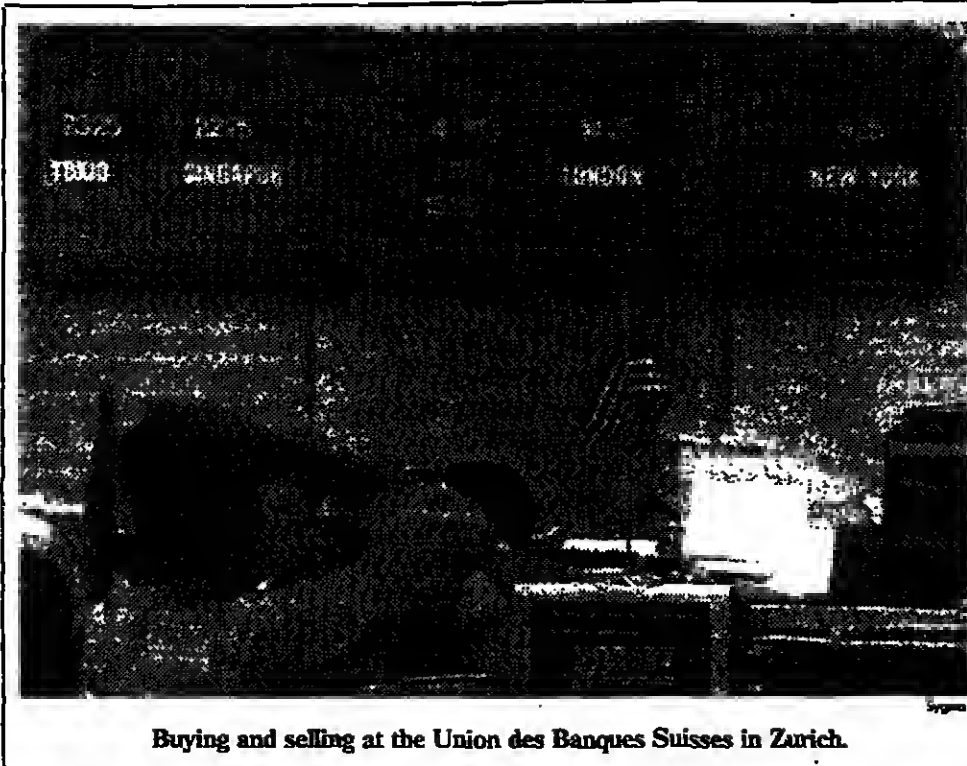
U.S. officials think that the approval system could give rise to an official queue for Euroyen issuers. From a practical point of view, the requirement means that foreign institutions without a presence in Tokyo may find themselves at a disadvantage. (Euroyen issuers of certificates of deposit must also seek prior approval.)

Another somewhat awkward requirement is that issuers must qualify under the same rules as those tapping the Samurai bond market. Samurai market rules have been loosened to a large degree in anticipation of the start-up of Euroyen bonds. They are, however, rather arbitrary.

For example, IBM Corp., the computer giant, was thwarted in its bid for the slot of the first Euroyen bond issuer because its finance company, the intended issuing vehicle, does not qualify under the guidelines.

The question of qualifications will no doubt be largely resolved when a genuine yen-bond rating agency is established. There was initial resistance to the idea on the part of banks seeking to maintain the status quo in the domestic bond market.

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Buying and selling at the Union des Banques Suisses in Zurich.

Gradual Economic Recovery Easing the World Debt Crisis

By William R. Cline

WASHINGTON — Major progress has been made in dealing with the international debt crisis that broke in August 1982 when Mexico temporarily suspended payments. Improvement should come as economic recovery in the principal debtor countries of the crisis — the oil shocks of 1974 and 1980 and the global recession of 1981-1982. By now, countries have had time to adjust to the oil shocks, and international economic recovery has arrived.

Of \$500 billion increased debt since 1973 for nonoil developing countries, about half can be attributed to sharp increases in oil prices and another 30 percent to export losses and excessive interest payments associated with the 1981-1982 recession and high international interest rates. Of course, domestic policies made matters worse in several important cases. Overvalued exchange rates and low interest rates encouraged massive capital flight from Argentina, Mexico and Venezuela. As much as half of Argentina's debt merely financed capital flight instead of productive investments as in Brazil.

The debt crisis threatened the financial system. The nine largest U.S. banks have 280 percent of their share capital at stake in loans to developing and Eastern European countries. Policy-makers responded to the threat energetically, and, in the first phase of the crisis, engineered financial rescue packages that involved country adjustment under the auspices of the International Monetary Fund.

The author is a senior fellow at the Institute for International Economics in Washington.



In Buenos Aires, watching the changing foreign currency rates has become a part of daily routine.

But the accord does give Mexico a "manageable debt profile," and should keep the country from "ever having to seek a rescheduling pact again," said Mr. Gurria, the agreement's principal architect.

The deal also saves Mexico money by trimming bank fees and interest spreads. Equally important, about \$2.7 billion in loans now pegged to the U.S. prime rate will be tied instead to the lower interest rates charged for certificates of deposit, "basically identical to and sometimes even slightly below" the London interbank offered rates, or Libor, according to the Mexican Treasury.

"We recognize that the prime rate is a politicized figure that fluctuates with an unpredictability that impedes even short-term financial planning," a U.S. banker said. "Libor makes sense for Mexico, and we have no objection to the change."

international Monetary Fund, increased lending from banks, and official support from the IMF, export credit agencies and, in some cases, central banks.

This strategy made the critical assumption that the debt problem was one of short-term illiquidity, not long-term insolvency. Events now are beginning to confirm the accuracy of the judgment. The debt problem has entered a second phase of adjustment in place of crisis. In 1983, the 19 largest debtor countries reduced their external (current-account) deficits from \$56 billion to \$23 billion. Mexico turned a 1981 deficit of \$12 billion into a 1983 surplus of \$5.5 billion; Brazil cut its deficit from \$14 billion in 1982 to an expected \$2 billion or less this year. The driving force in this improvement is international economic recovery, which boosts the volume and prices of exports from debtor countries. In addition, major adjustments have been made in exchange rates and other country policies.

Progress has not been painless. Domestic production, declined by more than 3 percent in Latin America in 1983, and total per-capita income is about 10 percent lower than in 1980. And much of the turnaround in trade balances is attributable to plummeting imports as domestic recessions cut demand. However, economic growth has begun again in the region: this year, growth should be 2 to 3 percent in Mexico, Brazil and Argentina, and the outlook is for higher growth in future years. Moreover, in the future it should be possible to achieve substantial growth without a mushrooming of imports back to their bloated levels of 1980-1981, when overvalued exchange rates in Mexico, Argentina and Venezuela encouraged excessive imports.

Even Brazil has sharply cut its import requirements by dramatic progress in domestic energy production. The ability to grow without a sharp increase in imports also means that it is feasible, and indeed desirable, for debtor countries to pay out more interest than they receive in new borrowing. Some analysts have lamented this "outward transfer of resources," but it is necessary if the debt burden is to be reduced relative to exports, and it is compatible with rapid domestic growth based on export expansion.

The motor force in recovery from the debt problem is global (Continued on Next Page)

Floating-Rate Notes Lift Eurobonds to New High

By Carl Gertwitz

PARIS — The Eurobond market, which many analysts had feared would wither once the U.S. withholding tax on interest payments was removed, will have a record year in 1984.

That tax, like the Interest Equalization Tax imposed in 1963 to restrict direct foreign investments by U.S. corporations and repealed more than a decade later, was largely responsible for the development of the Eurodollar bond market. But, as the removal of the IET demonstrated, the international capital market with some \$200 billion of outstanding issues has outgrown those early crutches.

The volume of issues launched in the first 10 months of this year — \$62.78 billion, according to data compiled by Morgan Guaranty Trust — is already 22 percent ahead of the previous annual record of \$51.7 billion set in 1982, and is 52 percent over the 10-month pace of last year, which had been the second most active year.

The shattering pace of business is due entirely to an explosion of the volume of floating-rate notes, figures compiled by Salomon Brothers show. These are securities whose coupon is regularly readjusted at a fixed margin over the London interbank offered rate, which is consistently the highest of the money-market interest rates.

FRNs now account for 39 percent of total business, up from 31 percent last year and 23 percent in 1982. As demand has increased, margins have narrowed (as have the issuing costs charged by banks) — encouraging nonbank issuers to tap this market and use the funds to pay down more expensive bank loans.

Reflecting the overall market, where securities denominated in dollars account for 81 percent of total volume, dollar floaters are by far the biggest segment. But this should not blur the view that the

instrument is winning wider appeal.

The volume of sterling FRNs so far, £1.36 billion, is nearly triple last year's total of £505 million, and notes denominated in European Currency Units this year made their debut on the market. In light of the 32-percent surge in the volume of ECU-denominated fixed-rate bonds sold this year, the ECU may represent a new pocket of growth for floating-rate paper.

Still, it is the 71-percent jump in the volume of dollar FRNs over last year's total that is the most stunning. To the first 10 months, \$34.06 billion worth of dollar paper has been issued — virtually identical to the amount of straight dollar debt, classic fixed-coupon bonds, of \$34.09 billion.

In the former peak year of 1982, floaters accounted for less than half the volume of straight dollar issues and last year rose to two-thirds.

The amazing aspect of this increase in FRNs is that it coincides with a period of very low inflation. One of the traditional sales pitches used to attract investors has been that the FRN's adjustable rate is one of the best safeguards available against inflation since interest rates normally would be expected to climb as inflation rises.

In fact, however, the rate of inflation has fallen and, indeed, interest rates have declined. But one of this has had an impact on the FRN market.

This bedevils government officials. So, too, does the persistent record high level of real interest rates — the gap between the rate of inflation and the rate of interest. Officials say they find very strange the market's apparent refusal to accept as real the decline in inflation or its inability to shake off the behavior patterns built up during the decade-long experience of rising inflation and interest rates.

Obviously, there remains considerable skepticism about the U.S. rate of inflation staying low — es-

pecially if the dollar weakens, pushing up the cost of imports — as well as great uncertainty about the direction and level of interest rates, given the enormous size of the U.S. budget deficit.

But Michael von Clemm, chairman of Credit Suisse First Boston and one of the earliest promoters of FRNs, sees other reasons for the swelling volume of issues.

The notes, he believes, are being bought by banks who are turning away from the syndicated credit market — because the loans are for less creditworthy borrowers and/or because loans generally cannot be sold whereas there is a very liquid FRN secondary market.

In fact, the Bank of England, wary of a pyramiding of interbank investment, told banks operating in Britain that holdings of subordinated FRNs issued by other banks would be deducted from the purchasing bank's capital base. At the time, it was feared the move would stifle market activity — but that has not happened.

Mr. Von Clemm also believes many institutions want to diversify away from placing their deposit money exclusively with banks and thus jump at the chance to buy FRNs issued by sovereign borrowers such as Belgium, Denmark, Ireland, Italy, New Zealand, Spain and Sweden.

Even for institutions willing to place deposits with banks, FRNs may be preferred because the income is higher. Deposits are remunerated at the interbank bid rate (usually 4-point below the offered rate) while FRNs usually bear interest using Libor as the base rate. The FRNs can be sold before final maturity in the secondary market while deposits are for a fixed term, which can be withdrawn prematurely only at a penalty.

The tremendous increase in volume and size of individual issues have improved the liquidity of the

(Continued on Page 11)

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September 1984

Terms of Success: Mexico's Formula For Debt Payment

By William A. Orme Jr.

MEXICO CITY — At a recent conference here of foreign bankers and businessmen, Mexico's chief debt negotiator was sketching the debt "mountains" Mexico would be expected to ascend if its foreign loans were not restructured on more favorable terms.

"Next year, we would have had to climb this \$9.76-billion Matterhorn," José Angel Gurria, the government's director general for public-sector credit, said, stabbing his pointer at the first peak on his giant debt-profile chart. "In 1987, we would have had to scale an Everest of \$14.1 billion, and then a \$13.5-billion K2 [Godwin Austen, the second-highest mountain in the world] was waiting for us in 1988."

As the debt was structured after Mexico's first emergency multiyear rescheduling agreement just a year before, the government was faced with a staggering \$69-billion in amortization commitments over the next six years, Mr. Gurria said. But under the terms of the proposed \$48.7-billion rescheduling accord accepted in principle by Mexico's major creditors in September, the government would have to pay only \$16 billion in principal during the same period, 1985-1990.

"Now we are leveling those mountains," Mr. Gurria said. The

new accord includes the \$23.5 billion in loans that were rescheduled in 1983 over eight years, as well as \$20 billion scheduled to fall due between 1985 and 1990.

In the lengthiest amortization schedule ever granted to a Third World government, Mexico's biggest creditors have agreed to stretch out principal payments over the next 14 years, giving the country until 1998 to cancel its present debt. Annual payments under the plan would rise gradually to a plateau of between \$5 billion and \$6 billion after 1990, in contrast to the present amortization calendar, which calls for virtually the entire public foreign debt to be repaid before that date.

The restructuring plan does nothing to alleviate the burden of interest payments, now averaging some \$11 billion yearly — payments that have spared Mexico's big U.S. creditors from having to declare their Mexican loans nonperforming, a move that would devastate the creditors' earnings. Innovative debt restructuring formulas such as an interest-rate ceiling or a debt-servicing limit determined by export earnings — proposed by independent economists and by Latin American regional economic bodies — were not sought by Mexican negotiators, bankers report.

A SPECIAL REPORT ON EUROMARKETS

Terms of Success: The Mexican Formula

(Continued From Previous Page)

sible, they agree, for Mexico to meet a debt-servicing schedule that would have obligated it to pay interest and principal payments in 1987 of about \$2.6 billion — "equivalent to the total of our present exports of goods and services," as Finance Minister Jesus Silva-Herzog recently pointed out.

"The banks had to give in and accept the arguments that Mexico so convincingly presented," said Jose Carral, head of Mexican operations for Bank of America.

Indeed, Mexico's greatest negotiating asset has been its careful compliance with the terms of its International Monetary Fund agreement. Its record has persuaded many bankers that the country should be rewarded as a model for other Third World debtors. Perhaps the most controversial aspect of the proposed new restructuring accord is that the IMF would no longer be available to police it — Mexico's IMF agreement expires at the end of next year and the government has announced that it will not be renewed.

After 1985, the government has promised simply to make available to creditors the fiscal reports that Mexico, like most IMF members, regularly presents to fund authorities. Unlike the strict regimen of an

IMF loan agreement, which demands adherence to precise inflation and deficit-reduction programs, these regular IMF reports do not stipulate targets or mandate the achievement of economic goals.

Also unlike present debt arrangements, the new restructuring plan has no provisions for annual reviews of repayment terms and national economic performance. Even if Mexico's economy collapsed calamitously, bankers would have no authority to suspend the rescheduling agreement until after 1988, Mr. Silva-Herzog informed the Mexican senate last month. Since August 1982, Mexico's commercial-debt accords have depended on the country's fulfillment of its IMF obligations.

Mr. Silva-Herzog, at a U.S. Federal Reserve Board meeting in Texas in November, assured attending bankers that Mexico was on the road to economic recovery. He pointed to the reversal of the 1982 trend toward hyperinflation and the record trade surpluses of this year and last. Domestically, however, the finance minister has stressed instead that the fight to improve the economy must be intensified and that the debt restructuring alone is no guarantor of fiscal health.

"In no way should this negotiating effort be considered a pana-

cea," he said in congressional testimony Oct. 18. "What it does represent is an advance, offering greater certainty regarding the future and transforming what had been a great obstacle into a manageable problem."

Some Mexican economists have complained that, despite the debt crisis of 1982, Treasury authorities still plan to borrow a further \$20 billion from foreign lenders over the next six years, raising the debt beyond \$115 billion by the end of 1990. But the officials respond that Mexico will rely increasingly less on commercial banks and more on lower-cost multilateral lenders and foreign government trade credits, while reducing the relative weight of the debt in relation to the economy.

At the close of the decade, Mexican finance officials assert, the foreign debt will be equivalent to 32 percent of Mexico's gross domestic product, down from this year's 56 percent. Mexico would not return to its former foreign-loan addiction even if bankers gave it that option, officials insist. "Borrowers and lenders alike have learned many painful lessons in the past two years, and these must not be forgotten in the days ahead," Mr. Silva-Herzog said in a message to creditors two months ago.

Such assurances notwithstanding, resistance to the restructuring package has been reported from British central bankers as well as from many small U.S. commercial banks. But most of the large U.S. banks that hold about a third of Mexico's public debt have approved the plan. In Japan, where banks are owed about 17 percent of Mexico's debt, Deputy Finance Minister Francisco Suarez Davila recently reported that he had secured agreement on terms from private and government banking authorities.

If approved, the \$45.7-billion restructuring would represent the largest single banking transaction in modern history. But that record might not stand long. The Mexican rescheduling formula, despite assertions to the contrary by such prominent debt bankers as Citibank's William Rhodes, is seen as a model for the inevitable restructuring of Brazil's even larger debt (Mexico acknowledges a \$96-billion foreign debt, while Brazil's is commonly estimated at \$110 billion or higher).

Though unprecedented, the long term of the rescheduling delay — 14 years — was perhaps the easiest

portion of the agreement to sell to major money banks and will doubtless be a yardstick for future rescheduling accords in Brazil and elsewhere in Latin America. A month before Mexican negotiators came forward with their rescheduling proposal, the representative of a leading U.S. bank in Mexico City noted that his company had been established in Mexico for more than half a century and was unperturbed by the prospect of a long-term debt commitment. "What's another 15 years or so?" he said.

Probably the biggest concession of the bank to Mexico was the agreement to include \$17 billion in principal falling due in 1989 and 1990; President Miguel de la Madrid's administration leaves power in December 1988.

Many foreign bankers, aware of the often radical swing of the ideological pendulum accompanying Mexican government changes, had expressed skepticism about the ability of a Mexican administration to negotiate that payment term for a subsequent regime. But if Mr. de la Madrid had rescheduled only his government's financial obligation, he would have been exposed to charges of attending only to his personal political fortunes. In exchange, Mexican authorities inserted a clause permitting bankers to "review" the rescheduling agreement at the close of 1988, following the inauguration of Mr. de la Madrid's successor. In the event of "a truly dramatic problem in the country's economic situation," the bankers could then propose a new repayment formula. Mr. Silva-Herzog said in his October report to Mexican legislators.

When he unveiled the restructuring plan in September, Mr. Silva-Herzog emphasized with pride that it was "not a traditional agreement." The accord "breaks with orthodoxy" not only in its elongated amortization schedule but in its technical provisions for reducing Mexican dependence on the U.S. prime rate.

The most novel of these provisions, also expected to be copied in subsequent multiyear debt reschedulings elsewhere in Latin America, is Mexico's invitation to non-U.S. banks to convert up to half their loans into their national currencies in gradual installments over a period of 42 months.

Mexico may eventually see more than \$10 billion in dollar-denominated loans transformed into credits in yen, Deutsche marks and pounds, analysts estimate.

Borrower or Lender? China's Euromarket Role Waiting to Be Moulded

By Eva Dadrian

LONDON — As China awakens from its financial slumber, Western bankers are puzzled whether the Asian giant will be a major lender on the markets or a borrower. The answer is both, probably.

An export drive has sent China's foreign reserves rocketing from \$2.2 billion in 1979 to an expected \$20 billion by the end of this year. This healthy increase — along with an industrialization policy that extends to 1990 — has impressed bankers, who are lining up outside the offices of the Bank of China, as well as other major financial institutions overseas, in London, Hong Kong, Singapore and Tokyo — all anxious to do business.

The figures for China's latest development plans — which call for \$200 billion to be spent on projects by the year 2000 to convert China from a backward nation into an industrial powerhouse — have lured many Western banks to set up shop in Beijing, usually in nothing more than a hotel room, even though the operation may cost them \$500,000 a year.

But while the bankers sit through interminable 12-course banquets, waiting to be selected to finance China's next leap forward, Chinese bankers themselves have been busy on the Euromarkets. Their aim has been to raise cash through investments and learn the ropes of international finance. Some financial reports claim that since 1981, China has pumped nearly \$5 billion into the Euromarkets.

They have been doing that with aplomb. The Bank of China has underwritten, with the help of Merrill Lynch and Co., more revolving underwriting facilities (RUFs) in 1984 than the wizard merchant bankers of London's City. The Bank of China, which is not to be confused with the central bank, the People's Bank of China, also joined in with 22 other banks to co-manage.

A \$400-million floating-rate note was issued early this year by the Banque Nationale de Paris. With its current favorites, the Japanese banks, the Bank of China joined Saitwa Securities Co. in underwriting Citicorp's issue of \$100 million in notes. The Chinese also took part in the landmark RUF for Denmark, worth \$500 million.

The head of the China department at one of the British clearing banks said: "China is like the Sleeping Beauty waiting for Prince Charming to come and wake her up. The Japanese have the temerity to think that they are Prince Charming."

More than 15 Japanese banks have established themselves in Peking, and the Chinese, in turn, have been active in the Japanese financial markets. Within the last year, the Bank of China has bought more than \$300 million in Japanese government securities. According to one merchant banker in Hong Kong, the Chinese have a yen for Japanese paper because rates are lower than in the United States, say, or Europe.

The Chinese Communist government still looks warily on the capitalist markets, and it worries obsessively about falling in debt to Western banks. In the bureaucratic offices and shops of Guangzhou, a visitor often sees a poster showing a frail Chinese, who borrows on credit, with an empty safe and a mouse walking disdainfully away from a crumb on the floor, and a fat Chinese, who never borrows, with a rice belly and a safe brimming with gold. Such peasant saws are still taken to heart by the Politburo, even though, not far back, the Bank of China was allowed to enter into a joint venture in Hong Kong.

The venture, known as the CCIC, with the First National Bank of Chicago, the China Resources Co. and the International Bank of Japan, underwrites securities, extends short- and medium-term loans and handles in the Asian money markets.

Within China, the Beijing government approved for the first time, in October, for the Bank of China to enter into a partnership with Japan's Sanwa Bank and West Germany's Dresdner Bank in a bid to promote foreign trade. Both nations are big trading partners with China.

Excursions into Danish Euronotes notwithstanding, the Bank of



Construction site in Guangdong Province.

China's lending has been directed to its Asian neighbors. The newsletter *Agefi*, a review of international financing, calculates that most of the \$120 million in syndicated loans doled out last year by the Chinese remained in the Far East. Despite their volume of business, at least one Hong Kong banker thinks the Chinese are still beginners in international banking.

"They just don't have the expertise, and when you consider how fast the market moves these days and its present difficulties, this can be a real handicap," he said.

The Bank of China has been making forays into the Eastern bloc, too. Trade between China and Romania, Hungary, East Germany, Poland and Czechoslovakia amounts to almost \$1 billion this year. And it has been reported on the Euromarket that the Bank of China has taken the unprecedented step of joining Arab and Western banks in supplying credit to the Soviet Union.

At present, the Chinese are painstakingly unwinding the bureaucratic tape that has mummified regional development. Even old China hands are uncertain over which direction this new decentralization will take, but Beijing wants to establish large-scale economic zones along the Pacific Ocean and the South China Sea that will probably require foreign backing.

The Chinese originally intended to subsidize this development with revenues from offshore oil production, but so far, none of the Western oil companies drilling in the region have struck crude in the quantities needed to pay for these ambitious coastal projects. Without oil revenue, China will have to borrow more heavily. Chinese economic planners have given encouragement to the foreign bankers cooling their heels in Beijing: This year, China expects to tap the Euromarkets for \$2.5 billion.

Bankers who have had experience negotiating with the Chinese say that they are tough bargainers. Less charitable bankers call them naive. "They have a phobia of high interest rates," a British banker said. "That's why they prefer the yen to the dollar. The Chinese just don't see why they should pay more than 7.5 percent on foreign loans."

The loans that most excite bankers are for financing offshore oil exploration in the South China Sea. The Chinese will spend around \$20 billion drilling and producing oil over the next five years, and the large Western oil companies are obliged by the Chinese to also spend huge sums of development costs. The Japanese are especially interested; they view China as a closer, and therefore cheaper, alternative to the Gulf oil producers.

China's ability to curb its foreign debt from \$5.7 billion in 1981 to \$3.47 billion this year, and its success in marketing its products in Japan and the United States despite growing trade restrictions have also helped convince bankers of the need to woo China, either as a borrower or lender.



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Gradual Recovery Easing the World Debt Crisis

(Continued From Previous Page)

recovery from the worst recession since the 1930s. Growth in industrial countries was zero in 1982, but rose to 2.3 percent last year and will be nearly 5 percent this year. Some other international developments have not been favorable. The interest rate rose by 2 percentage points in the first half of 1984, and the dollar has strengthened instead of declining. A strong dollar tends to depress the dollar price of traded goods, lowering the value of debt-country exports relative to their external debt (which is mostly denominated in dollars). But the favorable effect of higher growth has outweighed the adverse effects.

For the nonoil countries as a group, export gains from 1 percentage point additional growth in industrial countries are the equivalent of extra interest payments resulting from 3 additional percentage points on the interest rate, so the benefits of a 2½-percent rise in OECD growth in 1984 far exceeded the costs of 2 percentage points higher interest (and even the rise in interest rates has begun to reverse). For heavily indebted countries, the relative influence of interest rates is greater, but the evidence is favorable even for some of these countries — Brazil's exports have risen by \$5 billion this year, compared with higher interest costs

of \$1.5 billion from 2 percentage points additional interest.

But will progress continue? Many worry that if the pace of international recovery declines, the debt problem will worsen once again. Using a computer-based model that successfully predicted the improvement in the debt situation in 1983, I have recently published projections through 1987 in "International Debt: Systemic Risk and Policy Response," published by the Institute for International Economics, Washington. Even allowing for OECD growth moderately below 3 percent in 1985-86, the projections show continued progress in the return to creditworthiness. For the 19 largest debtor countries, the ratio of external debt to exports declines from 200 percent to 140 percent; for Brazil, from 370 percent to 225 percent, and for Mexico, from 310 percent to 210 percent. Export growth continues to increase the base for debt servicing, and an expected decline in the dollar helps as well (although progress occurs even without it). In short, the projections support the diagnosis that the debt problem is one of temporary illiquidity and will be resolved through adjustment over time without major write-offs and bankruptcy treatment.

Despite the favorable emerging economic reality, it would be a seri-

ous mistake to become complacent about international debt. The debt situation remains politically vulnerable. Authorities in debtor countries are under political pressure from the lagged effects of severe recession in 1983, and they understandably reacted in extreme frustration as international interest rates rose earlier in 1984 (increasing their interest burden). Rising rates stimulated the Cartagena movement of joint discussions among Latin American debtors. Moreover, conditions remain uncertain in some countries: Argentina's debt level is extremely high (although its projected trends are favorable) and it faces near hyperinflation; Chile and Peru have been hit by an unusual delay in the recovery of metals prices in response to global recovery. Smaller banks are becoming increasingly restive about participating in organized "new-money" packages (in which banks extend modest amounts of new lending to shore up their outstanding debt and permit the country to carry out economic adjustment).

It is important to consolidate the progress to date by further policy initiatives, as insurance against a relapse on debt. First and foremost, continued economic recovery in industrial countries is essential. Prompt action in reducing the U.S. fiscal deficit would help insure sus-

tainable recovery by moderating interest rates, and would have additional benefits for debtor countries through lower interest costs and an easing of the dollar.

Official lending by the World Bank, regional development banks and export credit agencies needs to be increased, and it is time for more imaginative use of mechanisms, such as World Bank loan guarantees. Private banks must do their part by continuing to assure modest flows of new lending (on the order of \$20 billion annually, down from \$50 billion in 1981).

Banks have made an important contribution through their recent multiyear reschedulings for Mexico and Venezuela. These reschedulings avoid a difficult bunching of maturities and include an important reduction in the lending charges below the penalty rates imposed at the height of the crisis. Other countries should receive smaller packages as they demonstrate favorable economic performance.

Overall, the outlook for international debt has improved markedly in the last two years. With intelligent economic management in both the North and the South, it should be possible to consolidate and extend the progress made so far, and, by later in the decade, to return to more normal capital markets for the major debtor countries.

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November, 1984

Proof of Risk 'Immunization' In Danish Eurodollar Issues

By William Ellington

LONDON — In October, Denmark floated a Eurodollar issue with debt-purchase warrants that was structured so that the borrower was "immunized" from the risk of the warrants being exercised. In effect, the issue showed that money could be raised at well below market rates without giving any real concession to the investors.

Naturally, the structure was copied. More than 20 issues using a similar structure were floated in the following weeks.

Managed by Morgan Stanley International, the \$100-million, seven-year issue was priced at 103.5 bearing 13 percent. Payment was deferred until the end of January. The offering was accompanied by five-year warrants to buy \$100 million worth of Denmark's 12.75-percent seven-year notes.

The key provision was that Denmark has the right to call the original issue in proportion to the amount of warrants exercised. This provision allows it to replace high-yielding debt (the original issue) with lower-cost debt (the warrants issue). Furthermore, the offering

price of 103.5 for the package ensured that Denmark was able to raise money at below market rates. It was, therefore, able to swap its obligation to pay fixed interest for an obligation to pay variable interest at below London interbank offered rates (Libor). This allowed it to lock in a profit for the life of the original issue. The formula was so attractive for borrowers that even Eurobond underwriters, like Credit Suisse and Merrill Lynch, used it for their own issues.

The U.S. Treasury's \$1-billion auction in October of specially targeted four-year notes was four times oversubscribed. Although the notes were not Eurobonds, since they are in registered form, the structure proved to be acceptable to private and institutional investors outside the United States who generally like to remain anonymous. The notes were purchased at about 31 basis points less than an equivalent domestic issue, so the Treasury saved some money. The Treasury was quite happy to turn to the Eurobond market again about a month later.

Much of the credit for getting the

Treasury's offering away belongs to David Mulford, the assistant undersecretary, who learned a lot about the workings of the international bond market during a stint of several years at the Saudi Arabian Monetary Agency.

In October, Sweden auctioned \$500 million worth of its 15-year floating-rate notes at the lowest cost yet seen for a sovereign borrower. The auction showed that banks were willing to lend funds to governments at a lower rate than they were willing to lend to each other. It represented another example of how lenders and borrowers could arrange transactions among themselves without the help of intermediaries.

The notes, which give holders the option of redeeming in 1989 and 1994, pay interest twice a year at the bid rate for Eurodollar deposits instead at the offered rate. The purchasers of the FRNs received no fees. Bids averaged 99.28, or the equivalent of about one-sixteenth over London interbank offered rates (Libor). Morgan Guaranty Trust Co. acted as agent for the auction while its subsidiary, Morgan Guaranty Ltd., bought some of the notes. Shortly afterward, Sweden announced that it would retire early its \$1.2-billion FRNs, which paid a quarter point over Libor.

In what seemed a daring maneuver, Exxon Corp. purchased a 20-year, zero coupon U.S. Treasury issue and then invited underwriters to make bids on a Eurobond issue that would guarantee Exxon a funding profit on its new Treasury holding. The world's largest oil company seemed to have no doubts that it could raise money in the Eurobond market at well below rates paid by the U.S. government at home. Its assessment was correct. Merrill Lynch made the winning bid. It purchased \$1.8 billion nominal amount of Exxon's 20-year zero coupon issue at 110.56 to yield 11.348 percent. It then offered the issue to the public at 110.56 to yield 11.35 percent.

Exxon's cost was 75 basis points below Treasury yields, enabling it to bag around \$20 million on the deal. The transaction demonstrated that industrial companies could make more money on the spread between the cost of borrowing and the return on lending than banks can. Furthermore, it showed they could do it on a huge scale.

National Westminster Bank proved that it is possible to raise money forever in the floating-rate-note market. Furthermore, the

(Continued on Next Page)



Crowds waiting to exchange foreign currency in Buenos Aires.

Floating-Rate Notes Lift Eurobonds to New High

(Continued From Page 9)

secondary market, where bid-offered quotes can be as small as five basis points, or 0.05 percent, apart. The comfort this gives investors of being able to sell their holdings without depressing the price is a further attraction.

Bank issues dominate the market, accounting for some 60 percent. Although the cost of funds is greater than in the deposit market, banks use FRNs to lock in money for a longer period. French and Japanese banks, for example, are among the biggest issuers because they are required to match a proportion of their lending with long-term liabilities.

The deposit market, estimated at \$1.2 trillion, runs from overnight to 12 months, whereas FRNs (of which banks have issued some \$30 billion) can run for as long as forever. Just over \$3 billion has been raised this year through the sale of perpetual issues and in most cases the banks can count this money as capital rather than as liabilities.

In addition, there are some \$15 billion worth of FRNs outstanding issued by sovereign borrowers and about half as much for corporate entities, either state-owned or private.

Currently, bankers are trying to develop the market for floating rate certificates of deposit (FRCDS) as an alternative to the FRN market. Deposits are what they say they are, and rank higher in security than debt — which is what most bank FRNs are. Up to now, however, the FRCDS market has been hampered by a relatively small volume of small issues, rendering the market less liquid and, therefore, less attractive to investors. But the greater security of certificates of deposit and the continued wariness of investors about the vulnerability of banks could enable this sector to develop.

Volume in the fixed-coupon dollar market will no doubt also set a record by the time the year ends as the 10-month total is a mere \$2.6

billion from matching the 1982 record of \$26.7 billion. This is due in large measure to the apparently insatiable appetite for warrants, or options to buy other fixed-rate dollar paper.

Warrants appeal to speculators. And especially appealing is the long life — up to seven years in some cases — which far exceeds the maturity of interest-rate options that can be bought at lower cost in the futures market in New York or Chicago. Speculators reason that in the course of five or seven years, interest rates are bound to decline, and the high-coupon notes that the warrants can buy are bound to rise in value — causing the value of the warrants to soar.

The warrants also appeal to non-dollar investors who find the high-coupon appealing but do not want to buy dollars now because it is too expensive on the foreign-exchange market.

In either case, warrant holders see the cash outlay of 3 to 4 percent of the purchase price of the under-

lying notes as a leveraged investment, perhaps doubling or tripling in value if interest rates ever plummet.

Based on figures running to mid-November, which shows straight Eurodollar bond volume of \$25.4 billion, Salomon Brothers calculates that \$7.4 billion — or 30 percent — was raised through issues bearing warrants.

For the issuers of debt-bearing warrants to buy other debt, the additional income generated from the sale of the warrants reduces the current cost of borrowing to rates that could not otherwise be matched.

The market for oondollar bonds has been traumatized by the dollar's strength on the foreign-exchange market and low interest rates. The yield on comparably dated bonds for similar credits currently shows a 4% percentage advantage in dollar bonds over paper denominated in Deutsche marks.

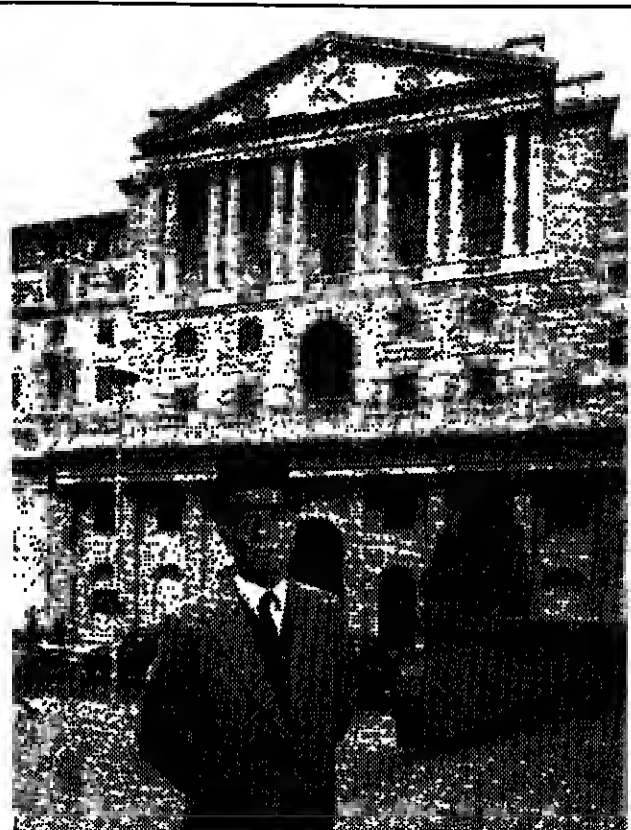
Nevertheless, activity in the DM sector remains the second largest

— accounting for 5.7 percent of overall activity during the first 10 months of the year, slightly below the 7.8-percent market share for all of last year.

Sterling denominated paper has jumped to third place with a 5-percent share of the market, up from 4 percent last year. Yields on sterling issues are virtually equal to those offered on dollar bonds and many investors believe that sterling is more likely to appreciate against the dollar than vice versa.

The ECU, which is a basket of EC currencies bearing a weighted average interest rate of the components, also is gaining in popularity — particularly with European investors in countries (Belgium, France, Italy) looking for a hedge against a depreciation of their home currency.

Starting in December, activity in the market for yen-denominated bonds should pick up considerably, due to an easing of issuing standards approved by the Japanese government.



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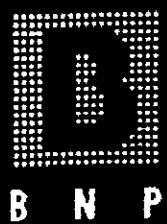
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A SPECIAL REPORT ON EUROMARKETS



Trading on floor of New York Stock Exchange.

Euroyen: Waiting For Market Fallout

(Continued From Page 9)

market where bonds are "secured" by a bank administered-collateral system rather than rated. But at least one or two groups of banks and brokers now are competing to establish such a rating agency by next April. It is even possible that one of the respected U.S. agencies, Moody's or Standard and Poor, could be brought into a joint venture. But there are a number of other reasons why the development of the Euroyen bond market will be watched cautiously from Tokyo — both by the regulators and by Japanese banks and brokers.

The first corporate Euroyen issues are likely to receive a warm welcome in the market, carrying coupons better than in the Samurai market. The question then is whether a Euroyen corporate issue will be able to command prices more favorable than those on Japanese long-term government bonds. The pecking order — with government bonds on top — is firmly established in Tokyo. The ground rules for Euroyen bonds, however, specifically prohibits guidelines on interest rates.

Foreign underwriters believe that top-rated corporate issues can and will break the government bond floor (currently a 6.8 coupon) in fairly short order. "Some investors prefer AAA corporate names to governments — even one like Japan," one U.S. underwriter said.

Japanese brokers are likely to be more conservative about pricing but probably will find it difficult to reach the delicate types of market consensus in the Euroyen market that they can in Samurai issues at home. The next main concern is that the Euroyen bond market will expose them to genuine competition for slots in an underwriting group.

Unlike Samurai issues, Euroyen presents a protocol problem over who sits where on the lead-manager table. The first four or five will be lead managers by Japanese securities houses. But after that, foreign underwriters will not sit still for second place. One ingenious idea heard from a Japanese banker is to abide by an informal rule that each issue have three lead managers (even if called by different names). One Japanese broker, one Japanese bank and one foreigner. The order could vary, but bank participants could draw comfort (and fees) from such positions as trustee, principal paying agent, fiscal agent and such.

The fundamental question still posed to the Japanese government by liberalizing Euroyen is whether it is indeed good for Japan. The yen-dollar group agreed in May that the Euroyen market "would represent a significant contribution to the Japanese and world economies."

From the start, however, the U.S. Treasury and the Ministry of Finance were far apart in their approach to control over the yen and its markets. The Treasury "believes that the establishment of a completely free Euroyen market is the cornerstone of progress toward internationalization of the yen and, therefore, that Japan should approach the yen's internationalization from the Euroyen market," the yen-dollar report says.

The ministry retorts that too-rapid establishment of a free Euroyen market may adversely effect fiscal and monetary policy at home and that there is not a consensus on whether Euroyen should play a major role in internationalizing one's currency.

The difference in philosophy was apparent again in November when the two sides held a first follow-up meeting to review progress since the yen-dollar report was presented. The Americans were apparently dissatisfied on a broad range of key issues.

U.S. Treasury officials, again led by Undersecretary Sprinkel, were especially critical of Japanese efforts so far to liberalize Euroyen markets and improve the access of foreign banks to such activities as trust banking in Japan. Mr. Sprinkel said that while "substantial progress" on some items had been made since the two sides announced the yen-dollar report, there are a number of "problem" areas where further progress is needed. He further said that some steps that were being taken by Japan precluded free competition in the Euroyen markets and afforded "excessive protection" of Japanese financial institutions against foreign competition in Japan's markets.

Vice Minister Oba of the Finance Ministry said that his government will continue to seek the liberalization of domestic markets and the internationalization of the Japanese currency. He said pointedly, however, that the Japanese government could not take into consideration all the suggestions made by the Americans on how to carry on from now on.

Risk 'Immunization' Proof In Danish Eurodollar Issues

(Continued From Previous Page) London clearing bank showed that the market would accept junior, subordinated paper, which the bank was permitted to count as part of its equity capital.

The \$500-million issue was managed by Natwest's subsidiary, County Bank. The "perpetual" FRNs pay semi-annual interest at 0.375 points above 6-month interbank offered rates. Fees were 0.75 percent.

Texas Capital NV floated a \$1-billion, 10-year convertible at par

bearing 11.875 percent in March through four regional syndicates coordinated by Credit Suisse First Boston. Aside from its record size, the issue was notable because it showed that the Eurobond market could handle a larger convertible offering than the domestic U.S. market could.

The offering was sensibly structured with a high enough coupon rate to fit into straight debt portfolios. The trade-off was a relatively high conversion premium of 28.62 percent. The offering was so suc-

cessful that Texaco was able to raise a further \$500 million with a similarly structured issue about a month later.

Dow Chemical was the first corporation to float a Euroyen issue. Previously, the Ministry of Finance in Tokyo allowed only governments and agencies to tap this market. However, it opened the market to high-grade corporations for is-

suces being settled from December onward. American officials have argued, and Japanese officials have reluctantly agreed, that a broadening of the Euroyen market is needed to make the yen a more widely used instrument currency.

Managed by Nomura Securities Co., the 50-million-yen, 10-year Dow Chemical issue was priced at par bearing 7.0 percent.

Sweden Shuns Net Borrowing in 1985 To Concentrate on Servicing of Debt

By Juris Kaza

STOCKHOLM — Sweden will not do any new net borrowing on international markets in 1985 and will continue to seek opportunities to cut the cost of servicing existing debt, according to Peter Engström, head of the international loans department of Sweden's National Debt Office.

"In very approximate terms, we have refinanced a quarter of the total government debt," Mr. Engström said. "The effect of this has been to reduce our interest-rate costs quite substantially." All the repaid and refinanced debt has been in dollar syndicated loans, some of which were considered "innovative" just a few years ago.

"In the last year or so, there has been \$6.75 billion in syndicated bank credits that we have repaid and refinanced," Mr. Engström said. "You could say that we have reduced interest-rate margins by an average of two-thirds. A second result is that the hump in our repayments in 1987 and 1988 has disappeared and we have a smooth repayment curve."

In a current series of borrowings aimed at cutting costs and restructuring its debt, Sweden has once again been hailed as an innovator and credited with record low costs of borrowing. In late October, the kingdom — as Sweden is sometimes called on the market to distinguish it from other Swedish borrowers public and private — sold by tender a \$500-million, 15-year floating rate note (FRN) issue, redeemable at par after five or ten years. It was said to set a new low for borrowing costs on the Euro-market.

A London market source ranked the latest FRN issue as among the three most impressive borrowings he had seen in the last six months, all done by Sweden. "In May, you had the \$1.5-billion FRN in the U.S., the largest in the history of the U.S. capital market, the \$750-million flip-flop [allowing lenders to switch back and forth between a higher-yielding 'perpetual' note and a lower yielding four-year

note], and then the auction of FRNs," the banker said.

Mr. Engström routinely avoids making any definite predictions of what Sweden will do next on the market, but he hinted that the Debt Office was now geared up to manage issuing short-term notes, one of the options Sweden has under a \$3-billion credit facility arranged during the summer.

"We will issue short-term notes, but I can't say when," he said. "We have expanded our staff a little bit, but it was not only for this aspect of managing short-term notes."

Mr. Engström also said he thought the dollar deals by Sweden had overshadowed innovative borrowing in other currencies. "In Swiss francs, we did the first floater on the domestic market, with a total maturity of seven years, but renewable at three and one half," he said.

But what may be considered brilliant work by Sweden's Debt Office and its current bankers represents some kind of loss or defeat for the banks who suddenly find their great deals of yesterday prepaid and who are not the favorites of Mr. Engström, whom some of the financial press has been calling "Mr. Sweden."

Even in Sweden, some sources

say, Mr. Engström is envied for the aura of celebrity that has been cast around him. "You have got to remember, Sweden is a country where they stopped a weather service employee from presenting the TV weather reports when he became popular, because an ordinary civil servant is not supposed to become a celebrity," said a Swedish banker working abroad.

With his internationally celebrated deals, Mr. Engström also outshines Lars Kaldern, who is the head of the National Debt Office and his superior. Mr. Engström "may have been less than clever by not funneling some of this acclaim to his boss," said an official at a large Swedish bank.

Peter Engström is a person perceived with feelings of suspicion from some banks, said another banker with roots in Scandinavia. "The guy is sophisticated as hell, and he is not affected by the usual banking song and dance. Then you have those who do not see how he, as a civil servant, can earn, say 200,000 kronor per year, and then deal with guys who make several times that on a single deal."

Mr. Engström takes the whole matter with a dose of the iciness that a few observers have held against him. "Our job is not to manage a portfolio of the equivalent of \$15 billion in debt in 10 different currencies and to minimize the cost of carrying that debt; everyone working professionally in these markets realize that my job is

to get the best deal for the country," he said. "The rest is just pretty silly verbiage."

With about 150 banks trying to get Mr. Engström's attention, it is understandable that more than a few inquiries and proposals are turned down, bruising some egos. Krister Wallin, an outgoing personality who was Mr. Engström's predecessor as Sweden's main international deal-maker, once said that he started keeping a file of the most preposterous ideas, but lost it somewhere in transition to his present career as head of a Swedish merchant bank.

The toughness of the Debt Office gets respect from bankers. "It took Kidder and myself five years to get in as a manager, and we did it because we earned it," says Bo Enroth, a vice president at Kidder, Peabody International in London. Kidder, Peabody was among the managers of Sweden's 40-year dollar notes in early 1984 and the "perpetual" bond last summer.

The Swedish-born Mr. Enroth said: "The National Debt Office under Engström has matured. They now know what it is all about. Once they went for quantity, the huge amounts, and now it is quality they are picking."

For the size of its portfolio, the international division of the National Debt Office is still a small operation, with fewer than 20 staffers under Mr. Engström. "We have a very lean staff," he said, "but we study and analyze a lot."



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A SPECIAL REPORT ON EUROMARKETS



The foreign exchange room in an Oslo bank.

Warnings Over the Portuguese Requests

By Ken Pottinger

LISBON — In the last year, the Euro-market has reacted favorably in Portuguese requests for three major loans, as key bankers report continuing international confidence in the way the country's current financial difficulties are being managed.

But a recent clash between the government and the International Monetary Fund over the size of Portugal's public-sector debt has raised some cautionary warnings. Lisbon's first approach to the market this year was in April when the Bank of Portugal, the central bank, launched a floating-rate note issue of \$100 million, which was fully subscribed. Trading is proceeding at the negotiated one-quarter over Libor, the London interbank offered rate, and the redemption period is eight years, with put options after five.

As a follow-on, central bankers then arranged a fixed-rate Swiss franc loan in May of 150 million francs at 6.9 percent per annum for seven years and led by Morgan Guaranty.

This Swiss franc loan was part of a new strategy to reduce Portugal's overvalued dollar commitments, which in earlier Euro-borrowings have strained Lisbon's repayment and debt-servicing schedules because of the growing strength of the dollar.

Finally, in early August, Lisbon raised its annual Republic of Portugal loan in an operation de-

scribed by international bankers here as "very professional."

Conditions attached to this syndicated \$400-million loan were significantly better than those available for the smaller amount sought last year. This reflected not only improved international confidence but some adroit management by the central bank, which reserved the assignment of roles in the syndicate to itself, declining to appoint a lead manager for the deal.

The vice governor of the central bank, Vitor Constancio, said this gave the bank more room for maneuver and eliminated any appearance of favoritism.

He might have added, but did not, that the decision also had political importance. For the floating of the loan coincided with sensitive negotiations with a number of foreign banks eager to open up commercial branches in Portugal following the lifting of the ban on private-sector banking.

The Republic of Portugal loan deal in August was struck at three-quarters above Libor for the first four years and seven-eighths above Libor on the remainder. It was arranged by a consortium of 28 banks and includes an ECU (European Currency Unit) tranche equivalent to about \$100 million, another innovation for Lisbon, which has never before contracted a major debt in the currency unit of the European Community.

Mr. Constancio expressed satisfaction at the response of the Euro-market to Portugal's approaches

this year and pointed out that the prime interest component attached to last year's syndicated republic loan had been omitted from this year's deal — a stamp of approval of Portugal's political stability and the IMF-imposed economic austerity that has marked life here since June 1983.

Outside the Euro-market, Portugal also raised two yen-based private loans valued at almost \$100 million at long-term credit rates of 7.9 percent, in moves that signaled renewed Japanese banking interest in Portugal.

Despite its success in meeting its borrowing needs, Portugal still faces major problems with its public sector and its costly, unwieldy state bureaucracy.

The central bank this year has imposed tight controls on previous tendencies by large state concerns to approach the Euro-market whenever cash injections were needed. The controls are part of a policy of reducing the public-sector debt and keeping the balance-of-payments deficit within limits agreed with the IMF.

Previously, concerns like EDP, the national electricity company, Petrol, the state oil company, and EPAC, the national grain monopoly, were raising external loans indiscriminately mainly to avoid the credit ceilings imposed by state-owned national banks.

Mr. Constancio said the Bank of Portugal has now clamped down and all foreign borrowings are centrally screened.

Next year, he said, the nationalized banks would be under greater government pressure to finance the public sector more generously and thus reduce dependence on foreign borrowings. Meanwhile, there are reports that the government will seek to reschedule some of the more onerous debts contracted by state-sector firms committed to be repaid in 1985 and 1986.

On a general level, the economy, though badly depressed, has a fundamental underlying strength and there are cautious signs of medium-term optimism.

The IMF is satisfied with Lisbon's performance in reducing the current-account deficit this year to \$850 million, considerably below the predicted target of \$1.25 billion. Servicing Portugal's debt in 1983 consumed 28 percent of the current receipts in the balance of payments, a figure that is expected to rise to about 30 percent this year but drop back again in 1985.

The increase this year is almost all due to the peaking effect of capital repayments on loans contracted in the mid-1970s, a factor that will not be present next year. The government is currently debating its 1985 budget deficit, which is not expected to exceed \$1.1 billion.

The external debt, which in 1983 was \$14.4 billion, or 60 percent of the gross national product, is likely to rise to \$15 billion this year, because the dollar value of the GNP has fallen with the continuing strengthening of the dollar.

Export Drive Buys Spain's Economy

By Tom Burns

MADRID — As far as foreign borrowing was concerned things happened in Spain in 1984 that prompted the government's economic strategists to talk in terms not just of reaching a milestone but of attaining a veritable turning point. For the first time since 1979 the current-account balance was firmly in surplus.

For the last five years Spain's monetary authorities had been encouraging private utility companies, as well as instructing the public sector, to raise loans outside Spain in order to offset the payments deficit. This year has seen a spectacular change in attitude.

The message now is to raise loans on the domestic market where there is an almost embarrassing liquidity and to go to the foreign market principally to repay existing loans. A second theme is to diversify borrowing away from the syndicated bank loans that have been the norms in the last years and toward Eurobonds and floating-rate notes.

The upbeat approach to borrowing among Madrid's treasury officials owes a great deal to an extended belief that the international financial community is now completely cognizant of the fact that Spain's Socialist government is pursuing entirely orthodox monetarist policies. To its mid-term budget this year the government once more put the stress on cutting into the budget deficit and reducing inflation.

The likelihood is that by the end of the year the current-account surplus will stand at around \$1.5 billion, which is a dramatic improvement on a \$12.5-billion deficit at the end of last year. At the beginning of 1984 a current-account deficit — although a sharply reduced one — had been predicted.

The changed outlook has been the result of an extremely success-

ful export drive. Spanish business has taken full advantage of the depreciation of the peseta against the dollar and of the recovery of the U.S. economy. Moreover, it has been forced to go abroad by the depressed state of Spain's domestic market. Spanish exports rose in the first eight months of 1984 by 26 percent in dollar terms to stand at \$16 billion. Imports were 1 percent lower against January-August 1983, at \$14.8 billion.

The trade deficit, according to the latest official figures, stood at \$3.48 billion in August, which was half the gap accumulated in the first eight months of 1983, while the current account showed a surplus of \$800 million. The current account moved into the black, on a cumulative basis, in July.

A second major factor acting on the external deficit has been a clear improvement in tourism receipts. To what has proved to be a record year for Spain's tourist industry, receipts for the first six months of 1984 were \$3.1 billion, an increase of 9.6 percent over the corresponding period last year. In July, when the government revealed these figures, officials were revising their forecasts and predicting a year-end tourism receipts figure of \$8 billion — \$500 million up on the original estimates.

The combination of runaway exports, a depressed domestic consumption and a buoyant tourism sector has had an evident impact on Spain's reserves. By July, they stood at \$14.67 billion, which was \$3.44 billion, or 30 percent, up on the figure at the beginning of the year.

Officials stressed that the upturn was in sharp contrast to a \$1.39-billion fall in reserves in the first seven months of 1983 and that the total in July this year was 46 percent higher than that of 12 months previously. The \$14.67-billion figure was the highest since February

1982 — a full nine months before the present Socialist government won the national elections in a landslide.

A consequence of the increase in reserves has been a somewhat bulging domestic liquidity. The authorities have, therefore, been urging borrowers to absorb the liquidity by turning their attention increasingly toward peseta syndications instead of risking unfavorable exchange rates through new dollar debts.

Analysts reckoned that peseta borrowing would make up half the total of a \$170-million credit brought to the market for the state holding company Instituto Nacional de Industria (INI) by Citicorp and Mitsubishi Bank. No analyst would have made such a prediction a year ago. In fact, the borrowers in Spain who did go to the Euro-market did so principally to refinance existing foreign debt. Otherwise, if they did not need to refinance, they could afford, as of mid-1984, to stand back and raise credit domestically.

According to Guillermo de la Dehesa, a senior official in the government economic team, "a large part of our going to the market, both publicly and privately, is to repay more costly foreign debt." The September 1984 government figures show that foreign borrowing has increased. The cumulative January-September total stood at \$5.72 billion, against \$3.74 billion for the corresponding period last year.

Mr. de la Dehesa stressed a second overall theme: the diversification of Spain's borrowing. There is a drive toward Eurobonds and floating-rate notes. Spain has tapped new markets such as the Samurai bonds (Madrid officials negotiating in Tokyo were delighted with a Triple A rating awarded to credits to Spain) and is preparing to go to others.

Part of Spain's foreign borrowing requirements are likely to be met for the first time next year in the British Bulldog bond market, and details are currently being finalized for a short-term borrowing rating on the U.S. commercial paper market. "We want to know where we stand for short loans," Mr. de la Dehesa said. A favorable rating on the U.S. market will prompt the Madrid authorities to request a rating for long-term borrowing.

Professor Felix Varela, a Madrid authority on foreign debt, concurred that the government's guidelines were sound. A keynote change this year has been that the central bank of Spain has facilitated loans to allow borrowers to repay external debt ahead of time whereas two years ago the monetary authorities were urging foreign loans. "The cost of foreign borrowing has cheapened considerably for Spain as it has for certain other countries," said Professor Varela. Rates are now lower and the spread is over 12 in 15 years, against eight in 10 at the beginning of the decade.

This has come at a particularly welcome time for Spain as it has allowed Spanish borrowers in refinancing without hardship debts incurred at the end of the 1970s and the start of the present decade when there was a sharp upsurge in external borrowing. Payments on those loans will fall mostly in 1986-1988, and at present they are causing no concern.

A growing diversification and borrowing requirements similar in this year, above all to refinancing, are expected to be the trends next year. As Mr. de la Dehesa put it, "It is necessary to be present on the market" — even though there is a domestic surplus and high reserves figure.

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A SPECIAL REPORT ON EUROMARKETS

Nordic Banks Look Offshore To Seek New Loan Business

By Michael Metcalfe

COPENHAGEN — As the contours of the Euromarkets have altered perceptibly with limits to the scope for expansion imposed on major Euromarket centers such as London and Luxembourg, banks from the Nordic region have come out of the background and into their own.

Flushed out of the confines of domestic credit regulations and often anachronistic banking constraints in their own countries, banks of Denmark, Norway, Sweden, Finland and Iceland have embarked on a new phase of expansion abroad.

However, as developments in London and Luxembourg have taken the opposite course in many aspects related to banking transactions, Nordic banks have felt compelled to tailor their corporate poli-

cies to suit the exigencies of the individual offshore center.

Whereas over the last two years the interesting feature of Nordic banks in London has been the trend away from joint participations in consortium ventures toward flying their own banners, in the case of Luxembourg, Nordic banks continue to go it alone.

While this is true on the surface and to the extent that the corporate structure of Nordic banks operating in Luxembourg remains the same, a subtle change has entered the picture.

Most Nordic countries during the 1970s prohibited domestic banks from extending foreign-currency loans to domestic companies. The banks set up Luxembourg units to book such loans. Now the rules have, by and large, been removed, compelling the Nordic

banks' Luxembourg subsidiaries to look for other areas of business.

Changes in the structure of the Euromarket, and the move by the Luxembourg banking center at large away from an emphasis on wholesale banking toward greater diversification in private-customer and retail business, have helped the Nordic banks force the pace of their restructuring.

Of the five Nordic countries, Denmark has perhaps been the most active in restructuring banking affiliates abroad to come to terms with changing Euromarket conditions in the last 18 months.

"We are certainly taking our part, too, in expanding abroad; we think that's only fair," Hans Paaschburg, a managing director of Privatbanken, Denmark's oldest commercial bank, said in Copenhagen recently.

The bank's Luxembourg subsidiary, Privatbanken International (Denmark), has found it more compelling than before to focus much of its activity on serving a large group of Danish expatriates in Spain who live off their invested income.

Copenhagen Handelsbank has also seen fit to reappraise its presence in the other Euromarket center, London. Relinquishing its stake in the consortium venture Nordic Bank last year to Norway's Den norske Creditbank, it set up its own London branch with licensed deposit-taker status.

Another Danish bank, the savings institution Sparekassen SDS, earlier this year bought out the other shareholders in the London consortium London Interstate Bank, formed in 1971 with SDS, Göteborgen of Sweden and two U.S. banks, Indiana National and Maryland National, as equal partners.

In Luxembourg, as their importance grew in line with rapid expansion in the Euromarkets, Nordic banks for the most part preferred to establish wholly owned subsidiaries rather than entering joint ventures.

As a group, the Nordic subsidiaries in Luxembourg have grown to 14, each carving out a special niche for itself in trade financing, medium-term loans for foreign projects, syndicated-loan financing on the Euromarkets and corporate transactions, almost all exclusively in terms of Nordic clients.

Their ranks, now second only to the big West German presence, are about to be swelled by a 15th Nordic bank in the Grand Duchy, a

development that suggests that Luxembourg has yet to reach saturation level for these banks.

In January, the Norwegian commercial bank Fjellnesbanken A/S (Union Bank of Norway Ltd.) will set up its wholly owned subsidiary in Luxembourg.

The move serves to illustrate the trend away from joint ventures, which, though largely confined to London, has begun to gather steam in other Euromarket centers.

Before it decided to strike out alone, Union Bank of Norway was a shareholder in the Luxembourg-based joint-venture Banque Nord-europe SA, which offers Nordic and northern European clients a range of funding and lending not always associated with the more traditional Euromarket financing operations. It provides special services, such as sight and time deposits in all major Eurocurrencies, money-market and foreign-exchange transactions, medium-term loans and a variety of individual investment packages.

Union Bank of Norway's decision to sell its stake in Nord-europe leaves a number of Nordic and Central European banks as the principal shareholders, including banks from Denmark, Finland, Sweden, Austria, West Germany and France, an official for the Norwegian bank explained in Oslo.

The move is further complicated by the fact that Union Bank of Norway is in merger talks with the domestic savings bank Sparebanken Oslo Akershus, although such a merger should not affect the wholly owned subsidiary status of the

Union Bank's Luxembourg venture, the official added.

If Nordic banks are diversifying their business away from the more traditional Euromarket channels and into other outlets, a good example of this trend is found in Christiana Bank Luxembourg's activities.

The Norwegian bank's Luxembourg subsidiary now offers European investors a full range of private-banking services, including Eurodeposits, foreign-exchange transactions, credits, securities, precious metals and portfolio management.

From its scant beginnings with two employees in 1973, Christiana has expanded its staff to 45 and its balance-sheet total to 51.6 billion Luxembourg francs at the end of August, this year (compared with 40.6 billion francs at the same time last year), said the managing director, Anders Ingebrigtsen, in Luxembourg.

"It's been a good year for most of the Nordic banks here and we're reasonably satisfied with the level of our corporate client business, particularly with West Germany, Sweden and Denmark," he said.

Margins in the syndicated-loan market, a traditional mainstay of the Euromarkets, have remained pressed for much of the year and banks such as Christiana have preferred to concentrate their activities in other, more lucrative banking areas.

Gunnar Olsson, managing director of Skandinaviska Enskilda Banken (Luxembourg) SA, the Luxembourg subsidiary of the Swedish parent, broadly shares the view of

there is an "awareness" in AIBD that the NASDAQ system is "efficient and widely used."

No major technical or legal obstacles stand in the way of the creation of such a system. The necessary communications technology exists and the success of the 1,500-member Society for Worldwide Interbank Financial Telecommunication attests to the legal feasibility of cross-border trading.

Personal and financial issues, however, may prove to be more difficult to resolve. "Some people prefer the personal type of contact that the telephone offers," Mr. Lambert said.

"Present mechanisms are just fine," an English trader said. "The telephone and the human voice is a very effective communications vehicle."

Even if such holdouts can be convinced of the advantages of a computerized system, the question remains as to who should manage and finance such a network. Financial and political clout would be necessary to assure adequate support for the system and settle any need for arbitration that may arise. "Of course AIBD would be in a position to do that," Mr. Lambert said.

Meanwhile, as Eurobond dealers debate the necessity of an electronic international trading system, the increased computerization of the back office is becoming a reality. "You either abandon the business or invest," said a

banker who recently chose to do the latter. "It is impossible to do the trading volume we do without electronic systems," he said.

"In cost-effective terms it is becoming more essential," Mr. Lambert said.

Like other areas of office automation, the need for improved productivity and efficiency are the driving forces behind such moves. The objectives are to make better use of the information that Eurobond traders generate in-house, and, by interfacing the system with outside telecommunications networks, speed up communications that they now do separately via telex or telephone.

A steady flow of market information and news also is available to the trader. Reuters Ltd. and Datastream Ltd., both of Britain, sell services that provide traders with comprehensive and continuously updated information on video display screens at their desks.

And after the presumably well-informed deal has been made, the clearing and settlement of Eurobond trades is handled in most cases by computerized book transfer at centralized depositories. Euroclear and Cede, the two international clearing houses, use high-powered computer centers to process their clients' transactions. Both also offer communications links direct into dealers' trading rooms.

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Looking at Computer Systems to Speed Up Trading

By Amiel Kornel

PARIS — Eurobond dealers are warming up to the idea of creating an electronic international trading system similar to the one that has powered the massive increase in trading volume on NASDAQ, the U.S. over-the-counter stock market.

With computers and electronic information-delivery systems already an inevitable part of their working environment, dealers might turn to electronic trading to better master the burgeoning Euromarket.

"Yes, we have been looking at NASDAQ," said Roy Lambert, London-based manager of systems and information for the Association of International Bond Dealers (AIBD). "I have been to the U.S. and had a more than superficial look at the system. . . . Possibly, in a few years, we could see a NASDAQ-like system" for international Eurobond trading, he added.

A presentation by Gordon Macklin, president of the U.S. National Association of Securities Dealers, at a traders conference in Nice in May, generated new enthusiasm for the idea of computerized Eurobond trading, according to Mr. Lambert.

"There are very strong similarities between NASDAQ and the international bond markets," he said, adding that

his Norwegian colleague. "We must try and broaden our fields of activity, give fresh impetus to new ways of banking and to develop the customer deposit side of our business," Mr. Olsson said.

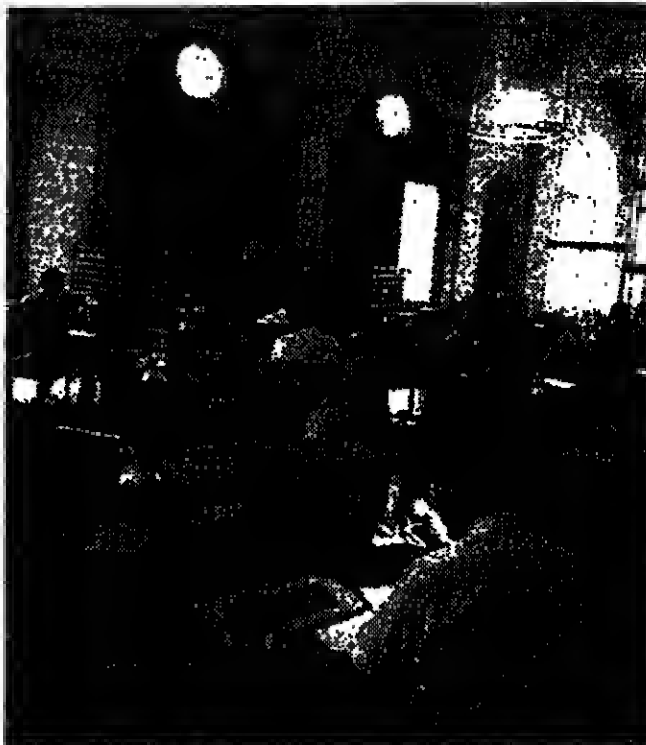
For banks such as Skandinaviska, Svenska Handelsbanken SA and other Luxembourg subsidiaries of Swedish banks, success lies in meeting the financing needs of Swedish companies.

This can take the form of participating in the issue of private placements, such as the recent placement of 250 million Luxembourg francs on behalf of Volvo, with Skandinaviska acting as co-leading manager, added Mr. Olsson. "It is of importance to be in that market," he said.

Such a market, though limited to between 12 and 13 issues a year, is prestigious from a portfolio management point of view and provides financial managers in large companies, such as Volvo and other Nordic corporations, with the right kind of currency mix to spread risk.

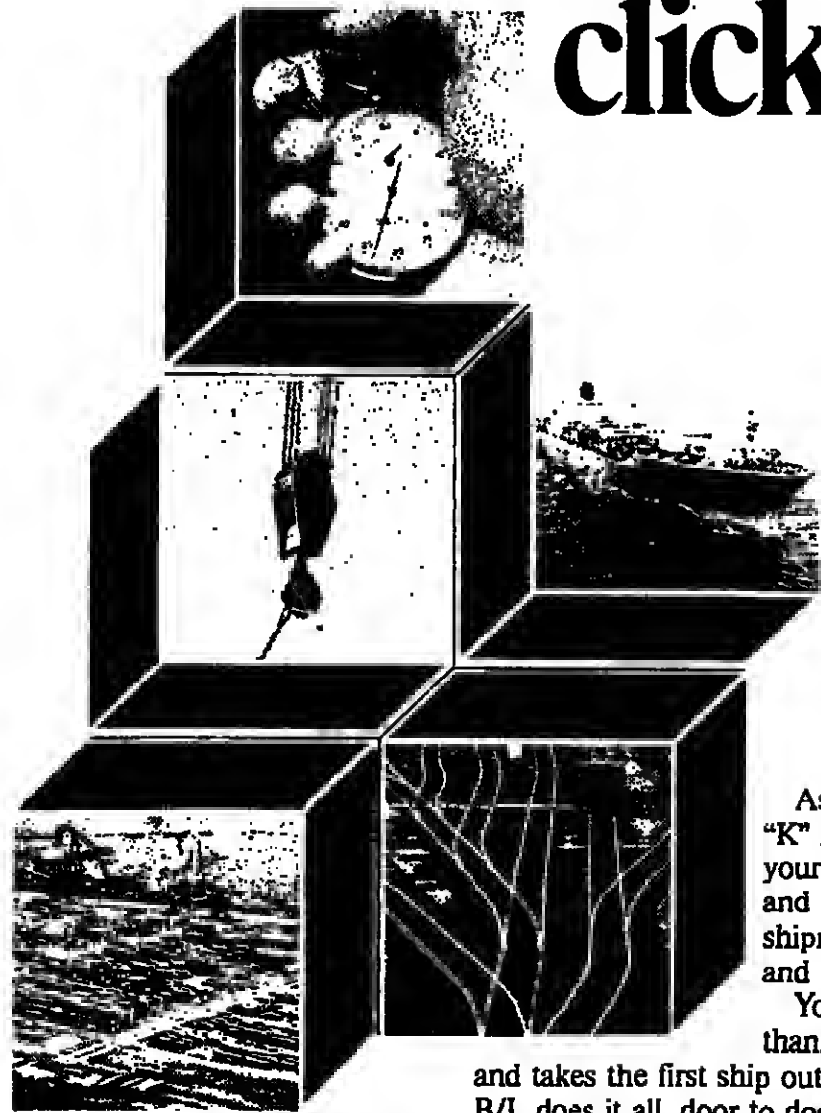
Mr. Olsson noted. He also stressed the emerging importance of the European Currency Unit (ECU), the European Community's composite currency, as a lending tool for use in private-banking and financing operations. "I'm sure we'll see more of these new issues in coming years, though some marketing and promotion work needs to be done on the ECU in Sweden," he added.

On the whole, however, portfolio management is not high on the list of priorities for the Swedish subsidiaries in Luxembourg, while labor-intensive, low-return private bank-



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Monday's NYSE Closing

Tables include the nationwide prices
up to this closing on Wall Street

12 Month
High Low
Stock
Dn. Yld. PE
100 High Low Div. Div. Yld.

(Continued from Page 8)

12 Month	High	Low	Stock	Dn.	Yld.	PE	100 High	Low	Div.	Div. Yld.
1984	120	115	100	100	100	100	100	100	100	100
1983	115	110	100	100	100	100	100	100	100	100
1982	110	105	100	100	100	100	100	100	100	100
1981	105	100	100	100	100	100	100	100	100	100
1980	100	95	100	100	100	100	100	100	100	100
1979	95	90	100	100	100	100	100	100	100	100
1978	90	85	100	100	100	100	100	100	100	100
1977	85	80	100	100	100	100	100	100	100	100
1976	80	75	100	100	100	100	100	100	100	100
1975	75	70	100	100	100	100	100	100	100	100
1974	70	65	100	100	100	100	100	100	100	100
1973	65	60	100	100	100	100	100	100	100	100
1972	60	55	100	100	100	100	100	100	100	100
1971	55	50	100	100	100	100	100	100	100	100
1970	50	45	100	100	100	100	100	100	100	100
1969	45	40	100	100	100	100	100	100	100	100
1968	40	35	100	100	100	100	100	100	100	100
1967	35	30	100	100	100	100	100	100	100	100
1966	30	25	100	100	100	100	100	100	100	100
1965	25	20	100	100	100	100	100	100	100	100
1964	20	15	100	100	100	100	100	100	100	100
1963	15	10	100	100	100	100	100	100	100	100
1962	10	5	100	100	100	100	100	100	100	100
1961	5	0	100	100	100	100	100	100	100	100
1960	0	0	100	100	100	100	100	100	100	100

12 Month	High	Low	Stock	Dn.	Yld.	PE	100 High	Low	Div.	Div. Yld.
1984	120	115	100	100	100	100	100	100	100	100
1983	115	110	100	100	100	100	100	100	100	100
1982	110	105	100	100	100	100	100	100	100	100
1981	105	100	100	100	100	100	100	100	100	100
1980	100	95	100	100	100	100	100	100	100	100
1979	95	90	100	100	100	100	100	100	100	100
1978	90	85	100	100	100	100	100	100	100	100
1977	85	80	100	100	100	100	100	100	100	100
1976	80	75	100	100	100	100	100	100	100	100
1975	75	70	100	100	100	100	100	100	100	100
1974	70	65	100	100	100	100	100	100	100	100
1973	65	60	100	100	100	100	100	100	100	100
1972	60	55	100	100	100	100	100	100	100	100
1971	55	50	100	100	100	100	100	100	100	100
1970	50	45	100	100	100	100	100	100	100	100
1969	45	40	100	100	100	100	100	100	100	100
1968	40	35	100	100	100	100	100	100	100	100
1967	35	30	100	100	100	100	100	100	100	100
1966	30	25	100	100	100	100	100	100	100	100
1965	25	20	100	100	100	100	100	100	100	100
1964	20	15	100	100	100	100	100	100	100	100
1963	15	10	100	100	100	100	100	100	100	100
1962	10	5	100	100	100	100	100	100	100	100
1961	5	0	100	100	100	100	100	100	100	100
1960	0	0	100	100	100	100	100	100	100	100

12 Month	High	Low	Stock	Dn.	Yld.	PE	100 High	Low	Div.	Div. Yld.
1984	120	115	100	100	100	100	100	100	100	100
1983	115	110	100	100	100	100	100	100	100	100
1982	110	105	100	100	100	100	100	100	100	100
1981	105	100	100	100	100	100	100	100	100	100
1980	100	95	100	100	100	100	100	100	100	100
1979	95	90	100	100	100	100	100	100	100	100
1978	90	85	100	100	100	100	100	100	100	100
1977	85	80	100	100	100	100	100	100	100	100
1976	80	75	100	100	100	100	100	100	100	100
1975	75	70	100	100	100	100	100	100	100	100
1974	70	65	100	100	100	100	100	100	100	100
1973	65	60	100	100	100	100	100	100	100	100
1972	60	55	100	100	100	100	100	100	100	100
1971	55	50	100	100	100	100	100	100	100	100
1970	50	45	100	100	100	100	100	100	100	100
1969	45	40	100	100	100	100	100	100	100	100
1968	40	35	100	100	100	100	100	100	100	100
1967	35	30	100	100	100	100	100	100	100	100
1966	30	25	100	100	100	100	100	100	100	100
1965	25	20	100	100	100	100	100	100	100	100
1964	20	15	100	100	100	100	100	100	100	100
1963	15	10	100	100	100	100	100	100	100	100
1962	10	5	100	100	100	100	100	100	100	100
1961	5	0	100	100	100	100	100	100	100	100
1960	0	0	100	100	100	100	100	100	100	100

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Chemical Firms Are Fined by EC

The Associated Press

BRUSSELS — The European Community's executive Commission Monday said it fined five chemical companies a total of \$6.7 million for conspiring to fix prices and supplies of three products over 19 years.

The fine was the largest penalty for alleged anti-competitive behavior in EC history. The companies are Solvay & Cie. of Belgium, Degussa AG of West Germany, Laporte Industries (Holdings) PLC of Britain, and L'Air Liquide and ATO Chimie SA of France.

The companies were accused of participating in a market-sharing agreement, covering the major part of the EC, that included a series of detailed "national" agreements by which the companies carved up national markets in agreed percentage shares. The chemicals involved are hydrogen peroxide, sodium perborate and persulfates.

Chinese Grapple With Uncertainties of Economic Reforms

By Jim Mann

Los Angeles Times Service

BEIJING — On a cold, gray Saturday morning early this month, just as the doors opened at one of Beijing's largest department stores, Zhang Jizhang rushed in and headed for the appliance section.

A crowd of about 50 men and women had already gathered there, and a clerk told them that there would be no washing machines available that day, and only a couple of refrigerators, both slightly damaged.

Mrs. Zhang, a young, newly married schoolteacher, pushed through the crowd and bought one of the refrigerators. Because it was scratched and dented, the price had been cut to 885 yuan from 890 yuan — or to about \$328 from about \$330.

"I've been trying to get one for about a week," she said. "I think you have to spend the money you have. There is no point in saving it."

In Beijing and Shanghai and other Chinese cities, millions of people are doing the same thing.

This is a time of economic uncertainty in China. On Oct. 20, the Central Committee of the Communist Party announced a program of economic reforms. It has spelled out the general direction that the program is to take, but it has disclosed few details.

The regime has pledged to remove price controls on a variety of goods and to increase workers' wages. But most Chinese have no idea how much prices will go up, or when, or how much wages will be increased, or how.

For now, it seems clear that the reforms will have a great influence on the national economy, but determining the effect on the individual is another matter.

Because of the uncertainty, Chinese people have been pouring money into durable goods — washing machines, TV sets, refrigerators — most of which are in short supply.

Chinese sources say there have been heavy withdrawals from personal bank accounts in Beijing and Shanghai over the last few weeks. Because of the fear that prices will go up across the board, people have

been using their savings to buy whatever they can find.

"My friends all tell me I should put my savings into something tangible," one Beijing resident said. "I'm thinking about it, if I can find the things I want to buy."

The black market in foreign-exchange certificates, which can be used to buy refrigerators, washing machines and other durable goods, has picked up since the economic reforms were announced.

These certificates are issued to foreigners, who generally do not deal in Chinese currency. They are highly valued, because they can be used to shop in special stores set aside for foreigners and privileged Chinese. The range of merchandise in these stores is often greater than in other stores.

On the streets of Chinese cities these days, foreigners are regularly stopped or followed into stores by Chinese asking to exchange currency for foreign-exchange certificates. Such transactions are illegal.

The anxiety over price increases and the demand for durable goods have been so great that government officials have been forced to take

countermeasures. Early in November, for example, the government announced that it would not tolerate any arbitrary price increases by people trying to take advantage of the economic reform program.

In an article in the Communist Party newspaper, People's Daily, the regime said excessive price increases would "make a mess of the socialist market and harm the interests of the state and consumers."

The State Pricing Bureau has given public assurances that there will be no increase at all in the prices of durable goods. A spokesman for the bureau said the prices of these relatively expensive items can be expected to come down as production increases.

In an effort to ease concern over shortages, government officials have said stores may begin to accept orders for purchases. While advance orders are commonplace in the West, they have until now been a rarity in China.

Like individual Chinese, large industrial enterprises and smaller private businesses appear uncertain about how the reforms will affect their operations.

How much more will they have to pay for raw materials? How much will they be able to raise prices for finished products? How much more will they be required to pay their workers? How much leeway will they have to fire or transfer workers? If these questions have been resolved, the answers have not been made public.

After meeting with leaders of industrial enterprises in a series of seminars on foreign investment, former U.S. Secretary of State Cyrus R. Vance said he had concluded that "there will be a period of some confusion" in the early stages of the reform program.

"I think it's too early to say what the concrete results will be," Mr. Vance said. "These reforms are complicated and complex, and it will take time to develop concrete guidelines."

Along with other U.S. lawyers and business executives who took part in these seminars, Mr. Vance said Chinese executives seemed enthusiastic about the reforms, which reduce the role of centralized state planning and give them far greater

leeway to run their enterprises as they see fit.

"Chinese businessmen were suddenly coming out of the walls to talk to American businessmen," said one U.S. executive who asked that he not be identified. "The Oct. 20 reforms were a kind of liberation for them. I've never heard Chinese talk so pragmatically about things like incentive systems and the need for foreign investment."

Since the Oct. 20 announcement, prices have gone up on a few edibles and other consumer items. But Western analysts here expect a broader series of price increases at the beginning of next year, timed to coincide with wage increases.

"To make it work, they've got to have the wage increases at the same time prices go up," a diplomat here said.

At a meeting with Mr. Vance and the other visiting Americans, Prime Minister Zhao Ziyang reportedly said the price changes will be greatest in the fields of energy and raw materials. Economic analysts have long complained that China has kept the price of coal at a level far below its real cost.



Zhao Ziyang

Mr. Zhao said the prices of some things will go up while those of others will decrease. But the public comments of other Chinese officials have given the impression that there will be general inflation next year.

Reaction to the possibility of price increases is particularly sharp in China because many older people here remember the hyperinflation of the late 1940s, during China's civil war. Between May 1946 and May 1949, wholesale prices in Shanghai rose astronomically.

South Koreans Are Casting U.S. as Villain in Trade Relations

By Sam Jameson

Los Angeles Times Service

SEOUL — Despite the fact that South Korea is expected to double its trade surplus with the United States this year to a record level of more than \$3.5 billion, South Koreans have cast the United States in the role of villain in their trade relations.

A U.S. economist here, who asked not to be identified, said the South Koreans are irritated by a series of court actions accusing them of dumping and other unfair trade practices.

He said these actions have "created the impression of pending protectionism," even though the protectionism never materializes.

Park Un Suh, director of the International Trade Promotion Bureau of the Ministry of Trade and Industry, said the court action itself constitutes a kind of "procedural protectionism." He said 16 complaints were filed against South Korean products last year, compared with only two in 1981.

"American manufacturers file them as a harassment tactic," he said. "The suits consume a long time and, in the meantime, hamper exports. Then, when a negative finding is handed down, no compensation is made for the loss of the market, which occurs as American buyers shift purchase to other countries."

Even without the suits, 49 percent of South Korea's exports to the United States, in terms of value, have been placed under various

forms of restraints, the Ministry of Trade and Industry complained in a report this month. The major restraint is a multinational agreement on textiles.

South Koreans are particularly upset by three recent anti-dumping rulings by the International Trade Commission, all dealing with South Korean color television sets, and President Ronald Reagan's decision in September to seek global voluntary restraints on exports of steel to the United States.

Both issues are scheduled to be resolved by mid-December. Commerce Department investigators are to make a final ruling Dec. 15 on the color TV dumping case, and Mr. Reagan's steel negotiators have been given a Dec. 18 deadline to draw up a package of global steel restraints.

Dumping occurs when a company sells goods in a foreign country at prices undercutting the production costs in the importing country.

Mr. Park said the Seoul government believed that the United States was out of line in asking South Korea — which Reagan administration officials have described publicly as a "fair trader" in steel — to restrain its exports on the same basis as countries that have been found guilty of dumping steel.

Mr. Park said that in the last three years 15 charges of dumping or other unfair trade charges involving steel have been brought against South Korea in the United States, and most of them have been

dismissed. Even when the charges were found to be valid, he said, a dumping duty of only 5 percent was assessed (on steel plate) and a countervailing duty of 1.9 percent (on steel sheet).

In 1983, Mr. Park said, South Korea was a bigger importer of steel than the United States in terms of the percentage of domestic demand filled by imports. Imports of 2.5 million tons — 85 percent of them from Japan — accounted for 28.4 percent of domestic steel consumption of 8.7 million tons, he said. By comparison, imports accounted for 21 percent of the U.S. market.

South Korea's steel exports to the United States have gone from 251,000 tons in 1980 to 2.2 million tons last year. Through the first seven months of 1984, exports increased 23 percent in volume and 50 percent in value and were running at an annual rate of 2.8 million tons, according to U.S. trade statistics.

Although the two governments have held two fruitless meetings on the steel question, Mr. Park indicated that South Korea is willing to compromise.

"We fully understand the bad situation of the steel industry in the United States," he said, "so we are going to monitor our exports of steel to keep them within acceptable levels. We will not allow any big surge of exports."

Still, he said, the U.S. negotiators are insisting on more specific re-

straints, including a limit on market share.

"If we are going to conduct restraints, we would prefer to have a specific figure, rather than a market-share percentage," Mr. Park said.

U.S. officials here say that the steel issue will be solved eventually, but they fear that the final ruling on color TV dumping could provoke an emotional reaction. In September 1983 the United States assessed a 3-percent provisional anti-dumping duty and, in a final ruling on Feb. 25, an average duty of 14.6 percent.

South Korean manufacturers and their government, insisting that the 14.6 percent is excessive, asked for an expedited review covering more recent exports. A pro-

Swiss Report Watch Sales Up

United Press International

BIENNE, Switzerland — Swiss watchmakers, after several difficult years, on Monday reported an upturn in business in the first 10 months of 1984 and a sharp rise in sales to the United States.

The Watch Industry Federation said exports rose 13.6 percent in value during the 10-month period to 3.16 billion Swiss francs (\$1.22 billion).

Exports to the United States accounted for 44 percent of the overall increase, due in part to the strength of the dollar. Total exports, however, were still 4 percent below the first 10 months of 1981.

Japanese Steel Sees Need to Diversify

Reuters

TOKYO — Japan's steel mills must rapidly diversify into new nonferrous materials and expand overseas joint projects because of a world steel glut, Minoru Kanano, president of Nippon Koken K.K., said Monday.

Mr. Kanano said at a news conference that within 10 years basic steel production would account for only 30 percent of NKK's output. Its other activities would be making steel products and new materials.

He said he hoped that in government-level negotiations in Washington over U.S. steel import quotas, the United States would take into account the Japanese industry's export restraint in the recession year of 1983.

NKK and other Japanese mills would like to increase their imports

of U.S. metallurgical coal for steel-making in an effort to ease trade friction over Japanese exports of steel to the United States, Mr. Kanano said.

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Paribas Head Says Reform Transitory

Reuters

PARIS — The credit reform announced by the government last month is transitory and will not last as long as the former system of credit ceilings, established in 1972, the chairman of Banque Paribas, Jean-Yves Haberer, was quoted as saying Monday.

In an interview with Le Figaro newspaper, he said the new system will have to be modified when economic growth recovers. "It's a system of transition," he said.

The system, to take effect in 1985, will link credit limits to obligatory reserves placed with the Bank of France, based on banks' total capital and long-term liabilities.

"The ideal would have been to create a simple and direct relation

between a bank's share capital and its credit potential," Mr. Haberer said. But this would have created distortions due to wide discrepancies in capitalization between banks, so the government compromised by including liabilities, he said.

He said that although this is easier to manage, it will encourage banks to raise money on the bond market that would be better employed financing long-term investment.

The new system will also increase constraints on banks, coming as it does at a time of restrictive monetary policy.

"This thought must not be misunderstood. There is a consensus among bankers on the absolute ne-

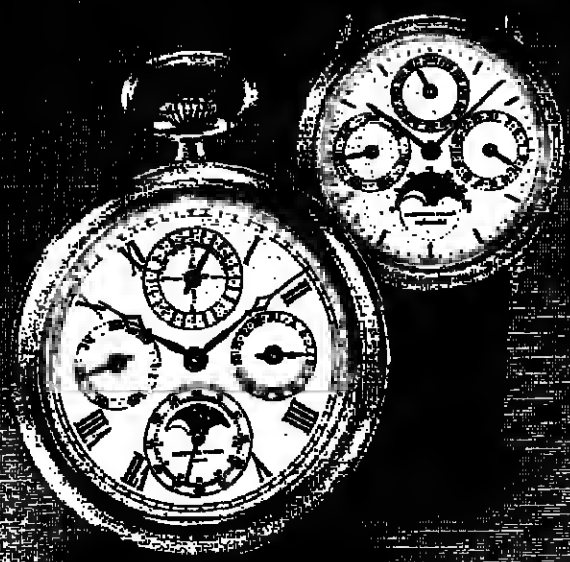
cessity of controlling monetary creation," Mr. Haberer said. But the government has chosen to place the main burden for cutting money supply on the banks by limiting credit levels.

The government has set a 4- to 6-percent growth target on one measure of the money supply in 1985 compared with this year's 5.5- to 6.5-percent target.

The monetary constraint programmed for 1985 is tougher than that of 1984 and acts against any expectations the reform of credit control will stimulate economic expansion, he said.

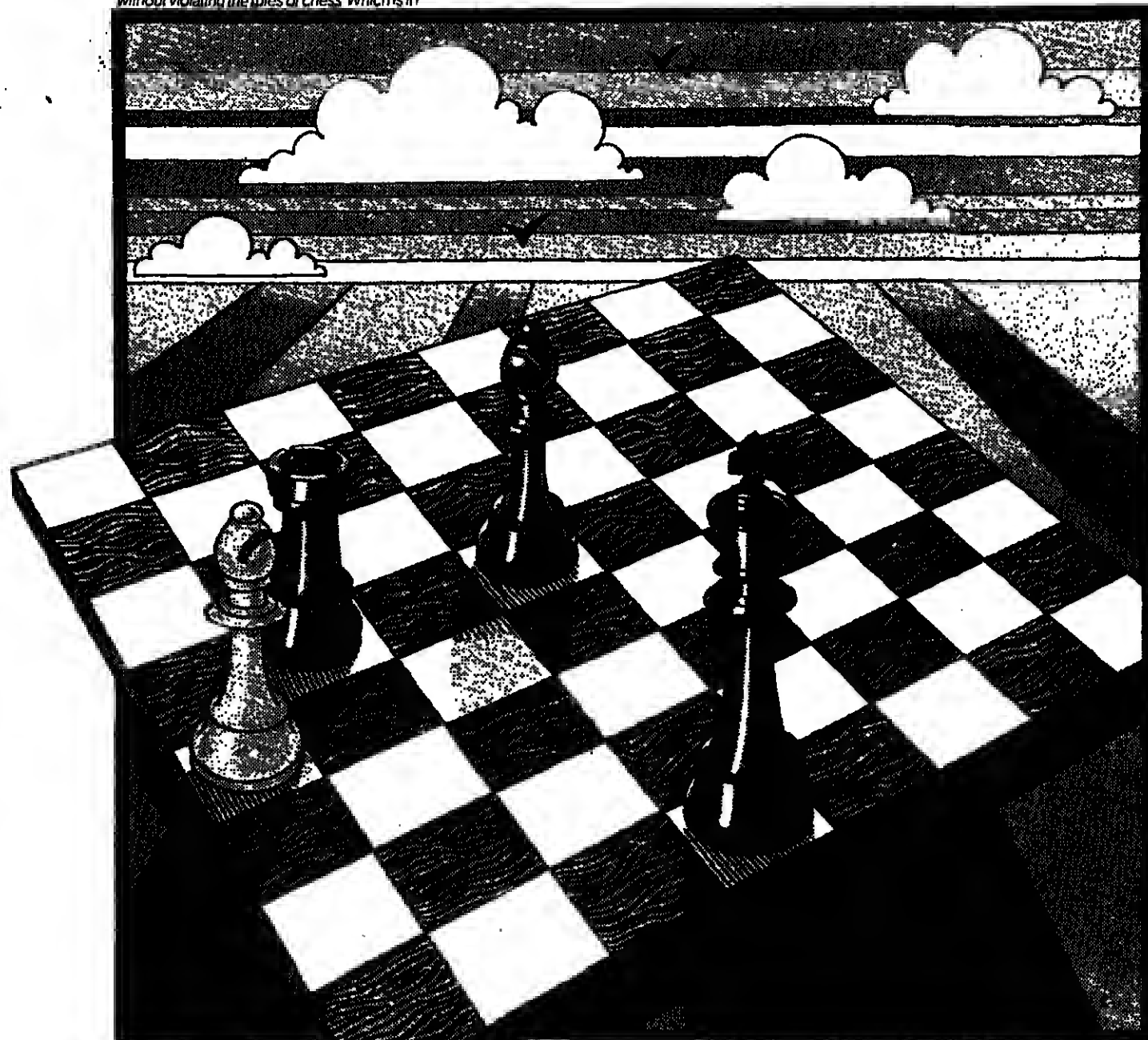
"This thought must not be misunderstood," he said. "There is a consensus among bankers on the absolute necessity of controlling monetary creation."

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Vol. at 3 P.M.	7,490,000
Prev. 3 P.M. vol.	3,680,000
Prev. consolidated close	4,530,000

Tables include the nationwide prices up to the closing on Wall Street

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11%	9%	FiCorr	1.00	0.0	7	2	10%	10	10	+	+
23%	15%	FiFSL	1.00	27	12	5	22%	22	22%	+	+
13%	11%	FiWysB	0.80	6.7	9	54	17%	72	72	+	+
17%	17%	FiSchP			13	20	13%	13	13%	+	+
20%	9%	FiGCE	1.40	13.2	4	48	10%	10%	10%	+	+
28%	22%	FiGCE p1	4.00	15.1		2	26%	26%	26%	+	+
14%	8%	FiFSL				72	8%	8%	8%	+	+

18%	14%	Kewlin	.30	4.7	8	9	17	17	17
21	10%	Ketchin	.38	4.1	26	16	14%	14	14%
9%	5%	KeyCa	.20	2.8		6	6%	6%	6%
20%	9	KeyPh	.14	1.6	16	37	10	9%	9%
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4	3%	Klinck			8	7	4	3%	3%

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+	62	61%	61%	SCEd pf	8.78	12.4	2	70	69%
+	16%	6%	6%	Sorkran			9	25	7%
+	10%	7%	7%	Spk pf	1.80	13.3	25	7%	7%
+	27%	15%	15%	Spectro	.34	.5	12	30	27%

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						Zyrex		195	2 1/2

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BUSINESS ROUNDUP

Commerzbank Raises Profit Forecast

By Warren Getler

FRANKFURT — Commerzbank AG reported Monday that 1984 group operating profit will approach last year's record result of over 1 billion Deutsche marks (\$333 million), exceeding the bank's earlier projections.

The bank's managing board chairman, Walter Seipp, said "clear priority" will be given to making risk provisions and strengthening reserves against 1984's strong results. He declined to say how much of the 1984 earnings would be set aside to cover loan risks.

Mr. Seipp said at a news conference that shareholders could expect a dividend at least equal to the 6-DM payout in 1983 — the first in four years.

For the first 10 months, Commerzbank's group operating profit — the sum of its net interest income, commission fees, and gains from trading on its own account, less operating costs and extraordinary items — was depressed by a 43-million DM, or 11.5 percent, increase in capital spending. Much of that spending increase was to cover the costs of installing electronic data-processing systems, Mr. Seipp said.

Parent bank partial operating profit, excluding trading, totaled 527.3 million DM for the first 10 months this year, down 8.2 percent from the year-earlier 574.7 million DM. But the 10-month result, Mr. Seipp emphasized, was an improvement over first-half partial operating profits of 293.5 million, which

were 14.9 percent below the year-earlier result.

He gave no figures for full operating profit but said those results were moving in the same direction as the partial profit figures, with the group result showing more marked gains than the parent bank.

Group operating profit in 1984, boosted by a stabilizing interest-rate margin and an improved second-half climate in the financial markets, is "all but certain to reach 1 billion DM," Mr. Seipp said. The figure is likely to be slightly above the bank's most optimistic profit-projection, he said. The bank's interest-rate margin was 2.59 percent for the first 10 months, compared with an average of 2.64 points for all 1983.

A board member of a major international bank in Frankfurt said Commerzbank's results show that recent reorganization there has "borne fruit, to the point that the bank has caught up tremendously in its profit performance," after suffering setbacks in 1980-81 in its operating profit performance. He said Commerzbank's moves in recent years to de-emphasize inter-bank lending and to focus more on retail business have been "prudent" and have helped profits.

The moves were initiated by Mr. Seipp, after joining Commerzbank in May 1981 from Westdeutsche Landesbank.

Commerzbank's results in the early 1980s were hurt as a result of major long-term lending, largely to West German government institutions in the late 1970s, at low fixed interest rates.

Jardine Shares Rise Sharply Amid Rumors

Reuters

HONG KONG — The price of Jardine, Matheson & Co. shares rose sharply Monday on the Hong Kong Stock Exchange on rumors that a consortium of British and U.S. companies led by N.M. Rothschild & Sons Ltd. is negotiating to acquire part of the Keswick family's stake in Jardine, stock market sources said.

Sources said the consortium is negotiating to acquire a 9-percent stake in Jardine, or about 37 million shares, at about 11 Hong Kong dollars (\$1.41) each. But Rothschild's managing director in Hong Kong, Gordon Young, said Monday that the company is in no way involved in such a consortium. Spokesmen from Jardine were unavailable for comment. Jardine shares closed 50 cents higher Monday at 8.75 dollars a share.

According to stock market analysts, the Keswick family holds about 22 percent of Jardine, Matheson shares. Simon Keswick has been chairman of the company since early this year.

Separately, the Hang Seng index rose 17.92 points Monday to close at a seven-month high of 1,113.96, following a half-point cut in Hong Kong interest rates. This is the highest closing for the stock exchange's index since April 19.

Chase Buys Stakes in 2 London Brokerages

Reuters

LONDON — Chase Manhattan Corp. will become a limited partner in the British stockbrokerages of Laurie Milbank & Co. and Simon & Coates, subject to regulatory approvals, a joint announcement said Monday.

It is planned that Chase will acquire 100 percent of both firms if London Stock Exchange membership rules are changed, the announcement said. Current rules limit an outside investor's stake in a firm that is a member of the London Stock Exchange to a maximum of 29.9 percent.

The exchange's membership rules and dealing systems are due to be revised when the stock exchange introduces negotiated commission rates in about two years, Chase's chief financial officer,

Anthony Terracciano, said the decision to invest in the stockbrokerage firms reflected a strategy for developing a worldwide investment banking business.

"A significant position in London is obviously crucial," he said at a news conference.

Financial details on the deal were not available. But Mr. Terracciano said Chase does not expect to be putting up significant amounts of new capital until the London exchange's commission rates become negotiable.

Mr. Terracciano said Chase's interests in the two brokers will not be the same initially because of technical and tax reasons.

The U.S. bank will not be acquiring the stock exchange money brokering business of Laurie Milbank. This side of the business will

be incorporated on an independent basis.

The transaction, put together in recent weeks, represents another major merger on the London Stock Exchange backed by outside financial interests.

Sale of U.K. Airline Is Seen in February

Reuters

LONDON — State-owned British Airways will probably be sold in the second half of February, the chief executive, Colin Marshall, said Monday.

He said that traffic trends had been good in the current fiscal year ending next March.

Japan Tightens Foreign-Exchange Watch

Reuters

TOKYO — The Bank of Japan, the nation's central bank, said Monday that it has tightened its supervision of foreign-exchange activity by Japanese banks following losses reported by Fuji Bank Ltd.

On Nov. 7, Fuji Bank reported an 11.5-billion yen (\$46.8-million) loss on foreign-exchange transactions at its New York branch. Japanese finance ministry officials are investigating the loss in New York.

The ministry is responsible for all activities of Japanese banks abroad and the Bank of Japan for their exchange activity.

A Bank of Japan official described the loss as very regrettable. "We are hoping for stronger con-

trol of exchange transactions by bank managements and we will be keeping a closer watch on what they are doing," he said.

However, he noted that in the case of Fuji Bank, the management was not aware of the activities of their chief New York dealer.

The official said accumulation of such foreign-exchange losses can be attributed partly to the development of 24-hour trading and insufficient staff at foreign branches.

He added that the bank had not recommended increased staffing as it feels this is for individual banks to decide.

The Bank of Japan occasionally dispatches supervisory teams to

foreign branches of Japanese banks with the permission of local regulatory authorities. The official said this system will continue on the same case in terms of the number of people involved but said contacts will be intensified.

Stricter exercise of existing rules may be enough to prevent similar incidents although there may be some case for a revision of the rules, he said.

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Quotations Supplied by Funds Listed

26 November 1984

The net asset value quotations shown below are supplied by the Funds listed with the exception of some Funds whose quotes are based on issue prices. The following information is provided for informational purposes only.

(d) - daily; (w) - weekly; (b) - bi-monthly; (m) - monthly; (q) - quarterly; (y) - yearly.

ALMA MANAGEMENT

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COMPANY NOTES

Anglovaal Ltd., the South Africa

mining and industrial group, will

increase earnings in the year ending

June 30, 1985, the chairman, Basil

Herscov, said. Earlier this month

Anglovaal warned that a rise in

profit would be difficult to achieve

in 1985. The report showed pretax

profit rose 5 percent to \$88 million

from \$83.5 million last year.

General Motors Corp. recalled

3.1 million 1978-1979 and 1980-

model midsize cars because of rear

axles that may wear abnormally

and could separate. The action is

separate from GM's recall of 1.1

million smaller, 1980 compact X-body

cars, which may need extra pres-

sure on the brakes for the car to

stop.

Gold & Western Industries Inc.

said it signed a definitive agree-

ment to acquire Prentice-Hall Inc.

for \$71 a share. The board of Pre-

ntice-Hall, a publisher, recommend-

ed shareholders to accept the offer.

Lesieur SA, the French edible oil

and household-goods concern, said

it could raise its stake in Spanish

cooking oil maker, Koipe SA, to 64

percent from the present 50 percent

following a Koipe share issue to be

put to shareholders on Dec. 16.

Landé AG, the West German

maker of refrigeration and air con-

ditioning systems, said pretax profit

rose 6 percent in the first nine

months to 1.05 billion Deutsche

marks (\$363.3 million) compared

with the year-earlier period, but

sales fell 4 percent to 1.88 billion,

mainly due to lower activity in the

plant building and chemical engi-

neering sectors.

Nissan Motor Co. of Japan said

it has developed a ceramic turbo-

charger for cars, using light, heat-

resistant nitric silicon ceramics.

Rand Mines Properties Ltd. said

pretax profit rose 21 percent to

\$30.6 million (R17.1 million)

in the year ended Sept. 30 from

\$25.3 million the previous year.

Annual dividend rose to 65 cents a

share from 45 cents.

Security Pacific National Bank

of the United States said its acqui-

sition of the 31 percent that it does

not already hold in Bank of Canton

in Hong Kong has been approved

by Hong Kong's supreme court.

Security Pacific has offered 355

million Hong Kong dollars (\$45.5

million) for the minority shares.

Sime Darby Bhd., the Malaysian

plantation-based conglomerate, of-

fered to acquire the 68 percent of

United Estates Projects Bhd.'s is-

sued capital it does not already

own through a share swap. Sime

will offer three of its 50-Malaysian-

cent (20-cent) shares for every two

UEP shares. United is a major

Malaysian property developer.

Texaco Inc. said its profit would

be reduced by a \$765-million after-

tax writedown in the fourth quarter

as a result of one-time charges con-

nected with its multibillion-dollar

acquisitions earlier this year and a

reassessment of prospects in the oil

industry. In the fourth quarter of

last year, Texaco earned \$256 mil-

lion, and in the first nine months of

this year, \$858 million.

United Newspapers PLC, a British

publishing concern, has made a

\$22.3-million (\$98.7-million) offer

for Link House Publications PLC.

The Link board has unanimously

recommended the offer to share-

holders.

PERSONALITIES PLUS

MARY BLUME

IN THE WEEKEND SECTION

OF FRIDAY'S HT

Arthur Andersen Faces Suits

(Continued from Page 15)

support the firm's capital base,

where the money remains until the

partner retires.

This capital base, which is esti-

mated to be between \$300 million

and \$400 million at Andersen,

serves as an extra cushion. But if a

catastrophic series of settlements

occurred, the partners would be in-

dividually liable.

While Mr. Kullberg acknowl-

edges insurance rates will be going

up, he said the cost of litigation and

insurance premiums as a percent of

firm revenues has been little

changed over the years. And he

does not anticipate any threat to

partners.

From his vantage point, there are

more costly side-effects, particularly

the "mental burden on people

who otherwise believe they do ex-

cellent work" and the reputation of

the firm.

That is one reason why firms will

often try to settle suits quickly and

quietly.

But officials at the major firms

have been concerned at the size of

the Andersen settlements and the

implications for the industry.

Following the Andersen set-

tlements, officials at other firms pri-

vately questioned whether Ander-

sen, which once had a reputation

for fighting cases, had become gun-

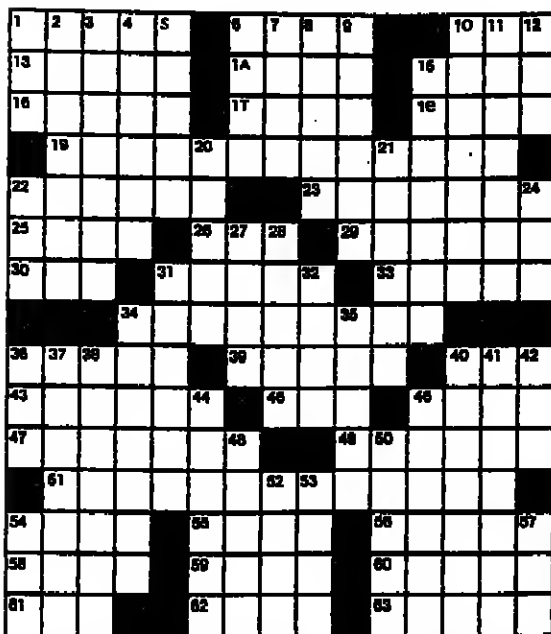
shy after a federal jury in 1982

decided Andersen should pay \$80.7

million to investors in Fond of

Funds Ltd., a mutual fund. A fed-

eral judge subsequently reduced



ACROSS

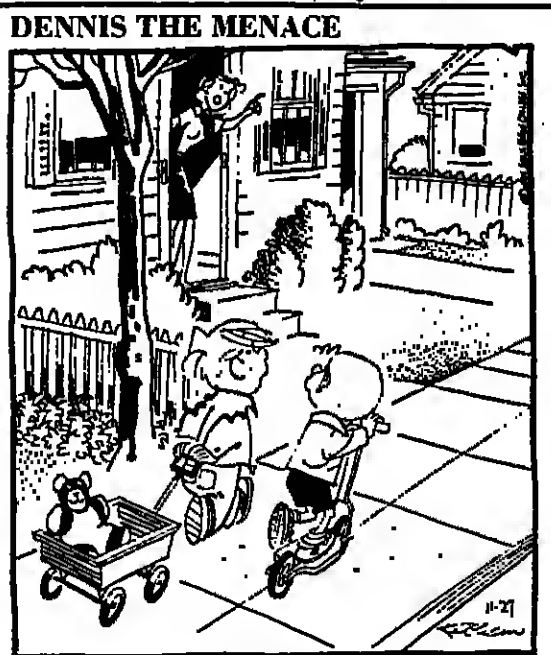
1 Phrase with a solidus
6 Record
10 Relative pronoun
13 Crucifixion scene
14 Numerical combining form
15 Moll
16 Varnish ingredient
17 Inert element
18 Tailless amphibian
19 Erasmian rock 'n' roller
22 Burial place of St. Francis
23 Mortimer's friend
25 Net judges' calls
28 Successor to J.A.G.
29 Fred and Mel
30 Winners at the polls
31 Sorts
32 Rocky sheaf
34 The Polkas' comic-strip daughter
36 Spain's Gulf of

DOWN

1 The "cruellest" mo.
2 Television surveyor
3 Cases
4 Inflammation of the ear
5 Declaims violently
6 Completed
7 Cake decorator
8 Zeno disciple
9 Anatomical shell-like structure
10 Designed like a fingerprint

11 Paragraph topper
12 Singularity
13 Hollywood hopeful
20 Lawful
21 Call to the hounds
22 Clay, later
24 Dir. from Salt Lake City to Denver
27 Forcibly denizens
28 Two-time loser to Dwight
31 Fate
32 Shakers, for example
34 Ophelia's brother
35 Sturm und Drang
36 Q-U connection
37 American cats
38 Pilgrims' destinations
40 Snaddling
41 Like a sashet
42 Cries of surprise
44 Volunteer
46 Lack of identity
48 Uncanny
49 In the lead
52 Capital of the B.R.D.
53 Admiral Benbow, etc.
54 Equipment for Moscow
57 Draft org.

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JUMBLE THAT SCRAMBLED WORD GAME by Henri Arnold and Bob Lee

Unscramble these four jumbles, one letter to each square, to form four ordinary words.

YEVAH
TAMID
YURIP
INKELT

Now arrange the circled letters, as suggested by the above cartoon.

Print answer here: _____

Answers tomorrow

Yesterday's Jumbles: HIVE, BISON, ECZEMA, SUBURB

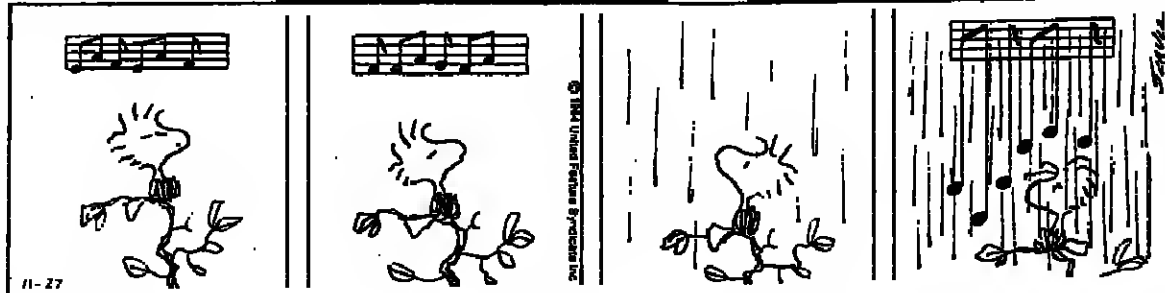
Answer: What a garbage truck is—a mess "HAUL."

WEATHER

EUROPE	HIGH	LOW	ASIA	HIGH	LOW
Algeria	10	5	10	10	5
Amsterdam	10	5	10	10	5
Antwerp	10	5	10	10	5
Athens	10	5	10	10	5
Birmingham	10	5	10	10	5
Bombay	10	5	10	10	5
Buenos Aires	10	5	10	10	5
Calcutta	10	5	10	10	5
Cardiff	10	5	10	10	5
Chennai	10	5	10	10	5
Cairo	10	5	10	10	5
Canton	10	5	10	10	5
Cebu	10	5	10	10	5
Colon	10	5	10	10	5
Dacca	10	5	10	10	5
Dahomey	10	5	10	10	5
Dar es Salaam	10	5	10	10	5
Delhi	10	5	10	10	5
Dhaka	10	5	10	10	5
Durban	10	5	10	10	5
Edinburgh	10	5	10	10	5
Frankfurt	10	5	10	10	5
Geneva	10	5	10	10	5
Hankow	10	5	10	10	5
Hong Kong	10	5	10	10	5
London	10	5	10	10	5
Los Angeles	10	5	10	10	5
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Manila	10	5	10	10	5
Medan	10	5	10	10	5
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Nairobi	10	5	10	10	5
Paris	10	5	10	10	5
Peking	10	5	10	10	5
Rangoon	10	5	10	10	5
Reykjavik	10	5	10	10	5
Rome	10	5	10	10	5
Singapore	10	5	10	10	5
Stockholm	10	5	10	10	5
Sydney	10	5	10	10	5
Taipei	10	5	10	10	5
Tokyo	10	5	10	10	5
Yokohama	10	5	10	10	5

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PEANUTS



BLONDIE



BEETLE BAILEY



ANDY CAPP



WIZARD of ID



REX MORGAN



GARFIELD



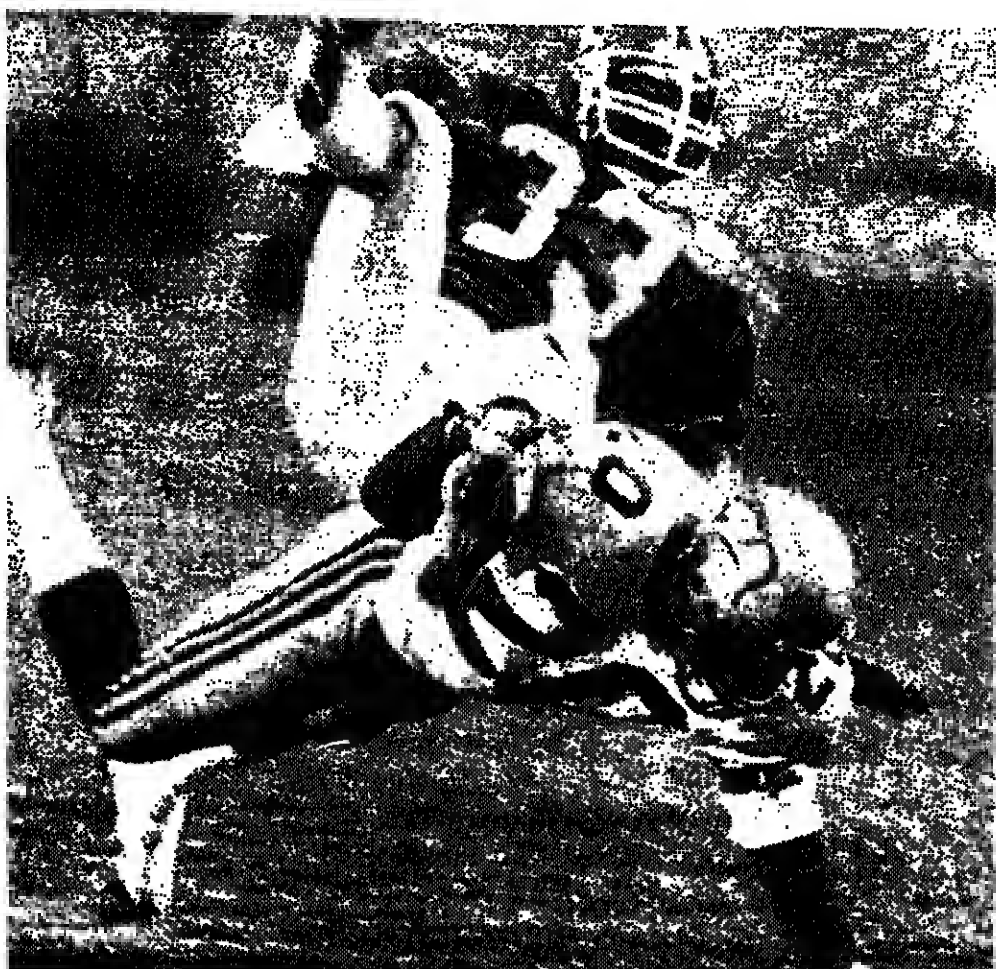
Canadian Stock Markets Nov. 23

Canadian Stock Markets

Prices in Canadian cents unless marked S

Toronto				High	Low	Close	Change
400 Abitibi Price	52 1/2	52 1/2	52 1/2				
400 Abitibi Paper	52 1/2	52 1/2	52 1/2				
400 Abitibi Pulp	52 1/2	52 1/2	52 1/2				
400 Abitibi Tissue	52 1/2	52 1/2	52 1/2				
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SPORTS



Seahawk Terry Taylor's rolling tackle upended Gene Lang late in the fourth period Sunday.

Krieg Paces Seattle Past Broncos, 27-24

Compiled by Our Staff From Dispatches
DENVER — Dave Krieg passed for 406 yards and three touchdowns, and receiver Steve Largent had his biggest day as a pro as the Seattle Seahawks registered a 27-24 National Football League victory over the Denver Broncos here Sunday.

Seattle's seventh straight victory broke the Broncos' 10-game winning streak and, with three games left in the season, moved the Seahawks into a first-place tie with Denver in the American Conference West.

The teams met again in Seattle on Dec. 15. Krieg completed 30 of 44 passes — 12 of them to Largent for a total of 191 yards — in windy Mile High Stadium. Largent, a 10-year veteran, slipped away from safety Tim Foley and snared a 3-yard touchdown pass that broke a 17-17 tie in the fourth quarter. Norm Johnson kicked a 28-yard field goal with 6:32 left to give Seattle a 10-point lead.

Denver closed to within three points when quarterback John Elway hit Gene Lang on a nine-yard TD pass play.

Elway drove the Broncos into position for a potential game-tying 25-yard field goal with 32 seconds left, but Rich Karlis' kick hit the right upright.

On the game's first play, Krieg hooked up with wide receiver Daryl Turner for an 80-yard scoring pass. Krieg hit running back David Hughes with a 6-yard scoring pass early in the third period.

Bears 34, Vikings 3

In Minneapolis, Steve Fuller threw two touchdown passes and Chicago's defense

smothered Minnesota in a 34-3 rout that gave the Bears the championship of the NFL's Central Division. It was Chicago's first title of any kind since 1963. Walter Payton rushed for 117 yards on 23 carries and scored once for the 9-4 Bears.

49ers 35, Saints 3

In New Orleans, Joe Montana threw two touchdown passes, Todd Shell returned an interception 47 yards for a score and the San Francisco 49ers upended the Saints, 35-3.

Giants 28, Chiefs 27

In East Rutherford, New Jersey, Phil Simms threw two TD passes in the final 7:30 to give the New York Giants a 28-27 decision over Kansas City and keep the Giants tied for first in the NFC East with Washington and Dallas.

Redskins 41, Bills 14

In Washington, Joe Theismann's TD passes of 11 yards to Art Monk and 18 yards to Charlie Brown highlighted the Redskins' 41-14 trouncing of Buffalo. Theismann completed 26 of 33 passes for 311 yards; raising his career total to 22,705 yards, he overtook Sonny Jurgensen as Washington's all-time leader. Jurgensen passed for 22,585 yards.

Rams 34, Buccaneers 33

In Tampa, Florida, Eric Dickerson ran for 191 yards and scored three touchdowns in helping the Los Angeles Rams to a 34-33 squeaker over Tampa Bay.

Cavaliers Hold Off Hawks for 2d Triumph of Year

The Associated Press
RICHFIELD, Ohio — The Cleveland Cavaliers, with some surprise help from unheralded reserve center Mark West, have again

NBA FOCUS

tasted victory — a rare treat for the team at the bottom of the National Basketball Association's Central Division.

The Atlanta Hawks nearly snatched away a victory, but Cleveland withstood two late Atlanta surges for the 118-111 triumph Sunday night.

Elsewhere it was the Los Angeles Clippers 114, Phoenix 109, and Seattle 105, the Los Angeles Lakers 94.

Cleveland had lost three straight games since recording its only other victory of the year — in Atlanta on Nov. 15.

The Hawks had won their three games between the two meetings with the Cavaliers.

"We got whipped good," said Atlanta Coach Mike Fratello. "They beat us up front and the guards beat us in the backcourt. Obviously, West comes and plays probably his best NBA career game. We got nothing from our center position."

West, a 6-10 center in his second game as a member of the Cavaliers and in his second season in the league, scored 16 points off the bench, his career-best performance.

"Right now I'm still in a learning process," West said. "It may not have looked like it, but I made a lot of mistakes on offense tonight. One game doesn't make a season or a career."

Atlanta wiped out a 17-point deficit in the fourth quarter but could not sustain that momentum as Johnny Davis — dealt by Atlanta to Cleveland in the off-season — provided the key points down the stretch.

Eight Cavaliers scored in double figures, Davis leading the way with 20 points.

The Cavaliers led, 60-56, at halftime before racing to a 95-78 lead at the end of three quarters. Cleveland led, 100-84, with 10:15 remaining, but Dominique Wilkins scored eight of his game-high 25 points to spark a 17-0 run that culminated in a 101-100 Atlanta lead on Mike Glenn's jump shot with 6:45 to go.

"That streak was pretty good, but our players didn't complete what they started," said Fratello. "I was pleased with our comeback, but we should never have let them take that kind of lead in the first place."

"No question about it, the key was their 17-point lead," Wilkins said.

"Then we wanted to pressure them every time we made a shot. We just didn't fully capitalize. We did get a tempo going our way, but made a lot of mistakes that took us out at the end."

Davis put in seven points as

Cleveland outscored Atlanta, 12-3, over the next 4½ minutes to take a 112-104 lead. Atlanta again rallied to trail by two, 113-111, as Sly Williams made a foul shot with 27 seconds remaining. But John Bagley sank two foul shots, Phil Hubbard added a free throw and Mel Turpin made a dunk shot to seal Cleveland's first home victory of the season.

"Basketball is a game of momentum," observed Davis. "We made our run early and they made theirs late, but I'd much rather be up 17 than be down 17 and hope you can rally."

Hobbs scored 17 points, and Turpin and Roy Hinson each had 15 for the winners. Williams and Eddie Johnson each scored 20 for Atlanta.

Kasper's Hat Trick Keys Bruin Victory

United Press International
BOSTON — Steve Kasper makes his living preventing goals, not scoring them. He's a defensive specialist, always assigned to the opposition's highest-scoring center. But Kasper changed roles in a hurry Sunday night, registering his first National Hockey League hat trick and adding an assist to power the Boston Bruins to a fight-filled 7-4 thrashing of the Montreal Canadiens.

Kasper scored 41 goals over his first two years in the league before shoulder injuries limited him to 51 games during the last two seasons. In this year's first 20 games, Kasper

had just one goal and four assists. "It feels good when you score," he said after Boston snuffed a three-game losing streak. "The goals just hadn't been coming. It's a funny game. Goals come in spurts."

Elsewhere it was Quebec 3, the New York Rangers 2 in overtime; Washington 5, Chicago 0, and Calgary 4, Vancouver 2.

After Bob Gainey and Rick Middleton traded goals in the game's first 5:35, Kasper scored twice in a 1:33 span bridging the first two periods to give the Bruins the lead for good.

Kasper tallied with 52 seconds left in the first period and then took a between-the-legs pass from Middleton before beating Steve Fenney with a short-handed goal 1:01 into the middle period.

Just 39 seconds after Mats Naslund had cut the deficit to 3-2 with his ninth goal in his last eight games, Kasper threw a pass out from behind the Montreal net that Mike O'Connell blasted home at Mike O'Connell's 9:59, side and finished off his hat trick at 13:10.

Tom Fergus and Keith Crowder scored in the first 4:34 of a wild third period to break things wide open.

The Canadiens got power-play goals from Craig Ludwig and Chris Chelios to make things respectable.

Crowder added two assists for the Bruins while Ray Bourque — who has registered at least one point in his last 14 games — and Louis Sleigher, Kasper's linemate, had three assists apiece.

The game was a chippy affair through the first two periods and then erupted in the third. Seven fights broke out, with referee Terry Gregson calling 93 of the game's 113 penalty minutes in the final period.

Boston center Ken Linseman, who assisted on Middleton's goal, wasn't around for the fighting. He

was taken to Massachusetts General Hospital for X-rays of his left shoulder after taking a heavy first-period check from Bobby Smith. The X-rays were negative.

The Adams Division-leading Canadiens kept steady pressure on goalie Doug Keane throughout, but Montreal Coach Jacques Lemaire wasn't pleased with the effort.

"We came out flat, and it took awhile for us to get started," Lemaire said.

"You can't give Boston four or five goals and then begin to play. They're too good a team."

Montreal's Bobby Smith sidelined Ken Linseman with this check in Sunday night's first period, but Boston went on to win the fight-filled National Hockey League contest, 7-4.

Montreal's Bobby Smith sidelined Ken Linseman with this check in Sunday night's first period, but Boston went on to win the fight-filled National Hockey League contest, 7-4.

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Montreal's Bobby Smith sidelined Ken Linseman with this check in Sunday night's first period, but Boston went on to win the fight-filled National Hockey League contest, 7-4.

Nicklaus Wins \$240,000 With 8-Foot Putt

By Dave Anderson
New York Times Service

SCOTTSDALE, Arizona — Through the years, Jack Nicklaus has had a reputation not only as the best golfer in history but also as the best pressure putter.

If you had to choose a golfer to make an 8-footer for your life, other pros often joked, you would want Nicklaus over the ball. Nobody's life was at stake Sunday on the 18th green at Desert Highlands in the Skins Game — only \$240,000 was at stake — but Nicklaus made an 8-footer.

He also made a crucial 8-footer on the 16th green and another crucial 8-footer on the 17th, putting that created his \$240,000 putt on the final green.

"I made one to tie Gary at 16. I made one to tie Tom at 17," he said. "And then I made one for myself."

On the par-5, 524-yard 18th, Tom Watson, Gary Player and Arnold Palmer had all missed birdie putts and tapped in for par. If Nicklaus missed, the foursome would go to an extra hole for the \$240,000 that had accumulated

throughout the back nine under the carryover format of this shootout in the cactus overlooking Phoenix.

"I think I'll take another look at this," said Nicklaus.

Moments later, he launched over his ball and tapped it. When it

clunked into the cup, he tossed his putter high in the air behind him and then tossed the ball toward the gallery of about 1,000 that surrounded the 18th green.

Nicklaus agreed that there "was no comparison" between his \$240,000 jackpot and any of his record 19 major championships.

But he acknowledged that pride was at stake.

"Nobody wanted to be shut out," he said of himself, Palmer and Player. "After 17, we knew two people would be shut out, maybe three."

On the first nine Saturday, all \$120,000 had been won by Watson, who walked onto the 18th green with a chance to win the entire \$360,000 in prize money. In the Skins Game format, each of the first six holes are worth \$10,000, each of the second six \$20,000 and each of the last six \$30,000 — with carryovers. And when Nicklaus made his putt on the 18th green, Palmer and Player were indeed shut out.

"It was the pride of four good players," Nicklaus said. "All our personal pride and our egos. Nobody likes to be embarrassed."

Nicklaus especially wanted to avoid embarrassment. He didn't want to be shut out in the Skins Game — not after having failed to win a major championship since 1980, not at age 44 and not on a course he designed.

Nicklaus underwent arthroscopic surgery on his left knee less than three weeks ago. "I had my operation," he said, "so I could play here."

But throughout the two days, he couldn't squat to line up a putt. In reading the greens, he kept his left knee as straight as possible while leaning back as low as he could to judge the lines of his putts. Crouching behind him was his 23-year-old son Jackie, his caddy.

"We both read the last three putts the same," he said.

"Each one broke slightly to the left — at 16 the line was to the top of the cup, then 17 and 18 were exactly the same, to the right-center of the cup."

His decision to have knee surgery was made after he played Desert Highlands three weeks ago. The doctor told him that what was wrong with his knee was the same thing that's wrong with the knees of baseball catchers who squat for pitches," he said. "I've been squatting the same way to read putts all these years."

In trying to read the line of the most expensive putt he's ever made, Nicklaus couldn't hummer down. He just leaned back as low as



Jack Nicklaus on the 18th.

possible. And he swung differently on his other shots.

Watching a videotape of himself after spraying several shots during Saturday's front nine, he noticed he had been locking his left knee in order to protect it from twisting.

"I decided to keep my left knee straight over my left foot. I couldn't clear my left side to allow myself to get a full release."

Even with a scarred knee, Nicklaus found a way to win, assuring his return to Desert Highlands next year as the defending champion.

This year and last, the same four golfers were invited, but next year the PGA will create a new qualifying format. In addition to the defending champion and one golfer selected by the event's sponsors, the PGA plans to invite two others — the winner of a public vote (similar to baseball's All-Star Game ballot) and the leading money-winner in a proposed weekly skins game on the Tuesday of each PGA tour tournament.

Minter Sisters Among Victors At Outset of Australian Open

The Associated Press

MELBOURNE — Sisters Anne and Liz Minter, playing in front of a hometown crowd, both were winners during Monday's opening day of the Australian Open tennis championships.

Anne Minter, 21, ousted 11th-seeded Catarina Lindqvist of Sweden, 6-0, 3-6, 6-2, while Liz Minter, a 19-year-old left-hander, defeated No. 14 seed Alycia Moulton of the United States, 4-6, 6-3, 8-6.

Carling Bassett of Canada, the No. 7 seed, also tumbled out of the tournament by losing, 6-1, 4-6, 6-4, to unheralded South African Beverly Mould.

Four other seeds successfully negotiated the opening round of the women's singles.

Eight-seeded Andrea Temesvari of Hungary downed Australian Louise Field, 6-4, 6-4; 13th-seeded Jo Durie of Britain beat American Anne White 6-3, 5-7, 6-0; No. 15 Kathy Rinaldi of the United States crushed Briton Annabel Croft, 6-4, 6-2, and 16th-seeded Steffi Graf of West Germany bested American Sandy Collins, 6-2, 6-4.

The tournament got off to a low-key start in hot, windy conditions with the top players in both the men's and women's singles taking the day off.

Martina Navratilova, the top seed in the women's singles and aiming for a seventh consecutive grand slam tournament victory and the 100th triumph of her career, will play Yvonne Vermaak of South Africa in her opening match Wednesday.

Top-seeded Ivan Lendl of Czechoslovakia and defending champion Mats Wilander of Sweden both have first round byes in the men's singles and also will see action until Wednesday.

Anne Minter, a three-time winner of the Australian Open junior title, used her grass-court experience to great advantage and overpowered Lindqvist in the final set. Ranked 48th in the world, she displayed great confidence: Lindqvist ranked 30 places higher on the computer, was not able to dictate the pace.

In downing the tall, big-serving Moulton, Liz Minter gained her first victory in a grand-slam tournament.

"It was a big day for the family," she said. "Anne and I are each other's biggest fans."

Bassett's defeat at the hands of Mould, ranked 63d in the world and best known as a doubles player, served to confirm the teen-age Canadian's inability to master grass-court play.

"Grass is my worst surface," she said after her defeat. "No matter what I play, I'm still not confident. You should have the experience of playing on grass if you want to be a great player, so I'll keep on trying but it's not fun."

It was the first time the 22-year-old Mould had beaten a top-10 player.

Durie, who has slipped in the rankings during the past 12 months, looked as if she might join Bassett, Lindqvist and Moulton as first-round victims but fought back well against White after dropping the second set.

SCOREBOARD

Hockey

NHL Standings

WALDES CONFERENCE
Patrick Division
Philadelphia 13 3 4 21 35 65
N.Y. Islanders 12 7 12 21 31 90
Washington 8 9 12 29 72
N.Y. Rangers 8 10 17 27 88
Pittsburgh 6 11 24 34 84
New Jersey 3 2 2 13 54

Adams Division
Montreal 15 3 3 33 71 62
Quebec 11 10 21 34 81
Boston 11 9 12 29 62
Buffalo 9 10 20 36 77
Hartford 8 9 23 36 64

CAMPBELL CONFERENCE
Maritz Division
Chicago 10 10 22 89 82
Minnesota 7 9 15 38 87
St. Louis 4 12 14 25 75
Detroit 4 12 14 25 75
Toronto 4 14 31 67 100

Smythe Division
Edmonton 15 3 3 33 71 62
Calgary 13 8 12 28 88
Los Angeles 10 10 22 89 82
Vancouver 4 17 10 24 73

SUNDAY'S RESULTS
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